

CURRICULUM VITAE, PROFESSOR KELD LAURSEN, PHD

Office

Department of Strategy and Innovation
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Personal Details

Danish, *4 May 1967, Silkeborg, Denmark

Positions Held

- 04/2010 – Full Professor at the Department of Innovation and Organizational Economics, Copenhagen Business School.
- 07/2018 – Head of Department, Department of Strategy and Innovation, Copenhagen Business School.
- 11/2025 – School.
- 11/2021 – Visiting professor at Politecnico di Milano, Italy.
- 12/2021
- 10/2015 – Professor II at the Norwegian University of Science and Technology, Trondheim, Norway.
- 10/2020
- 11/2016 – Visiting professor at Fox School of Business, Temple University, Philadelphia, United States.
- 12/2016
- 09/2013 – Visiting professor at Boston University School of Management, Department of Strategy & Innovation, United States.
- 02/2015
- 09/2011 – Professor II at the Norwegian School of Economics, Bergen, Norway.
- 09/2013
- 01/2004 – Professor with special responsibilities at the Department of Innovation and Organizational Economics, Copenhagen Business School.
- 03/2010
- 01/2006 – Visiting professor at Bocconi University, Milan, Italy.
- 07/2006
- 06/2001 – Associate Professor at the Department of Innovation and Organizational Economics, Copenhagen Business School.
- 12/2003
- 10/1998 – Assistant Professor at the Department Innovation and Organizational Economics, Copenhagen Business School.
- 05/2001

Administrative/Executive Responsibilities

- 2026 – Development lead for CBS' proposed one-year MSc program in Economics and Business Administration in Management (“Master in Management”).
- 2025 – Member of the board of the Consortium on Competitiveness and Cooperation (“CCC”).
- 2020 – Member of the Board of Directors, Center for Ledelse (CfL), Copenhagen.
- 2001 – Member of the Executive Board, the Danish Research Unit for Industrial Dynamics (DRUID).
- 2021-2024 Representative-at-Large serving on the Board of Governors, Academy of Management.
- 2019-2020 Member of the Academy of Management’s Division and Interest Group Relations (DIGR) committee.
- 2014-2020 Member of the European Research Council (ERC) Consolidator Grant panel for SH1.

- 2007-2018 Elected member of the Academic Council at the Copenhagen Business School (served the four terms).
- 2015-2018 Director of the CBS MSc program in Innovation and Business Development (250 students enrolled in the 2-year program).
- 2013-2018 Elected to the chair track at the Academy of Management's Technology Innovation Management (TIM) Division.
- 2008-2017 Research leader of the CBS Elite Center on Open Innovation with 10 faculty members associated.
- 2013-2017 Vice-chair of the CBS Academic Council.
- 2016-2017 Chair of at the Academy of Management's Technology Innovation Management (TIM) Division (app. 3000 members).
- 2008–2016 Chairman of the Danish peer-group (with 8 members) which ranks international academic journals in the area of “business economics”.
- 2005–2013 Deputy head of department at the Department of Innovation and Organizational Economics (CBS).
- 2010–2013 Member of the CBS-Wide Appointment Committee (CWAC).
- 2012–2013 Vice-President of the European Academy of Management (EURAM).
- 2007–2012 Member of the Danish Social Science Research Council (DFR | FSE)
- 2010–2012 Elected member of the Executive Committee of the Technology Innovation Management (TIM) Division of the Academy of Management as a Representative-at-Large.
- 2002–2008 Member of the Study Committee for BSc/MSc in Business Administration and Commercial Law (CBS).
- 2005–2007 Manager of the PhD School in Economics and Business Administration (CBS).

Participation in major research projects

- 2010 –2014 Principal investigator of the Danish Council for Independent Research | Social Sciences (FSE) sponsored FSE Research Unit on Open Innovation Search (CBS). 8 CBS faculty members associated + international participants. 8 million Danish kroner.
- 2006–2011 Member of DIME (Dynamics of Institutions and Markets in Europe) is a network of social scientists in Europe, working on the economic and social consequences of increasing globalization and the rise of the knowledge economy. DIME is sponsored by the 6th Framework Programme of the European Union.
- 2009 –2010 Principal investigator of the CBS part of the Organizing for Networked Innovation project, sponsored by the EU DIME network of excellence. 350 thousand Danish kroner.
- 2007–2008 Principal investigator of the CBS part of the ICONS project (“Innovation and the Competitiveness of Nordic Services”), sponsored by the Nordic Innovation Centre. 270 thousand Norwegian kroner.
- 2005–2008 Participation in the FOKS program at CBS, sponsored by the FSE, project leader (Principal investigator: Nicolai J. Foss).
- 2000 – 2003 Participation in the LINK program at CBS, sponsored by the FSE (Principal investigator: Nicolai J. Foss).

