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Bio and profile description:

Andrea S. Patrucco, Ph.D. (Management, Economics and Industrial Engineering, Politecnico di Milano, 2014), is an Associate Professor of Supply Chain Management in the Department of Operations Management at Copenhagen Business School. He previously held faculty positions at Florida International University, the Pennsylvania State University, and Politecnico di Milano. His research interests are in the field of management of buyer-supplier relationships in both the private and public sectors. He has published over 60 peer-reviewed articles and research reports, which appeared in several academic journals such as the *Journal of Supply Chain Management*, *Journal of Business Logistics*, *Public Administration Review*, *Public Management Review*, *International Journal of Production and Operations Management*, *International Journal of Production Economics*, *International Journal of Production Research*, *Supply Chain Management: an International Journal*, *Journal of Purchasing and Supply Management*, and *International Journal of Physical Distribution and Logistics Management*. He is one of the research leaders of the International Research Study of Public Procurement. Starting in January 2026, he is the Co-editor-in-Chief of the *Journal of Purchasing and Supply Management*. He also serves as Guest Editor, Associate Editor, and Editorial Review Member for several supply chain management journals, including the *Journal of Supply Chain Management*, the *Journal of Business Logistics*, the *International Journal of Production Economics* and the *International Journal of Physical Distribution and Logistics Management*. Over the years, he has collaborated with several leading procurement organizations, including the National Association of State Procurement Officials (U.S.), NIGP: The Institute of Public Procurement (U.S.), the Institute of Supply Management (U.S.), the Publication Office of the European Union (Europe), the Chartered Institute of Purchasing and Supply Management (U.K.), the U.K. Department of Education (U.K.) and the Portugal Ministry of Health (Portugal).

Areas of expertise: private procurement; public procurement (E.U. and U.S.); supply chain management; project management; innovation management

ACADEMIC APPOINTMENTS

<i>July 2026 – Present</i>	Copenhagen Business School Associate Professor, Department of Operations Management
<i>August 2020 – June 2026</i>	Florida International University, College of Business Assistant Professor, Department of Marketing and Logistics (promoted with Tenure in June 2026)
<i>August 2017 to July 2020</i>	The Pennsylvania State University, University College Assistant Professor, Department of Project and Supply Chain Management
<i>November 2011 to date</i>	Politecnico di Milano, Graduate School of Management Adjunct Faculty, Supply Chain and Operations Management (<i>July 2017 to present</i>) Post-Doc and Lecturer, Supply Chain Management (<i>January 2015 – July 2017</i>) Teaching and Research assistant (<i>November 2011 – December 2014</i>)
<i>March 2019 to date</i>	Swiss School of Business and Management Adjunct Faculty, Operations Management
<i>April 2018 to date</i>	Universidad De Las Americas, Postgraduate School Adjunct Faculty, Operations Management

OTHER APPOINTMENTS

<i>2022 to 2024</i>	European Union Commission, Public Procurement Expert Included in the public procurement expert task-force for advancing open data and transparency in public procurement.
<i>2018 to date</i>	International Research Study of Public Procurement, Chair Leading a research group of academics worldwide in bridging public procurement research with practitioners' needs
<i>2018 to date</i>	NIGP: the institute of public procurement, Academic Board Member Member of the Faculty Advisory Board; Ad-hoc collaborator in several government-related projects
<i>2019 – 2020</i>	Paul Lawrence fellow, Case research foundation Research Fellow, Case research in Operations Management
<i>2019 – 2020</i>	Portugal Ministry of Health, external academic advisor Member of the Health Procurement evaluation taskforce (with University of Lisbon) Design of an evaluation methodology for procurement in Portuguese health institutions

EDUCATION

December 2014, **Doctor of Philosophy in Management Engineering (degree with merit)**

Politecnico di Milano (Milan, Italy)

Dissertation: “*Creating Value through Public Procurement: organizational levers to improve procurement performance in the public sector*”

Dissertation Supervisors: Prof. Stefano Ronchi; Prof. Helen Walker

Dissertation Committee: Prof. Marika Arena, Prof. Arif Khurshed, Prof. Sebastian Mejer, Prof. Erik Van Raaij

July 2011, **Master of Science in Management and Industrial Engineering (110/110 cum laude)**

Dissertation: “*Achieving innovation through supplier collaboration: what is the role of the purchasing department?*”

Politecnico di Milano, Milan, Italy

Dissertation Supervisor: Prof. Stefano Ronchi

July 2009, **Bachelor of Science in Management and Industrial Engineering (106/110)**

Politecnico di Milano, Milan, Italy

Dissertation Supervisor: Prof. Maria Caridi

TEACHING EXPERIENCE

- | | |
|-------------|--|
| | Florida International University |
| 2020 - 2026 | <ul style="list-style-type: none"> • SCM 6136 – Purchasing and Inventory Management (Master) • TRA 4721 – Global Logistics (Undergraduate) • TRA 4203 – Principles of Logistics (Undergraduate) |
| 2022 - 2024 | Università degli Studi di Udine <ul style="list-style-type: none"> • Principles of Public Procurement (Master) |
| | Penn State University |
| 2017 - 2020 | <ul style="list-style-type: none"> • SCM 301 – Introduction to Supply Chain Management (Undergraduate) • SCM 460 – Purchasing and Supply Management (Undergraduate) • SCM 496 – Applied Topics in Supply Chain Management (Undergraduate) • MIS 404 – Supply Chain Processes Management with SAP-ERP (Undergraduate) |
| | Universidad de las Americas |
| 2018 - 2023 | <ul style="list-style-type: none"> • MDO 120 – Gestion de las Operaciones/Basics of Operations Management (MBA) |
| | Politecnico di Milano School of Management |
| 2013 - 2020 | <ul style="list-style-type: none"> • Supply Chain Management (MBA) • Decision making and negotiation (MBA) • Business Process management (MBA) • Project management (MBA) • Elements of Public Procurement (Specialized Master) • Basic of Business Management and Organization (Bachelor) • Business process management (Bachelor) • Supply Chain Management (Master) • Purchasing and Supply Management (Master) • Supplier Relationship Management LAB (Master) |

PUBLICATIONS

Published peer-reviewed Articles

1. Lindfors, K., Jaaskelainen A & Patrucco A.S. (2026) “Structuring for Success: How Organizational Design Shapes Infrastructure Procurement Performance.” *Journal of Public Procurement*. <https://doi.org/10.1108/JOPP-07-2025-0073>
2. Patrucco A. S., Wu Z., Hanfield, R., Hatton L., Finkenstadt D. (2026) From Contract Management to Public Value Creation: A Public Procurement Portfolio Model. *Journal Supply Chain Management*. <https://doi.org/10.1111/JSCM.70025> (SJR: Q1; 9.9; AJG: 4, ABCD: A*)
3. Patrucco, A. S., Dimand, A. M., & Smith, B. (2026). Innovators and Transformers: From policy to public value: how procurement governs AI adoption in US State government. *International Journal of Physical Distribution & Logistics Management*, 1-21. <https://doi.org/10.1108/IJPDLM-02-2025-0084> (SJR: Q1; 6.6; AJG: 2, ABCD: A)
4. Patrucco, A. S., Guntuka, L., Mukandwal, P. S., & Aktas, E. (2026). Why one perspective is not enough: Theory-data alignment for dyadic, triadic, and network studies in supply chain management. *International Journal of Production Economics*, 297, 110022. <https://doi.org/10.1016/j.ijpe.2026.110022> (SJR: Q1; 11.9; AJG: 3, ABCD: A)
5. Miragliotta, G., Abdelkafi, N., Patrucco, A.S. *et al.* Supply chain automation: Technology, processes, and human impact. *Electron Markets* 36, 32 (2026). <https://doi.org/10.1007/s12525-026-00886-z> (SJR: Q1; 2.325; AJG: 2, ABCD: A)
6. Patrucco, A.S., Mejía-Argueta, C., Picanco V., Fransoo J., “Resilient Supply Chains Amid Uncertainty: Do Agility, Adaptability, and Alignment Mitigate the Effects of Major Disruptions?,” *Journal of Business Logistics* <https://doi.org/10.1111/jbl.70037> (SJR: Q1; 2.8; AJG: 3, ABCD: A)
7. Patrucco A.S., Selviaridis K., & Ciccullo F. (2025). Supply Chain Integration for Collaborative Innovation Projects: Unraveling the Role of Project Complexity and Project Management Methods. *Journal of Business Logistics* <https://doi.org/10.1111/jbl.70031> (SJR: Q1; 2.8; AJG: 3, ABCD: A)
8. Carnovale, S., DuHadaway, S., Patrucco A.S., & Yenyurt, S. (2025). BALANCING RISK AND RESILIENCE: HOW NETWORK STRUCTURES AND FIRM STRATEGIES MITIGATE SUPPLY CHAIN DISRUPTIONS. *International Journal of Physical Distribution & Logistics Management*, accepted (article in press). <https://doi.org/10.1108/IJPDLM-08-2024-0310> (SJR: Q1; 6.6; AJG: 2, ABCD: A)
9. Russo, I., Patrucco, A.S., Klumpp, M. & Stanton, D. (2025). Leveraging Social Media to Bridge Academia and Industry in Supply Chain Management Research: A Framework for Integrated Strategies. *International Journal of Physical Distribution & Logistics Management*, accepted (article in press). <https://doi.org/10.1108/IJPDLM-10-2024-0387> (SJR: Q1; 6.6; AJG: 2, ABCD: A)
10. Gusmerotti, N. M., Testa, F., Mecca, D., Iannuzzi, T., & Patrucco, A. S. (2025). Dynamic Tensions in Supply Chain Collaboration: The Role of Organizational Capabilities in Advancing the Circular Economy. *Journal of Purchasing and Supply Management*, 101033. <https://doi.org/10.1016/j.pursup.2025.101033> (SJR: Q1; 7.4; AJG: 3, ABCD: A)
11. Silva, G. M., Patrucco, A. S., & Gomes, P. J. (2025). Advancing green supply chains through downstream digitalization: An information processing theory perspective. *Journal of Purchasing and Supply Management*, 101015. <https://doi.org/10.1016/j.pursup.2025.101015> (SJR: Q1; 7.4; AJG: 3, ABCD: A)
12. Patrucco, A., Seuring, S., Fosso Wamba, S., Kaliyan, M. and Appolloni, A. (2025), "Guest editorial: The missing link between supply chain technologies and sustainability issues: advancing theory and practice", *International Journal of Physical Distribution & Logistics Management*, Vol. 55 No. 3, pp.

- 177-195. <https://doi.org/10.1108/IJPDLM-04-2025-559> (SJR: Q1; 6.6; AJG: 2, ABCD: A)
13. Patrucco A.S., Dimand A., Agasisti T., Benedetti M., Gaeta M., Tangi L. "Solving Societal Challenges through Innovation Management in the Public Sector: The role of Public Procurement of Innovation." *Production Planning and Control*, in press. <https://doi.org/10.1080/09537287.2025.2475286> (SJR: Q1; 6.4; AJG: 3, ABCD: A)
 14. Patrucco A.S., Bellis, P., Trabucchi, D., & Buganza, T. "Learning From Project Failures: Exploring Resource Orchestration Capabilities and Behavioral Biases in Buyer-Supplier Collaborations." *IEEE Transaction on Engineering Management*, <https://ieeexplore.ieee.org/document/10770288> (SJR: Q1; 3.6; AJG: 3, ABCD: A)
 15. Patrucco A.S., Di Mauro C., Kappi K., Schotanus F. "Enhancing Strategic Public Procurement: a Public Service Logic Perspective." *Public Management Review*, <https://doi.org/10.1080/14719037.2024.2411630> (SJR: Q1; 6.6; AJG: 4, ABCD: A)
 16. Patrucco, A. S., Trabucchi, D., Buganza, T., Muzellec, L., & Ronteau, S. (2024). Technology-enabled multi-sided platforms in B2B relationships: A critical analysis and directions for future research. *Industrial Marketing Management*. <https://doi.org/10.1016/j.indmarman.2024.08.012> (SJR: Q1; 8.2; AJG: 3, ABCD: A*)
 17. Patrucco A.S., Schoenherr T., Moretto A. (2024). "Driving supplier commitment in strategic buyer-supplier relationships: how can buyers keep their customer of choice status?". *International Journal of Production Economics*, 270, 109165. <https://doi.org/10.1016/j.ijpe.2024.109165> (SJR: Q1; 11.9; AJG: 3, ABCD: A)
 18. Patrucco, A.S., Schoenherr, T., & Moretto, A. (2023). "The Value of Data-driven Category Management: A Case for Teaching Data Analytics to Purchasing and Supply Management Students." *Transportation Journal*, 62(4), 427-457 <https://doi.org/10.5325/transportationj.62.4.0427> (SJR: Q1; 1.1; AJG: NA, ABCD: B)
 19. Patrucco, A. S., Marzi, G., & Trabucchi, D. (2023). The role of absorptive capacity and big data analytics in strategic purchasing and supply chain management decisions. *Technovation*, 126, 102814. <https://doi.org/10.1016/j.technovation.2023.102814> (SJR: Q1; 6.6; AJG: 3, ABCD: A)
 20. Trabucchi D., Patrucco A.S., Buganza T., Marzi, G. (2023) "Is transparency the new green? How business model transparency influences digital service adoption." *Technovation*, 126, August 2023, 102803. <https://doi.org/10.1016/j.technovation.2023.102803> (SJR: Q1; 6.6; AJG: 3, ABCD: A)
 21. Patrucco A.S., Luzzini D., Krause D., Moretto A. (2023) "What is the right purchasing strategy for your company? The fit between strategic intent, strategic purchasing and perceived environmental uncertainty", *International Journal of Physical Distribution and Logistics Management*, <https://doi.org/10.1108/IJPDLM-07-2021-0286> (SJR: Q1; 6.6; AJG: 2, ABCD: A)
 22. Patrucco, AS, Dimand, AM, Klingler, DU. (2023). "Policies to Stimulate Industrial Innovation by Small and Medium-Sized Enterprises: Lessons Learned from the Public Procurement of Innovation during Emergencies." *European Procurement & Public Private Partnership Law Review*, 18(1), 65-76.
 23. Hanfield R., Patrucco A. S., Wu Z., Yukins C., Slaughter T. (2023) "A new acquisition model for the next disaster: overcoming disaster federalism issues with a strategic application of the National Stockpile." *Public Administration Review*, <https://doi.org/10.1111/puar.13656> (SJR: Q1; 5.3; AJG: 4*, ABCD: A)
 24. Dimand A., Patrucco A.S., Rodriguez-Plesa E., Hiriscau A. (2023) "Social Equity in Federal Contracting During Emergencies: A Portfolio Management Perspective." *Public Administration Review*, <https://doi.org/10.1111/puar.13614> (SJR: Q1; 5.3; AJG: 4*, ABCD: A)
 25. Ciccullo F., Pero M., Patrucco A.S. (2023) "Designing circular supply chains in start-up companies: evidence from Italian fashion and construction start-ups." *International Journal of Logistics Management*, Vol. 34 No. 3, pp. 553-581. <https://doi.org/10.1108/IJLM-04-2022-0158> (SJR: Q1; 5.7;

AJG: 1, ABCD: A)

26. Kahkonen A. & Patrucco A. S. (2022). "A purchasing and supply management view of supply resilience for better crisis response." *Journal of Purchasing and Supply Management*, <https://doi.org/10.1016/j.pursup.2022.100803> (SJR: Q1; 7.4; AJG: 3, ABCD: A)
27. Patrucco A.S., Dimand A., Neshkova M. (2022), "How can procurement create (sustainable) public value under the Bipartisan Infrastructure Deal?". *Public Administration Review*. <https://doi.org/10.1111/puar.13575> (SJR: Q1; 5.3; AJG: 4*, ABCD: A)
28. Agasisti T., Frattini F., Patrucco A.S., Pero M., Soncin M. (2022) "Quality and scalability of blended learning in post-graduate management education: conceptual issues and empirical evidence". *Journal of Management Education*. <https://doi.org/10.1177%2F10525629221103826> (SJR: Q2; 1.8; AJG: 2, ABCD: B)
29. Di Francesco, R., Luzzini, D., & Patrucco, A. S. (2022). Purchasing realized absorptive capacity as the gateway to sustainable supply chain management. *International Journal of Operations and Production Management*, 42(5), 603-636. <https://doi.org/10.1108/IJOPM-10-2021-0627> (SJR: Q1; 8.7; AJG: 4, ABCD: A)
30. Knight, L., Tate, W., Carnovale, S., Di Mauro, C., Caniato, F., Gualandris, J., Johnsen, T., Matopoulos, A., Meehan, J., Miemczyk, J., Patrucco, A. S., Schoenherr, T., Selviaridis, K., Toubolic, A., & Wagner, S. (2022). Future Business and the Role of Purchasing and Supply Management: Opportunities for 'business-not-as-usual' PSM research. *Journal of Purchasing and Supply Management*, 28(1), 100753 (SJR: Q1; 7.4; AJG: 3, ABCD: A)
31. Patrucco A. S., Canterino F. & Minelgaite I. (2022). "How do Scrum Methodologies Influence the Team's Cultural Values? A Multiple Case Study on Agile Teams in Nonsoftware Industries". *IEEE Transactions on Engineering Management*. <https://doi.org/10.1109/TEM.2022.3146717> (SJR: Q1; 3.6; AJG: 3, ABCD: A)
32. Patrucco A. S., Harland C., Luzzini D., & Frattini F. (2022). "Triadic supplier relationships in collaborative innovation projects: a relational view perspective". *Supply Chain Management: an International Journal*, 27(7), 108-127 <https://doi.org/10.1108/SCM-05-2021-0220> (SJR: Q1; 7.9; AJG: 3, ABCD: A)
33. Patrucco A. S., Moretto A., Trabucchi D., & Golini R. (2022). "Beyond innovative business models: how do digital technologies boost buyer-supplier collaborations and supply chain performance?" *Research Technology Management*, 65(1), 48-58. <https://doi.org/10.1080/08956308.2021.1999131> (SJR: Q2; 1.6; AJG: 2, ABCD: 2)
34. Patrucco, A.S., Rivera, L., Mejía-Argueta, C. and Sheffi, Y. (2022). "Can you grow your supply chain without skills? The role of human resource management for better supply chain management in Latin America". *The International Journal of Logistics Management*, 33(1), 53-78. <https://doi.org/10.1108/IJLM-11-2020-0426> (SJR: Q1; 5.7; AJG: 1, ABCD: A)
35. Patrucco A., Frattini F., DiBenedetto A. (2022) "Performance measurement systems in buyer-supplier collaboration in innovation projects: the role of purchasing absorptive capacity". *Supply Chain Management: An International Journal*, 27(2), 207-231. <https://doi.org/10.1108/SCM-11-2020-0551> (SJR: Q1; 7.9; AJG: 3, ABCD: A)
36. Patrucco A. S., Trabucchi D., Frattini F., & Lynch J. (2022). "The impact of Covid-19 on innovation policies promoting Open Innovation". *R&D Management*, 52(2), 273-293. <https://doi.org/10.1111/radm.12495> (SJR: Q1; 6.7; AJG: 3, ABCD: A)
37. Harland C., Knight L., Patrucco A. S., Lynch J., Telgen J., Peters E., Tatrai T., & Ferk P. (2021). "Practitioners' learning about healthcare Supply Chain Management in the Covid-19 Pandemic: a public procurement perspective". *International Journal of Operations and Production Management*, 41(13), 178-179. <https://doi.org/10.1108/IJOPM-05-2021-0348> (SJR: Q1; 8.7; AJG: 4, ABCD: A)