University Education

- 10/1998 Aalborg University, *Ph.D.*, in the economics of technological change and international trade
- 01/1995 Aalborg University, cand. oecon., *MA*, economics
- 08/1993 SPRU, University of Sussex, *MSc*, in science and technology policy
- 06/1992 Aalborg University, *BA*, economics

Awards

- 12/2008 Awarded Jorcks' Prize [20,000 €] for business research.
06/2002 Awarded the Tietgen Prize [13,500 €] for internationally recognized Post Doc research.

Citations

Total Google Scholar citations: 26,000 Google Scholar H index: 43 (date: 7.10.2025). Total Scopus citations: 11,348, Scopus H index: 33 (date: 7.10.2025), SSCI Web of Science Core Collection citations: 9,206, SSCI Web of Science Core Collection H-index: 29 (date: 7.10.2025).

Editorial Work

Co-Editor: Research Policy. **Associate Editor:** Industrial and Corporate Change. **Editorial Board:** Strategic Management Journal.

Special Issues of Journals Edited

Special issue of Structural change and Economic Dynamics: *The role of ICT in the new and old economy*, Issue 3, 2004. Special Issue of Industry and Innovation: *Organizing Inter- and Intra-Firm Networks: What is the Impact on Innovation Performance?* Issue 6, 2011. Special Section of Industrial and Corporate Change: *What do we know and what should we know about international knowledge sourcing?* Issue 2, 2017.

Other affiliations

1995 – DRUID, Danish Research Unit for Industrial Dynamics

Teaching Experience

- 2013 – [NORSI]. PhD courses on Innovation Strategy (both within NORSE-PIMS and NORSE-PING), and Scientific Writing and the Academic Publishing Process (PIMS), the national Norwegian Research School in Innovation. NTNU, Trondheim and BI, Oslo.
- 2010 – [CBS]. PhD courses management of innovation (founder of the course).
- 2004 – [CBS]. PhD courses on publishing in academic journals.
- 1999 – [CBS]. Responsibility for and lectures in several courses in innovation, industrial economics, and in international business and trade at bachelor and masters level. Supervision of numerous of student projects from the PhD and Masters' Theses levels and downwards
- 2015 – [CBS]. MSc. course in Innovation, Entrepreneurship and Strategy in
2018 BioBusiness, MSc Program in BioBusiness.
- 2013 [EURAM/EFMD]. Coordinator of the EURAM/EFMD Research Leadership Program for Business School Research Deans, Brussels.
- 2012 – [CBS]. Lectures in the course on Innovation and Knowledge, MSc Program in
2018 Innovation and Business Development.
- 2004 – [CBS]. PhD courses in applied data analysis and statistics (founder of the
2013 course)
- 2010 – [CBS]. Founder and coordinator of the CBS PhD Program in Innovation and
2013 Entrepreneurship, 2010-2014.
- 2008 – [Carlos III, Madrid]. PhD courses on the economics and management of
2010 innovation.
- 2003 – [CBS]. Taught in the CBS MBA program.
2012
- 2008 [University of Bologna]. Lectures given at the "Economics and Management of Intellectual Property Rights" Summer School.
- 2009 – [The DIMETIC PhD program, Strasbourg]. Lectures given within economics
2010 and management of innovation.

- 2004 [ESSID]. A course for PhD students at ESSID.
- 2001 – [Maersk Shipping]. Lectures given in economics for shipping students within
2008 the Maersk International Shipping Education (MISE) program.
- 2000– [The ETIC PhD program, Strasbourg]. Lectures given in trade, technology and
2002 economic growth.

Masters' Theses Supervised

More than 100 theses within industrial economics, international trade and localization, law & economics, economics and management of innovation.

PhD Students

- Rita Bonvicini (current)
- Louise Lindbjerg (defended her PhD thesis in March 2022)
- Diego Zunino (defended his PhD thesis in June 2018)
- Maggie Mei (defended her PhD thesis in March 2014)
- Solon Moreira (defended his PhD thesis in January 2014)
- Karin Beukel (defended her PhD thesis in December 2013)
- Arjan Markus (defended his PhD thesis in December 2013)
- Christine Isakson (defended her PhD thesis in January 2013)