- Public Procurement Community Engagement paper with open access sponsored by NIGP: The Institute for Public Procurement
- 38. Ramos E., Patrucco A. S., & Chavez M. (2021). "Dynamic capabilities in the "new normal": a study of organizational flexibility, integration, and agility in the Peruvian coffee supply chain". *Supply Chain Management: An International Journal*, 33(1), 53-78. <https://doi.org/10.1108/SCM-12-2020-0620> (SJR: Q1; 7.9; AJG: 3, ABCD: A)
- 39. Harland C., Essig M., Lynch J., & Patrucco A. S. (2021). "Policy-led public procurement: does strategic procurement deliver?". *Journal of Public Procurement*, 21(3), 221-228 (SJR: Q1; 1.6; AJG: 1, ABCD: NA)
- 40. Patrucco A. S., & Kahkonen A. (2021). "Agility, adaptability, and alignment: new capabilities for PSM in a post-pandemic world". *Journal of Purchasing and Supply Management*, 27(4), 100719. (SJR: Q1; 7.4; AJG: 3, ABCD: A)
- 41. Maestrini V., Luzzini D., Patrucco A.S., Caniato F., Maccarrone P. (2021) "Supplier performance measurement system use, relationship trust, and performance improvement: a dyadic perspective". *International Journal of Logistics Management*, 32(4), 1242-1263 (SJR: Q1; 5.7; AJG: 1, ABCD: A)
- 42. Maestrini V., Luzzini D., & Patrucco A.S. (2021). Measuring performance beyond the company boundaries: more a need than a challenge. *Rutgers Business Review*, 6(1), 57-70 (SJR: Q3; 0.4; AJG: NA, ABCD: B)
- 43. Patrucco, A. S., Moretto, A., & Knight, L. (2021). Does relationship control hinder relationship commitment? The role of supplier performance measurement systems in construction infrastructure projects. *International Journal of Production Economics*, 108000 (SJR: Q1; 11.9; AJG: 3, ABCD: A)
- 44. Zasa F., Patrucco A.S., Pellizzoni E. (2021), "Managing the hybrid organization: how can agile and traditional project management coexist". *Research-Technology Management Journal*, 64(1), 54-63 (SJR: Q2; 1.6; AJG: 2, ABCD: A)
- 45. Patrucco A.S, Glas A., Agasisti T. (2020) "Structuring public procurement in local governments: the effects of centralization, standardization, and digitalization on performance". *Public Performance and Management Review*, 44(3), 630-656 (SJR: Q1; 3.4; AJG: 2, ABCD: B)
- 46. Moretto A., Patrucco A.S., Walker H., Ronchi S. (2020) "Procurement organisation in project-based setting: a multiple case study of engineer-to-order companies". *Production Planning and Controlling* <https://doi.org/10.1080/09537287.2020.1837938> (SJR: Q1; 6.4; AJG: 3, ABCD: A)
- 47. Román I., Ramírez M., Ramos E., Patrucco A. (2020). "The value of supply chain integration in the Latin American agri-food industry: trust, commitment, and performance outcomes". *International Journal of Logistics Management*, 32(1), 281-301. (SJR: Q1; 5.7; AJG: 1, ABCD: A)
- 48. Patrucco, A. S., Ciccullo F., Pero M. (2020). "Industry 4.0 and supply chain process reengineering: a co-production study of materials management in construction". *Business Process Management Journal*, 26(5), 1093-1119 (SJR: Q1; 4.5; AJG: 2, ABCD: B)
- 49. Moretto, A., Patrucco, A. S., Harland C. (2020) "The dynamics of reshoring decision-making initiatives: what is the role of the purchasing department?". *International Journal of Production Research*, 58(19), 5929-5944 (SJR: Q1; 11.6; AJG: 3, ABCD: A)
- 50. Patrucco A., Luzzini D., Moretto A., Glas A. (2020) "Obtaining supplier commitment: antecedents and performance outcomes". *International Journal of Production Economics*, 220(107449) (SJR: Q1; 11.9; AJG: 3, ABCD: A)
- 51. Patrucco A., Luzzini D., Moretto A., Ronchi S. (2019) "Organizational choices in public procurement: what public management can learn from the private sector?". *Local Government Studies*, 45(6), 977-1000 (SJR: Q1; 2.5; AJG: 2, ABCD: B)
- 52. Bianchi M., Marzi G., Zollo L., Patrucco A. (2019) "Beyond Customer Needs Software Development: An Empirical Investigation of Its Forms and Individual-Level Causes". *International Journal of*

- Production Research* 57(22), 7189-7208 (SJR: Q1; 11.6; AJG: 3, ABCD: A)
53. Harland C., Telgen J., Callender G., Grimm R., Patrucco A.S. (2019) "Implementing government policy in supply chains: an international coproduction study of public procurement". *Journal of Supply Chain Management*, 55(2), 6-25 (SJR: Q1; 6.2; AJG: 4, ABCD: A)
 - JSCM highly commended paper, 2021
 54. Patrucco, A., Luzzini, D., Moretto, A. and Ronchi, S. (2019), "Attraction in buyer–supplier relationships", *Business Process Management Journal*, Vol. 25 No. 2, pp. 347-367 (SJR: Q1; 4.5; AJG: 2, ABCD: B)
 55. Patrucco, A., Luzzini D., Ronchi S., Walker H. (2019) "Which shape fits best? Designing the organizational form of local government procurement". *Journal of Purchasing and Supply Management*, 25(3), pp-1-17 (SJR: Q1; 1.75; AJG: 3, ABCD: A)
 56. Santandrea, M., Agasisti, T., Giorgino, M., & Patrucco, A. S. (2018). Business models in the search for efficiency: the case of public financial intermediaries. *Public Money & Management*, 38(3), 234-243 (SJR: Q1; 2.5; AJG: 2, ABCD: B)
 57. Moretto, A., Ronchi, S., & Patrucco, A. S. (2017). Increasing the effectiveness of procurement decisions: The value of big data in the procurement process. *International Journal of RF Technologies*, 8(3), 79-103 (SJR: Q3; 0.8; AJG: NA, ABCD: NA)
 58. Patrucco A.S., Luzzini D., Ronchi S., (2017) "Achieving innovation through supplier collaboration: the role of the purchasing interface", *Business Process Management Journal*, Vol. 23(6), pp.1270-1289 (SJR: Q1; 4.5; AJG: 2, ABCD: B)
 - Best Ph.D. paper award at the 2013 EUROMA conference
 59. Patrucco, A. S., Luzzini, D., & Ronchi, S. (2017). Research perspectives on Public Procurement: content analysis of 14 years of publications in the Journal of Public Procurement. *Journal of Public Procurement*, 17(2) (SJR: Q1; 1.6; AJG: 1, ABCD: NA)
 60. Patrucco, A. S., Pellizzoni, E., Buganza, T., (2017). The design process of corporate universities: a stakeholder approach. *Journal of Workplace Learning*, 29(4), 304-318 (SJR: Q2; 1.8; AJG: 1, ABCD: C)
 61. Patrucco, A. S., Luzzini, D., Ronchi, S., Essig, M., Amann, M., & Glas, A. H. (2017). Designing a public procurement strategy: lessons from local governments. *Public Money & Management*, 37(4), 269-276 (SJR: Q1; 2.5; AJG: 2, ABCD: B)
 62. Patrucco, A. S., Scalera, V. G., & Luzzini, D. (2016). Risks and governance modes in offshoring decisions: linking supply chain management and international business perspectives. *Supply Chain Forum: An International Journal*, 17(3), 170-182 (SJR: Q2; 4.3; AJG: 1, ABCD: NA)
 63. Patrucco, A. S., Luzzini, D., & Ronchi, S. (2016). Evaluating the effectiveness of public procurement performance management systems in local governments. *Local Government Studies*, 42(5), 739-761 (SJR: Q1; 2.5; AJG: 2, ABCD: B)

Books

1. Dimand A., Brunjes B., Patrucco A.S., "The Essential Guide to Public Procurement." *Routledge*, ISBN 9781032935966, 490 Pages 34 B/W Illustrations, June 26, 2026 by Routledge.
<https://www.routledge.com/The-Essential-Guide-to-Public-Procurement-Bridging-Theory-and-Practice/Dimand-Brunjes-Patrucco/p/book/9781032935966>
2. Caniato F., Luzzini D., Moretto A., Patrucco A.S., & Ronchi S. "Procurement Management: Strategy, Organization and Tools." pp. XII-368, isbn: 9791220602396, *Mondadori*.
<https://www.mondadoriuniversita.it/libri-universitari/procurement-management-federico-caniato-stefano-ronchi-antonella-moretto-davide-luzzini-andrea-patrucco#opera-tab-2>

Published Peer-reviewed Book Chapters

1. Dimand, A., Patrucco, A., Abutabenjeh, S. and Brunjes, B. (2026) Insights Into Public Procurement: Principles, Processes, and Partnership Dynamics. In: Ratten, Vanessa (ed.) International Encyclopedia of Business Management, vol. 4, pp. 785–794. US: Elsevier.
<https://doi.org/10.1016/B978-0-443-13701-3.00350-9>
2. Patrucco, A. and Carnovale, S. (2026) Procurement Management. In: Ratten, Vanessa (ed.) International Encyclopedia of Business Management, vol. 4, pp. 795–804. US: Elsevier.
<https://doi.org/10.1016/B978-0-443-13701-3.00351-0>
3. Dimand A., Schwoerer K., Patrucco A.S., Murtazashvili I. (2023). “Design Principles for Responsible Use of AI to Enhance Customer Experience Using Public Procurement”, Chapter 8 in Transforming the Business of Government: Insights on Resiliency, Innovation, and Performance, edited by Dan Chenok and Michael J. Keegan, IBM Center for the Business and the Government.
<https://www.businessofgovernment.org/sites/default/files/Chapter%208%20-%20AI%20CX%20Dimand.pdf>
4. Román I., Ramírez M., Ramos E., Patrucco A., Flanigan M. (2020) Modeling the Integration in the Peruvian Quinoa Supply Chain: A Sustainability Perspective. In: Mrugalska B., Trzcielinski S., Karwowski W., Di Nicolantonio M., Rossi E. (eds) Advances in Manufacturing, Production Management and Process Control. AHFE 2020. Advances in Intelligent Systems and Computing, vol 1216. Springer, Cham
5. Patrucco A.S., Glas A.H. (2020). “Procurement at the Local Level”. In: Farazmand A. (eds) Global Encyclopedia of Public Administration, Public Policy, and Governance. Springer, Cham
6. Patrucco, A., Harland, C., Lynch, J., Tatrai T., Telgen, J. (2018). “Collaborative Public Procurement: an initial conceptual framework”, in Thai K, Salia P., Mwakibinga F. Eds. Advancing Public Procurement: theories and practices. ISBN: 0-9668864-8-8 (Chapter 13), p. 285-302
7. Harland, C., Lynch, J., Telgen, J., Callender, G., Tatrai T., and Patrucco, A. (2018). “International Research Study of Public Procurement”, in Manunza, E., and Schotanus, F. Eds. The Art of Public Procurement. ISBN: 978-90-365-4561-7 (Chapter 2), p. 29-45.
8. Agasisti T., Marchio G., Patrucco A., Ronchi S. (2016). “L’organizzazione degli acquisti negli atenei: rilievi sperimentali”, in “Gli acquisti nelle Università: tra normative e competizione”. *Il Mulino*
9. Patrucco, A., Luzzini D., Ronchi S. (2015). “Improving new product development performance – the mediating effect of supplier involvement and the role of the purchasing function”. *Scholars press*

Research and practitioner reports

1. Patrucco A.S. (2025). Open Markets or Protectionist Realities? Strategic Responses for European Suppliers in U.S. State Procurement. Report realized for the EU commission (not publicly available; to access it, reference contact upon request).
2. Patrucco A.S., Dimand A. (2024). AI-Powered Procurement: Harnessing AI’s Potential for More Efficient State Procurement Practices. National Association of Chief Information Officers and National Association of State Procurement Officials. (**published online at:** <https://www.nascio.org/resource-center/resources/ai-powered-procurement-harnessing-ais-potential-for-more-efficient-state-procurement-practices/>)
3. Patrucco A.S., Dimand A. (2024). Transparency and Open Data in Public Procurement: An Analysis of European Member States. Publications Office of the European Union. (**published online at:** https://ted.europa.eu/documents/d/ted/final_transparency-in-public-procurement_patrucco-dimand).
4. Alkadry M., Patrucco A.S. (2023). Public Procurement Workforce Study. NIGP Library – Research

- Brief (**published online at:** <https://www.nigp.org/resource/research-papers/2023%20Workforce%20Competency%20Research%20Brief%20FINAL.pdf?dl=true>)
5. Peters E., Uenk N., Oortwijn A., Knight L., Telgen J., Harland C., Tatrai T., Patrucco A. S., Lynch J., Ferk P. (2022), “Material Supply Strategy in A Crisis. Supply strategies and their consequences in the Netherlands”. Private access (contact authors for the full report).
 6. Patrucco A. S., Dimand A. (2021), “Job Order Contracting as A Project Delivery Method: Challenges and Opportunities”, NIGP-Gordian (**published online at:** <https://www.gordian.com/uploads/2021/11/2021-NIGP-Research-Report-JOC-Project-Delivery-Method.pdf>).
 7. Hanfield R.B., Patrucco A. S., Zhaohui W., Yukins C., Kull T. (2021), “Assessing State PPE Procurement during COVID-19”, NASPO (**published online at:** <https://www.naspo.org/assessing-state-ppe-procurement-during-covid-19-a-research-report/>).
 8. Patrucco A.S., Lynch J., Harland C., Telgen J., Tatrai T. (2019). “Exploring Collaborative Public Procurement practices”, NIGP: The Institute for Public Procurement (**published online at:** https://www.nigp.org/docs/default-source/resource-library/uploads/art-exploring-collaborative-public-procurement-practices-cips-nigp-2018.pdf?sfvrsn=6b594760_0).

Publications in professional journals and magazines

1. Dimand A., Schwoerer K., Patrucco A.S., Murtazashvili I. (2024). “Applying Design Principles for Responsible AI in Homeland Security”, GTSC Homeland Security Today.US
<https://www.hstoday.us/featured/applying-design-principles-for-responsible-ai-in-homeland-security/>
2. Patrucco A.S., Dimand A. (2023). “Unpacking the role of contracting professionals in strategic procurement management.” *Contract Management Magazine*.
3. Brown A., Patrucco A.S., Horn R. (2022). “How job order contracting improves construction efficiency”. *International Construction*. (**published online at:** <https://www.international-construction.com/news/how-job-order-contracting-improves-construction-efficiency/8020551.article>)
4. Patrucco A.S. (2020). “Una cadena de suministro resiliente”. *Criterios Digital* (**published online at:** <https://criteriosdigital.com/empresa/apatrucco/comercio-internacional-suministros-crisis-mundial/>)
5. Yukins C., Handfield R., Kull T., Patrucco A. S. (2020). “Emerging From The Pandemic: U.S. Government Poised To Award ‘Commercial Platforms’ Contracts That Will Open Online Marketplaces To Federal Purchasers”. *The Government contractor*, Vol. 62 No. 24, 171-176.
6. Patrucco A.S., Luzzini D., Ronchi S. (2017). "How purchasing contributes to firms' competitive advantages? Enabling purchasing characteristics in supporting supplier collaborative innovation". *Excellence HA*, Vol. 9, pp. 10-14.