PhD Evaluation Activity

- Clinton Ofoedu (IESE, Barcelona, Spain), January 2024.
- Han Nguyen (Hasselt University, Belgium), January 2022.
- A-Sung Hong (IESE, Barcelona, Spain), September 2021.
- Robert van der Have (Aalto University, Finland), December 2020 (the only opponent).
- Freek Meulman (Technical University Eindhoven, the Netherlands), January 2017
- Pengfei Wang (Rotterdam School of Management, the Netherlands), September, 2016.
- Anders Ørding Olsen (CBS), March 2016 (chairman of the committee).
- Wenjing Wang (Aarhus University, Denmark), September, 2015.
- Tina Tranekjer (SDU, Denmark), March, 2013.
- Gianna Giudicati (Università di Trento, Italy), December 2011.
- Lars Holmberg Alkærsig, (CBS), June 2011 (chairman of the committee).
- Ana Luiza de Araújo Burcharth (Aarhus University, Denmark), March 2011.
- Abel Lucena (Pompeu Fabra, Barcelona, Spain), February 2011.
- Tuomo Nikulainen (Aalto University, Finland), December 2010 (the only opponent).
- Koson Sapprasert (University of Oslo, Norway), September 2010 (1st opponent).
- Gaétan de Rassenfosse (Solvay Brussels School of Economics and Management), May 2010.
- Szabolcs Slilard Sebrek Sebrek (Carlos III, Madrid, Spain), April 2010.
- Anders Broström (KTH, Stockholm, Sweden), June 2009.
- Rebeca Mendez Duron (Carlos III, Madrid, Spain), September 2008.
- Han Tan (Macquarie University, Sidney, Australia), January 2008.
- Tommy Clausen, (University of Oslo, Norway), December 2007 (1st opponent).
- Maria Theresa Larsen (CBS), June 2007 (chairman of the committee).
- Serden Özcan (CBS), January 2007 (chairman of the committee).
- Watu Wamae (CEDERS, Université de la Méditerranée, Aix-En-Provence, France), July 2006.
- Natalia Zinovyeva (Sant'Anna School of Advanced Studies, Pisa, Italy), November 2005.
- Anders Mellquham-Schmidt (CBS), May 2005 (chairman of the committee).
- Fulvio Castellacci (University of Oslo, Norway), June 2004 (1st opponent).
- Lars Bo Jeppesen (CBS), February 2004 (chairman of the committee).

Job committees

- 2025 Job-committee for the position as dean of research, innovation and societal impact at CBS.
- 2024 Job-committee for the position as head of department of the department of accounting at CBS.
- 2021 Job-committee for the position as head of department of the department of economics at CBS.
- 2018 Job-committee for a position as associate in the economics and management of innovation and entrepreneurship, at INO/CBS, chairman.
- 2018 Job-committee for a position as professor with special responsibilities in Health Care Innovation, at INO/CBS, chairman.
- 2017 Job-committee for the position as dean of research at CBS.
- 2016 Job-committee for a position as professor with special responsibilities in the Economics and Management of Innovation and Entrepreneurship, at INO/CBS, chairman.
- 2015 Job-committee for a position as associate professor in innovation and economic organization at BI Norwegian Business School.
- 2013 Job-committee for a position as full professor in the Economics and Management of Innovation and Entrepreneurship, at INO/CBS, chairman.
- 2013 Job-committee for a position as associate or full professor in the Strategy and Innovation, at the Department of Industrial Economics and Technology Management, NTNU, Norway (SVT-974).
- 2012 Job-committee for a position as full professor in economics of entrepreneurship and organization at the Dept. of Business Studies, Aalborg University.
- 2012 Job-committee for positions as assistant professor in innovation studies at CIRCLE, Lund University.
- 2011 Job-committee for a position as full professor in innovation management at the Dept. of Business Administration, Aarhus University, chairman.
- 2011 Job-committee for assistant professor positions in innovation and entrepreneurship at INO/CBS, chairman.
- 2011 Job-committee for positions as assistant professor in innovation studies at CIRCLE, Lund University.
- 2010 Job-committee for a position as associate professor in management at the Dept. of Economics and Management, Aarhus University.
- 2009 Job-committee for a position as assistant professor in innovation and entrepreneurship, at INO/CBS, chairman.
- 2009 Job-committee for a position as assistant/associate professor in organization at the Dept. of Economics and Management, Aarhus University.
- 2009 Job-committee for a position as full professor in economics of entrepreneurship and organization at the Dept. of Business Studies, Aalborg University.
- 2008 Job-committee for a position as assistant professor in knowledge integration and innovation, University of Linköping, Sweden.
- 2007 Job-committee for a position as assistant professor innovation strategy at INO/CBS, chairman.
- 2006 Job-committee for a position as assistant professor in organization at Dept. of Economics and Management, Aarhus University.
- 2005 Job-committee for a position as full professor in Innovation / Entrepreneurship Chair) at The Tanaka Business School - Imperial College London, UK.
- 2004 Job-committee for a position as associate professor in IP strategy at INO/CBS, chairman.
- 2004 Job-committee for a position as assistant professor in macroeconomics and applied microeconomics at de the Department of Economics, CBS.