Blogs, Interviews, podcasts, and media mentions

- ISM webinar, “Rethinking What Matters: A Conversation on the Future of Supply Chain Management,” available at <https://youtu.be/cKD9Cun7l6Y?si=OnC-9v6i5rYJ0CeT>
- Interview with Smartsheet, “What is Hybrid Project Management?,” available at <https://www.smartsheet.com/content/hybrid-project-management-methodology>
- ScholarGPS, Top Scholars by Expertise in Procurement 2025, ranking available at [this link](#)
- Interview with State Scoop, “Generative AI is speeding procurement, but not without risks,” available at <https://statescoop.com/generative-ai-government-procurement-risk-2024/>
- Interview with Construction Briefing, “Does disruption in the Red Sea mean more pain for construction supply chains?,” available at <https://www.constructionbriefing.com/8034392.article?preview=1>
- Freightwave podcast, “Taking a deeper look at FIU’s Supply Chain Management Program,” <https://youtu.be/mgHEPj5FWzw?si=RelqVnfgs073H-mp>

- Interview for State Tech Magazine “The Power of E-Procurement: Revolutionizing State Procurement,” available at <https://statetechmagazine.com/article/2023/08/power-of-e-procurement-revolutionizing-state-procurement-perfcon>
- Blog article written for LSE USA, “How ‘disaster federalism’ can be improved to create a more resilient response,” available at <https://blogs.lse.ac.uk/usappblog/2023/07/10/how-disaster-federalism-can-be-improved-to-create-a-more-resilient-response/>
- Public Procurement Change Agents Podcast on the Strategic National Stockpile: <https://podcasters.spotify.com/pod/show/ppca/episodes/Change-Agent-Chat-Rob-Handfield-and-Andrea-Patrucco-on-the-Strategic-National-Stockpile-e262a7e/a-a4nnst0>
- Interview with Adam Stone for StateTech Magazine: “The Power of E-Procurement: Revolutionizing State Procurement,” available at: <https://statetechmagazine.com/article/2023/08/power-of-e-procurement-revolutionizing-state-procurement-perfcon>
- Interview with Andy Brown for International construction: “construction’s supply chain challenges”; available at: <https://www.international-construction.com/news/video-interview-constructions-supply-chain-challenges/8019433.article>
- Interview with Terri Parker for 25 WPBF News: “Shortages continue as supply chain struggles to keep up with demand”; available at: <https://www.wpbf.com/article/shortages-continue-as-supply-chain-struggles-to-keep-up-with-demand/37763749>
- Gordian press release: “Research Indicates Job Order Contracting Saves Time Compared to Traditional Construction Project Delivery”; available at: <https://www.globenewswire.com/news-release/2022/02/08/2380931/0/en/Research-Indicates-Job-Order-Contracting-Saves-Time-Compared-to-Traditional-Construction-Project-Delivery.html>
- Procurated podcast - Episode 57: Job Order Contracting (JOC) as an Alternative Project Delivery Method; available at: <https://www.procurated.com/resources/episode-57-job-order-contracting-joc-as-an-alternative-project-delivery-method>
- Bicara supply chain podcast – Episode 140: The role of Human resources management for better SCM; available at: <https://podcasts.apple.com/us/podcast/140-the-role-of-human-resources-management-for-better-scm/id1481555420?i=1000529643905>

Papers under review

1. Patrucco A.S., Gupta S., Hiriscau A., Dimand A. “If I bid, will I get it? Effectiveness of Government Strategies to Promote Supplier Diversity, Equity, and Inclusion During Emergencies”. Major revision after 3rd round review, *Production and Operations Management*.
2. Mireia Guix, Iliana Paez-Gabriunas, Liliana Rivera^c, Andrea S. Patrucco, “Can leader-follower moral misalignment backfire? Diverse effects of ethical leadership on employees’ pro-environmental behaviors.” Under 1st round review, *Journal of Business Ethics*.
3. Roath A., Patrucco A.S., Richey G., Morgan T. “Enhancing Supply Chain Resilience and Responsiveness: Learning, Governance, and the Adjustment Cycle.” Reject and resubmit after 1st round review, *Journal of Supply Chain Management*.
4. Patrucco A.S. et al., “Navigating Degrowth in Supply Chains through Selective Downscaling: Introducing the SECERO Framework.” Major revision after 1st round review, *Journal of Supply Chain Management*.
5. Castellucci, T., Tappia, E., Patrucco A.S., & Melacini M. “Robotization of intralogistics activities: adopting mobile robots to enhance warehousing performance in dynamic environments.” Under 2nd round review (major revision), *Journal of Business Logistics*.
6. Zeiser A., Patrucco A. S., & Polyviou M. “Energizing the AAA Capabilities: Interdependencies, Outcomes, Context, and a Path Forward”. Major revision after 1st round review, *Journal of Business Logistics*.

7. Neuberger, J., Patrucco A.S., Qazi S. A., Schilling L., & Seuring S. “Bridging Digital and Sustainable Supply Chains: Insights from a Podcast Analysis.” Major revision after 2nd round, *International Journal of Physical Distribution and Logistics Management*.
8. Giaccardi T., Gastaldi L., Patrucco A.S. “The Paradox of Digital Maturity: How Organizational Complexity and Technological Integration Shape Public Procurement Timelines.” Under 2nd round review, *Government Information Quarterly*.
9. Domenico Mecca, Andrea S. Patrucco, Christian Durach, Andreas Wieland, Robert Handfield & Ethan Nikokaar. “Revisiting the Landscape of Future Research Themes in Supply Chain Management” - Under 1st round review, *Journal of Business Logistics*.
10. Peters E., Knight L., Patrucco A. S., Lynch J., Harland C., Telgen J., Tatray T., & Ferk. “Exploring the Role of Public Procurement in Supply Chain Resilience through Network Learning Theory”. Under 1st round review, *Journal of Business Logistics*.
11. Guntuka L., Patrucco A.S., Mukandwal P., Aktas E. “Why on perspective is not enough: theoretical and methodological considerations for conducting multi-party studies in supply chain management research.” Under 1st round review, *International Journal of Production Economics*.

Work-in-progress papers

1. Patrucco A.S., Magistretti S., Frattini F., “Strategizing Open Innovation in Public Procurement: Pathways to Societal Value and Organizational Excellence.” In preparation to be submitted, *International Journal of Operations and Production Management*.
2. Patrucco, A.S., Dimand. A., & Darnall, N. “Supplier Diversity, Equity, and Inclusion in Procurement Strategies: A Comparative Review of Private and Public Sector Approaches.” In preparation to be submitted, *Journal of Supply Chain Management*.
3. Patrucco A.S., Carnovale S., Mecca D., Richey G. “A responsiveness view or buyer preferential treatment: does capabilities alignment lead to superior resource allocation?” - In preparation to be submitted, *Journal of Operations Management*.
4. De la Cruz, M., Neshkova M., Patrucco A.S. “Risk-taking, integration, & innovation: Delivering infrastructure projects in the United States.” In preparation to be submitted, *International Journal of Operations and Production Management*.
5. Patrucco A.S., Roath A., Richey, G. “A Multi-level Framework for Researching Strategic Policy Impact on Supply Chains.” In preparation to be submitted, *Supply Chain Management: an International Journal*.
6. Patrucco A. S., Harland C., Knight L., Lynch J., Telgen J., Tatray T. “Collaborative public procurement: a force for change.” In preparation to be submitted, *Industrial Marketing Management*.
7. Carnovale S., DuHadaway, S., Miller J., Patrucco A. S. Partial Least Squares in Supply Chain and Logistics Management Research: Flawed Method or one Cursed with Research Comorbidities?” In preparation to be submitted, *Journal of Business Logistics*.
8. Patrucco A.S., Roath A. “From AAA to AAA+: Reimagining the Triple-A Supply Chain for 2026 and Beyond.” In preparation to be submitted, *Journal of Business Logistics*.

Work-in-progress research projects

1. The role of digitalization in public procurement (with IRSPG research group).
2. Public procurement and geopolitics (with IRSPG research group)
3. Use of Flexible Automated Technologies for Warehouse Management (with Tea Castellucci and Elena Tappia).

4. A new competence model for public procurement (with Ana Maria Dimand)
5. The role of 3PL in circular supply chains (with Sara Toniolo and Ivan Russo)
6. Supply chains and business ecosystems (with Mohsin Malik)

Conference and workshop presentations

1. Culot G., Podrecca M., Patrucco A.S., Nassimbeni G. (2026). Artificial Intelligence in Public Procurement: A Public Value Perspective on Adoption. European Decision Sciences Conference, Porto, Portugal (presented by Guido Nassimbeni).
2. Castellucci, T., Tappia, E., Patrucco A.S., & Melacini M. "Robotization of intralogistics activities: adopting mobile robots to enhance warehousing performance in dynamic environments." CSCMP European Research Seminar, Verona, Italy (presented by Patrucco A.S.).
3. Patrucco, A.S., Dimand, A., & Darnall, N. (2025) "Supplier Diversity, Equity, and Inclusion in Procurement Strategies: A Comparative Review of Private and Public Sector Approaches." CSCMP European Research Seminar, Verona, Italy (presented by Patrucco A.S.).
4. Neuberger, J., Patrucco A.S., Qazi S. A., Schilling L., & Seuring S. "Bridging Digital and Sustainable Supply Chains: Insights from a Podcast Analysis." European Operations Management Association Conference, Milan, Italy (presented by Seuring S.).
5. Andrea S. Patrucco, Domenico Mecca, Ethan Nikokaar, Christian Durach, Robert Handfield, & Andreas Wieland (2025) "Mapping the supply chain management research landscape 10 years later," European Operations Management Association Conference, Milan, Italy (presented by Mecca D.).
6. Patrucco A.S., Carnovale S., & Zsidisin G. (2024). "Charting the Future: Advancing Research in Supply Chain Risk and Resilience" Book of abstracts - Decision Sciences Institute Annual Conference, Phoenix, AZ. (Panel session).
7. Patrucco A.S., Carnovale S., Mecca D., & Richey G. (2024). "A Responsiveness View of Buyer Preferential Treatment: Examining Capability Alignment Between Buyer and Supplier in Resource Allocation." Book of abstracts - Decision Sciences Institute Annual Conference, Phoenix, AZ. (presented by Patrucco A.S.)
8. De la Cruz M., Neshkova M., Patrucco A.S. (2024). "Delivering innovative infrastructure projects through advanced financing mechanisms." Accepted for presentation at the 2024 PMRC conference.
9. Patrucco A.S. & Dimand A. (2024). "Artificial Intelligence in the public sector: a public procurement perspective." Production and Operations Management Society Conference, Minneapolis (MI) (presented by Patrucco A.S.).
10. Patrucco A.S., Alkadry M., Slater T., & Moses E. (2024). "The State of the Public Procurement Workforce." Production and Operations Management Society Conference, Minneapolis (MI) (presented by Patrucco A.S.).
11. Patrucco A.S., Carnovale S., & Carnovale J. (2024). "A Responsiveness View of Buyer Preferential Treatment: Examining Capability Alignment Between Buyer and Supplier in Resource Allocation." International Purchasing and Supply Education Research Association Conference, Rio De Janeiro, Brazil (presented by Patrucco A.S.)
12. Peters E., Patrucco A. S., Harland C., Knight L., Lynch J., Telgen J., Tatrai T., & Ferk. (2024) "Can public procurement be a transformational leader in improving supply network resilience?" International Purchasing and Supply Education Research Association Conference, Rio De Janeiro, Brazil (presented by Peters E.)
13. Gusmerotti N. M., Iannuzzi T., Testa F., Mecca D., Patrucco A.S. (2024). "Do digital transformation, innovation, and collaboration shape supply chain resilience by adopting circular business models? A systems thinking perspective." International Purchasing and Supply Education Research Association Conference, Rio De Janeiro, Brazil (presented by Mecca D.)

14. Peters E., Patrucco A. S., Harland C., Knight L., Lynch J., Telgen J., Tatrai T., & Ferk. (2024) "Achieving supply chain resilience through public procurement governance" (presented by Peters, E.), 20th International Research Seminar on Supply Chain Risk Management, February 14th to February 16th 2024, Florida Atlantic University, Boca Raton, Florida, USA
15. Patrucco A.S., Trabucchi, D., Buganza, T., Bellis, P. (2023) "Learning From Project Failures: Exploring Resource Orchestration Capabilities and Behavioral Biases in Buyer-Supplier Collaborations." Book of abstracts - Decision Sciences Institute Annual Conference. (presented by Patrucco A.S.), Atlanta, GA.
16. Patrucco A.S., "Strategizing Open Innovation in Public Procurement: Pathways to Societal Value and Organizational Excellence," 1st International Conference on Public Procurement and Innovation in Africa (2023)
17. Patrucco A.S., Ciccullo F., Seilvaridis K., "Supply chain integration for innovation projects: the role of project complexity and project management methods". Book of abstracts – 2023 Production and Operations Management Society Annual Conference, Orlando, FL (presented by Patrucco A.S.).
18. Patrucco A. S., Wu Z., Hanfield, R., "An Update on Purchasing Portfolio for State Procurement". Book of abstracts – International Purchasing and Supply Education Research Association Conference, Barcelona, Spain (presented by Patrucco A.S.).
19. Trabucchi D, Buganza T., & Patrucco A.S. (2022) The bright side of transparency: fostering trust in a world that seeks privacy. Book of abstracts - Decision Sciences Institute Annual Conference. (presented by Patrucco A.S.), Houston, TX.
20. Dimand A.M., Patrucco A.S, Rodriguez-Plesa E., & Hirisciau A. M. (2022). Social Equity in Federal Contracting: A Portfolio Management Perspective. Book of abstracts - Decision Sciences Institute Annual Conference. (presented by Patrucco A.S.), Houston, TX.
21. Patrucco, A.S., Mejía-Argueta, C., Picanco V., Fransoo J., "Are supply chains moving toward AAA models? An empirical analysis of supply chain AAA capabilities in the new normal", 32nd annual POMS conference, Online.
22. Patrucco A.S., Dimand A., Neshkova M., "Enabling Hybrid Government to Create (Sustainable) Public Value under the Bipartisan Infrastructure Deal", 32nd annual POMS conference, Online.
23. Hanfield R.B., Patrucco A. S., Zhaohui W., Yukins C., Slaughter T. (2021), "Procurement to prepare for the next emergency: applying World War II mobilization efforts toward a more strategic use of the National Stockpile resources", Public Administration Review Symposium *Redefining Public Administration* (November, 22th, online).
24. Patrucco A. S., Trabucchi D., Marzi G. (2021), "The interplay between absorptive capacity and big data adoption: the case of purchasing and supply management", Technovation workshop *Beyond data fads* (October, 28th, online).
25. Patrucco A. S., Dimand A., Horn R. (2021), "Job Order Contracting as A Project Delivery Method: Challenges and Opportunities", NIGP Virtual Forum (August 23rd – 25th, online).
26. Hanfield R.B., Patrucco A. S., Zhaohui W., Yukins C., Kull T. (2021), "Assessing State PPE Procurement during COVID-19", National Contract Management Association, World Congress (July, 25th – 28th, Denver, CO).
27. Trabucchi D., Patrucco A.S., Buganza T. (2021), "The bright side of transparency: fostering trust in a world that seeks privacy". 28th Innovation and Product Development Conference (Milan, 6th-8th June, online).
28. Patrucco A.S., Harland C., Luzzini D., Frattini F. (2021), "Triadic supplier relationships in collaborative innovation projects: a relational view perspective". 16th CSMP European Research Seminar – Supply Chains in the New Normal (Milan, June 10th-11th, online).
29. Patrucco A.S., Ciccullo F., Seivaridis K. (2021), "Exploring the link between supply chain and project management strategies: opportunities and challenges". 30th IPSERA conference (Knoxville,

- March 29th – April 1st, online).
30. Patrucco A., Schoenerr T., Moretto A. (2021), “Driving supplier commitment in strategic buyer-supplier relationships: how can buyers keep their customer of choice status?”. 30th IPSERA conference (Knoxville, March 29th – April 1st, online).
 31. Lynch, J., Harland C., Telgen, J., Patrucco, A., Ferk P., Knight L., Peeters E., Tatrai T., Uenk N., “Living in a Constant Crisis: Lessons for Public Procurement”. 30th IPSERA conference (Knoxville, March 29th – April 1st, online).
 32. Patrucco A., Moretto A., Luzzini D., Krause D. (2020) "Strategic fit for purchasing value creation: how do status and maturity enable strategy execution?" 15th CSMP European Research Seminar – Rethinking Supply Chains (Barcelona, June 18th-19th - online)
 33. Patrucco A.S., Knight L., Lynch J., Harland C., Tatrai T., Telgen J. (2019). “Collaborative public procurement initiatives and government objectives: is there a missing link?”. In proceedings of: 50th Decision Science Institute, New Orleans.
 34. Rivera L., Patrucco, A. S., Mejia C., Sheffi Y. (2019). “Human capital management impact on supply chain performance: the role of working relationships, skills, and training”. In proceedings of: 50th Decision Science Institute, New Orleans.
 35. Patrucco A.S., Pellizzoni E., Frattini F., DiBenedetto A. (2019) “The role of performance measurement systems in buyer-supplier collaboration in innovation projects: a multiple case study analysis”. In proceedings of: 50th Decision Science Institute, New Orleans.
 36. Patrucco A.S., Moretto A. (2019). "Improving the company spending: the Savingtools case". In Proceedings of: 2019 NACRA conference, Tempe AZ.
 37. Trabucchi D., Buganza T., Patrucco A.S. (2019). " Do you care how digital platforms use your data? The role of transparency in Data-Driven Business Models". In Proceedings of: 2019 R&D Conference, Paris, pp. 1-15.
 38. Patrucco A.S., Agasisti T., Ronchi S. (2019). “The impact of centralization, standardization and information systems support on procurement performance in local governments: a comparative study between Italy and USA” In Proceedings of: 28th IPSERA Conference, Milan, pp.1-10
 39. Moretto A., Caniato F., Patrucco A.S., Ronchi S. (2019). “Supply Chain Finance and Public Healthcare Procurement: the Equipment Finance opportunities” In Proceedings of: 28th IPSERA Conference, Milan, pp.1-10
 40. Patrucco A.S., Golini R., Ronchi S. (2018). “The role of technology in supporting supply chain collaboration: what’s next for purchasing and Industry 4.0?”. In Proceedings of: 25th EUROMA Conference, Budapest, pp.1-10
 41. Harland, C., Patrucco, A.S., Lynch, J., Telgen, J., Callender, G., Tatrai T. (2018). “Collaborative Public Procurement: a conceptual framework” In Proceedings of: 27th IPSERA Conference, ATHENS, pp.1-10
 42. Patrucco A.S., Ronchi S. (2018). “The value of vendor rating for public institutions: the impact of supplier measurement systems on Italian public works performance” In Proceedings of: 27th IPSERA Conference, Athens, pp.1-10
 43. Moretto A., Patrucco A.S (2018). “The dynamics of reshoring decision-making initiatives: what is the role of the purchasing department?” In Proceedings of: 27th IPSERA Conference, ATHENS, pp.1-10
 44. Patrucco A.S., Luzzini D., Moretto A., Ronchi S. (2017). “Attraction in Business Relationships: the strategic relevance of customer attractiveness to improve supply performance”. Proceedings of the 48th Decision Sciences Institute Annual Meeting (DSI 2017) - Buyer Supply relationships: Supply Network (Vol. 1)
 45. Patrucco A.S., Pellizzoni E., Luzzini D., Frattini F. (2017). “Innovation from the triadic perspective: the impact of Supplier integration on New product development performance”. Proceedings of the

- 48th Decision Sciences Institute Annual Meeting (DSI 2017) - Buyer Supply relationships: Supply Network (Vol. 1)
46. Moretto A., Patrucco A.S., Ronchi S. (2017). "Procurement organization in ETO companies: the SMEs perspective". In Proceedings of: 26th IPSERA Conference, BALATONFUR, pp.1-10
 47. Patrucco, A.S., Luzzini D., Ronchi S., Walker H. (2016). "Organizational Configurations for Local Government Procurement". In Proceedings of: The 76th Annual Meeting of the Academy of Management, pp.1-10
 48. Patrucco, A.S., Luzzini D., Ronchi S. (2016). "Centralizing or not? the role of eProcurement technologies in local government centralization programs". In Proceedings of: 25th IPSERA Conference, DORTMUND, pp.1-10
 49. Patrucco, A.S., Luzzini D., Ronchi S., Walker H. (2015). "Designing Procurement Organization for Local Governments". In Proceedings of: 21st International EUROMA Conference, Palermo, pp.1-10
 50. Patrucco A.S., Ronchi S., Essig M., Amann M., Glas A. (2014). "Strategies in Public Procurement: is there a deficit?". In proceedings of 6th International Public Procurement Conference, pp. 1-10
 51. Patrucco, A.S., Luzzini D., Ronchi S. (2013). "Defining the purchasing strategy: an empirical exploration of its content and the relation with purchasing status and maturity". In Proceedings of: 20th International EUROMA Conference, Dublin, pp.1-10.
 52. Patrucco, A.S., Luzzini D., Ronchi S. (2013). "A systematic literature review on public procurement: past trends, future developments". In Proceedings of: 20th International EUROMA Conference, Dublin, pp.1-10
 53. Patrucco, A.S., Luzzini D., Ronchi S. (2012). "An overview of customer attractiveness: outcomes and antecedents". In Proceedings of: 21st IPSERA Conference, NAPLES, pp.1-10
 54. Patrucco, A.S., Luzzini D., Ronchi S. (2012). "Supplier and Purchasing Function involvement in NPD: what are the effects?". In Proceedings of: 19th International EUROMA Conference, Amsterdam, pp.1-10.

SEMINARS, WORKSHOPS, AND CONFERENCE ORGANIZATION

Conference organization

- Organizing committee: DSI Annual Pedagogy Conference June 25th-26th, 2024 (online).
- Session Organizer, Procurement and Supplier Management: POMS Conference Minneapolis, April 25th – 29th.
- Scientific Committee: IPSERA Conference Rio de Janeiro April 1st - April 3rd 2024.
- Scientific Committee: IPSERA Conference Barcelona April 3rd - April 5th 2023.
- Organizing committee: DSI Conference Houston 19th-21st November 2022.
- Scientific Committee: IPSERA Conference Knoxville March 29th - April 1st 2021.
- Scientific Committee: IPSERA Conference Knoxville 4-8th April, 2020 (postponed).
- Scientific Committee: IPSERA Conference Milan 14-17th April, 2019.
- Scientific Committee: IPSERA Conference Athens 25-28th March, 2018.

Workshop organization

- Workshop organizer: 10th International Research Study on Public Procurement, in collaboration with NIGP and 2024 NIGP Forum, August 2024.

- Workshop organizer: 9th International Research Study on Public Procurement, Ljubljana 8-10th September 2022.
- Workshop organizer: 8th International Research Study on Public Procurement, Cardiff 9-11th September 2019.
- Workshop organizer: 7th International Research Study on Public Procurement, Milan 25-27th September 2017.

Seminars/webinars/invited speeches

- January 2023 – “Revamping Multi-Tier Supply Chain Relationships,” Cranfield School of Management ([link](#)).
- December 2023 – “Enhancing green public procurement: Collaboration, innovation, and risk,” Presenter with Ana Maria Dimand for the webinar Series of the Government Outcomes Lab, University of Oxford ([link](#)).
- August 2023 – “The State of The Procurement Workforce: A Review of The Research and NIGP’s Future Educational Plana”, presenter with Mohamad G. Alkadry and Todd Slater; NIGP Forum 2023.
- February 2022 – Webinar “Job Order Contracting as a project delivery method: challenges and opportunities”, presenter with Ana-Maria Dimand and Randy Horn; Gordian and NIGP: The Institute of Public Procurement.
- July 2021 – Webinar “Estrategias de gestion de cadenas de abastecimiento post-pandemia”, presented with Mejia Argueta C. and Rodrigues V.P.; LOGYCA and MIT global scale network
- July 2021 – Webinar “Emergency State Procurement during COVID-19”, presenter with Hanfield R.B., Zhaohui W., Yukins C., and Kull T.; National Association of State Procurement Officers.
- February 2021 - Invited speech: “Organizing procurement in project-based setting: opportunities and challenges”; CIPS MENA.
- December 2020 – Invited speech: “Post Covid-19 Supply chains: is agile the new normal?”; Universidad de las Americas faculty seminar, Quito.
- June 2020 – Invited speech: “The role of online purchasing platforms in government institutions” (as part of the online webinar: Opening online marketplaces to government micro-purchases”).
- March 2020 – Invited speech: “Pandemic and government response: the role of procurement”; NASPO congress (online webinar).
- December 2019 - Invited Speech: Universidad de las Ciencias Aplicadas CSCMP meeting, Lima.
- November 2018 - Invited Speech: Universidad de las Americas faculty seminar, Quito.
- June 2018 - Invited speech: “Innovation and Sustainability in the Public Sector: Process and Tools for an Effective Public Procurement for Innovation (PPI)”; Monash Business School Sustainability development workshop, Prato 25-28th June, 2018.
- July 2017 – Invited speech: “Supply Chain Management in the Defense industry”; Cranfield center for Defence and Acquisition.

GRANTS AND AWARDS

Grants and sponsored research

2025 – The role of digital technologies in value creation through public procurement

Funding Agency: IBM Center for the Business of Government

Amount Awarded: \$ 20,000

Activities: Data collection, Data analysis, Report Writing and Editing, Workshop organization

2024 - International Research Study of Public Procurement (10th edition: 10th edition: Disruptive Technologies in Public Procurement and Grand Challenges)

Funding Agency: NIGP: The Institute of Public Procurement

Amount Awarded: \$ 10,000

Activities: Workshop organization, technology for workshop management, software for data analysis

2023 – Transparency and Open Data in Public Procurement

Funding agency: European Union

Amount awarded: € 13,500

Activities: Analysis of procurement open data initiatives of EU member states and definition of best practices to promote transparency

2023 – The State of the Public Procurement Workforce

Funding agency: NIGP: The Institute for Public Procurement

Amount awarded: \$ 7,500

Activities: analysis and mapping of the competencies required for procurement professionals and the requirements in job posting

2022-2023 – CIBER Faculty Research Award

Funding agency: FIU Business

Amount awarded: \$ 2,000

Activities: support for the research project “What is the right supply chain for your innovation project? An empirical exploration of the link between environmental uncertainty and innovation project management strategies”

2021-2022 – CIBER Faculty Research Award

Funding agency: FIU Business

Amount awarded: \$ 2,000

Activities: support for the research project “Where does social equity stand? A portfolio approach to federal contracting strategies during a global emergency”

2022 - International Research Study of Public Procurement (9th edition: Public Procurement Resilience during Crises)

Funding Agency: NIGP: The Institute of Public Procurement

Amount Awarded: \$ 10,000

Activities: Assisted in collection of data, analysis of data, connection for case studies and preparing final report

2021 - Job Order Contracting as a project delivery method

Funding agency: Gordian + NIGP

Amount awarded: \$ 5,000

Activities: analysis of the main characteristics of JOC use in governments compared to other project delivery methods; dissemination of results

2019-2020 - Penn State Oil&Gas research-industry connection

Funding agency: Penn State Erie

Amount awarded: \$ 7,000

Activities: analysis of the plastic industry supply chain in PA; understanding of the shoring phenomena and opportunities for the players in the oil and gas industry

Paul R. Lawrence Fellowship in Case research (<https://caseresearchfoundation.org/fellowship>)

Funding Agency: Case Research Foundation

Amount Awarded: \$ 2,000

Activities: Presentation and development of a teaching/research case to be published in HBR/Ivey/INSEAD

International Research Study of Public Procurement (8th edition: Public Procurement for Innovation)

Funding Agency: NIGP: The Institute of Public Procurement

Amount Awarded: \$ 5,000

Activities: Assisted in collection of data, analysis of data, connection for case studies and preparing final report

International Research Study of Public Procurement (7th edition: Collaborative Public Procurement)

Funding Agency: NIGP: The Institute of Public Procurement

Amount Awarded: \$ 5,000

Activities: Assisted in collection of data, analysis of data, connection for case studies and preparing final report

Penn State Affordable Course Transformation

Amount awarded: \$ 1,000

Activities: adaptation of the course materials for SCM 301 – Introduction to Supply Chain Management

Awards

- 2025 International Journal of Operations and Production Management – Best Reviewer Award
- 2021 Journal of Purchasing and Supply Management – Outstanding Associate Editor Award
- 2020 Journal of Purchasing and Supply Management – Best Reviewer Award

- 2020 IPSERA conference – Best Reviewer Award
 2019-2020 Penn State University – Advisory Board Faculty Excellence in Teaching Award
 2020 Decision Science Institute – Best teaching case award (runner-up)
 2018-2019 Penn State University – Advisory Board Faculty Research Award
 2017 Politecnico di Milano Faculty Teaching Award
 2013 EurOMA Best research paper award

SERVICE ACTIVITIES

Professional service:

Editorial responsibilities

- 2025 to date Senior Editor, *Journal of Business Logistics*
 2021 to date Editorial Review Board (2021-2024) Associate Editor (2024 to date *Journal of Supply Chain Management*),
 2023 to date Social Media Editor and Editorial Review Board, *International Journal of Operations and Production Management*
 2024 to date Editorial review board, *Emerald Emerging Markets Case Studies*
 2024 to date Senior Editor, *International Journal of Physical Distribution and Logistics Management*
 2023 to date Editorial Assistant, *International Journal of Physical Distribution and Logistics Management*
 2024-2025 Lead Guest Editor, *International Journal of Production Economics* (special issue “Revamping Multi-Tier Supply Chain Relationships: a network perspective”)
 2024-2025 Guest Editor, *Electronic Markets* (special issue “Supply Chain Automation”)
 2024-2025 Lead Guest Editor, *International Journal of Physical Distribution and Logistics Management* (special issue “The missing link between supply chain technologies and sustainability issues: advancing theory and practice”)
 2023-2024 Lead Guest Editor, *Journal of Business Logistics* (special issue “Agile, Adaptive, and Aligned (AAA) Supply Chains for Enhanced Responsiveness: Implications for Theory and Practice”)
 2022-2024 Lead Guest Editor, *Public Management Review* (special issue “Strategic public procurement: a public management perspective”)
 2022-2024 Lead Guest Editor, *Industrial Marketing Management* (special issue “Technology-enabled multi-sided platforms in B2B settings: challenges and opportunities for supply chain ecosystems”)
 2021-2022 Guest Editor, *Journal of Purchasing and Supply Management* (special issues “PSM learning from the pandemic”; Full-Length papers)
 2020-2021 Lead Guest Editor, *Journal of Purchasing and Supply Management* (special issues “PSM learning from the pandemic”; Notes & Debates)
 2019-2020 Guest Editor, *Journal of Public Procurement* (special issue “Public procurement as a government policy lever”)
 2020 to date Associate Editor, *Journal of Purchasing and Supply Management*
 2021 to date Editorial review board, *International Journal of Logistics: Research and Applications*
 2013 to date Reviewer for:
Operations and Supply Chain Management Journals

International Journal of Operations and Production Management; Journal of Purchasing and Supply Management; Supply Chain Management: an international journal; International Journal of Production Research; International Journal of Production Economics; IEEE Transaction in Engineering Management; Industrial Marketing Management; Production Planning and Control; International Journal of Logistics Management; International Journal of Logistics: Research and Applications; Journal of Manufacturing Technology Management; Operations management research; Journal of Cleaner Production

Public Administration and Management Journals

Public Administration Review; Public Management Review; Public Administration; Public Performance and Management Review; Public Money and Management; International Journal of Public Administration; International Journal of Public Sector Management; Journal of Public Procurement

Innovation Management Journals

R&D Management; Journal of Knowledge Management; Technology Analysis and Strategic management; Journal of Workplace Learning

Other services to the discipline and profession

- 2025 to date Academic Advisor and Voting Member, *NIGP Certification Commission*, NIGP
- 2023 to date Strategic partner, Member, *NASPO*
- 2023 to date University Committee, Member, *Institute for Supply Management*
- 2022 Doctoral Consortium Coordinator, *DSI Conference*

University Service

Florida International University

- 2023-2024 FIU Undergraduate Research Fair, Organizing committee member
- 2023 to date Bylaws Policy Committee, Member, *Department of Marketing and Logistics*
- 2022-2023 TT Marketing Faculty Search Committee, Member, *Department of Marketing and Logistics*
- 2021 – 2022 Endowed Professorship Committee, Member, *College of Business*
- 2021 to date Graduate Faculty Evaluation Committee, Member, *Department of Marketing and Logistics*

Penn State University

- 2017-2020 Program Coordinator, *Department of Project and Supply Chain Management*
- 2017-2020 Committee Member, EDGE, *PSU Commonwealth Campuses*
- 2017-2020 Academic coach for the Men soccer team, *PSU Beaver Campus*
- 2017-2020 Alternate Ombudsperson, *PSU Beaver Campus*
- 2017-2020 Advising Council Committee, *PSU Beaver Campus*

Student supervision

Ph.D Students:

- Esmee Peters (*2020 to date*): foreign advisor
- Domenico Mecca (*2023 to date*): foreign supervisor
- Tea Castellucci (*2024 to date*): foreign supervisor

DBA students: 10 as Academic Mentor (*2020 to date*)

Master students: 12 as main supervisor, 36 as tutor (*2013 – to date*)

Bachelor students: 41 as Academic Advisor (*2017 - to date*)

Memberships in Professional Organizations

Production and Operations Management Society (POMS)

International Purchasing and Supply Education Research Association (IPSERA)

Decision Science Institute (DSI)

NIGP: the Institute for Public Procurement (NIGP)

Institute for Supply Management (ISM)

INDUSTRY AND COMMUNITY ENGAGEMENT PROJECTS

Executive education teaching for companies (ABB, Astaldi, AXA, Danieli, Edison, Fincantieri, Ferragamo, Gucci, Mediaset, Pirelli, Salvagnini, Solvay, Unicredit)

Executive education

	Supply chain and purchasing management
<i>2015 – 2022</i>	ABB, Astaldi, Fincantieri, Ferragamo, Gucci, Mediaset, Pirelli, Salvagnini,
	Project management
	AXA, Danieli, Edison, Solvay, Unicredit

Consultancy projects

<i>2023 to date</i>	NIGP, external academic advisor
	Map and Analysis of procurement workforce competences
<i>2021 – 2022</i>	Gordian, external academic advisor
	Evaluation of Job Order Contracting as a project delivery method
	Portugal Ministry of Health, external academic consultant
<i>2019 – 2020</i>	Member of the Health Procurement evaluation taskforce (with University of Lisbon)
	Design of an evaluation methodology for procurement in Portuguese health institutions

	Bechtel Corporation and Shell, external academic consultant
2018 – 2020	SCM processes analysis and reengineering Analysis and redesign of truck receiving and materials management processes for construction warehouse
	Salvagnini, external academic consultant
2017-2018	Procurement process and organization redesign Review of company spending and redesign of the procurement process and organization
	Astaldi, external academic consultant
2016-2017	Purchasing organization redesign Redesign of purchasing organization, level of centralization of purchasing category and supplier relationship improvement
	AXA, external academic consultant
2015-2017	Corporate University Design Design of the Corporate University structure and content for competences and career development of internal resources
	Luxottica, external academic consultant
2016	Supply base relocation Design of the supply strategy and network after the decision to relocate production in other Chinese regions
	Leonardo Helicopters, external academic consultant
2015-2016	Vendor evaluation systems redesign Design and implementation of a vendor evaluation system, for qualification and vendor rating
	Politecnico di Milano eGovernment Observatory, consultant
2015-2016	Research collaborations for the Italian local government association Exploratory analysis, case studies, survey of egovernment practices in Italian Regions and Local Government
	IBM, external academic consultant
2013-2015	CPO Innovation community Virtual as well as physical community of purchasing officers. Workshops are organized about three times a year around most recent topics of interest
	Moncler, external academic consultant
2014	Spend optimization Analysis, classification and rationalization of indirect spending, and design of action plan for purchasing improvement
	Welsh Government, external academic consultant
2013-2014	Procurement Fitness Check (Cardiff Business School) Assessment and evaluation of procurement department and management of Welsh Local Governments
2012-2013	IBM, external academic consultant

Eprocurement Value assessment

Financial and non-financial value assessment of electronic purchasing tools, from the point of view of the vendor.

INDUSTRY EXPERIENCE

2011 **Accenture Management Consulting**
Business Analyst – Supply Chain and Operations

2010 **McKinsey & Company**
Marketing analyst - Internship

OTHER COMPETENCIES AND SKILLS

Language skills

Language	Reading	Speaking	Writing
Italian	Mother tongue		
English	C2	C2	C2
Spanish	C2	B2	B2
French	B1	A2	B1