Plenary talks and keynote addresses

- 2025 Economic and Business Trends Shaping the Future (EBTSF-25), Faculty of Economics –

- Skopje, Ss. Cyril and Methodius University in Skopje, North Macedonia (keynote)
- 2023 Center for Ledelse, Copenhagen (keynote)
- 2023 Nordea Markets, Copenhagen (keynote)
- 2022 EUSPRI Winter School, Lund, Sweden (keynote)
- 2017 ALTEC Conference, Mexico City, Mexico (keynote).
- 2017 DRUID Academy Conference, Odense, Denmark (keynote).
- 2016 iBegin Conference, Temple University, Philadelphia, USA (keynote).
- 2016 DRUID Academy Conference, Bordeaux, France (keynote).
- 2015 Knowledge Transfer and Entrepreneurship: Final FINKT Conference, Rimini, Italy (Plenary talk)
- 2014 University-Industry Interaction (UIIN) Conference in Barcelona, Spain (keynote).
- 2013 13th international CINet Conference, Rome, Italy (keynote).
- 2007 DRUID Summer Conference, Copenhagen, Denmark (Plenary Talk).

Conference Organization

- On the Organizing and Scientific Committee of the workshop on “What do we know and what should we know about international knowledge sourcing?” to be held at the University of Catania, Italy, June 12-13 2015 (with Grazia Santangelo, Lorena D’Agostino and Daniela Maggioni).
- Organizer of the Copenhagen Conference on Innovation and Entrepreneurship (with Valentina Tartari and Jörg Claussen) at Skodsborg Kurhotel & Spa resort on January 19-21, 2014 (100 participants).
- Organizer of the second annual European Strategy, Entrepreneurship and Innovation (SEI) doctoral research consortium, held at Copenhagen Business School on September 29-30, 2012 (50 participants).
- Organizer (with Aija Leiponen, Cornell) of the 2012 AOM TIM Junior Faculty Consortium, Boston, Massachusetts, August 3-4 (50 participants).
- Organized (with Corey Phelps, HEC Paris) the 2011 AOM TIM Junior Faculty Consortium, San Antonio, Texas, August 12-13 (50 participants).
- Organized (with Michael S. Dahl) the 16th Annual CCC Doctoral Colloquium held at the Copenhagen Business School, May 15-17, 2009 (app. 80 participants).
- Organized the RIPE mini-conference on “Corporate intellectual property: environmental constraints, strategic antecedents, and organizational routines as drivers of firm-level Performance”, held December 7-8 2007 in Copenhagen (25 participants).
- On the Organizing Committee (with Peter Maskell and Serden Ozcan) for the *DRUID Summer Conference 2007 on Appropriability, Proximity, Routines and Innovation*, Copenhagen Business School, June 18-20, 2007 (app. 220 participants).
- On the Organizing Committee (with Peter Maskell and Ina Drejer) for the *DRUID Summer Conference 2006 on Knowledge, Innovation and Competitiveness: Dynamics of Firms, Networks, Regions and Institutions Copenhagen*, Copenhagen Business School, Denmark, June 18- 20 (app. 250 participants).
- Organized the international workshop on *Organizing the Search for Technological Innovation* held at the Copenhagen Business School, Friday October 7th, 2005 (app. 20 participants).
- On the Organizing Committee (with Peter Maskell and Ina Drejer) for *The DRUID Tenth Anniversary Summer Conference 2005 on Dynamics of Industry and Innovation: Organizations, Networks and Systems*, Copenhagen Business School, June 27 - 29, 2005 (app. 300 participants).
- Organized (with Bent Dalum) the DIME-DRUID PhD Day held in Copenhagen, 26 June 2005.
- On the Scientific Committee for *The Fourth EMAEE conference: Geography, networks and innovation*, Utrecht University, the Netherlands, May 19-21, 2005 (app. 100 participants).
- On the Organizing Committee for the *DRUID Summer Conference 2004 on Industrial Dynamics, Innovation and Development*, Hotel Marienlyst Conference Center Copenhagen, Denmark, June 14-16, 2004 (app. 200 participants).
- On the Organizing Committee for the conference: *What Do We Know About Innovation? A Conference in honour of Keith Pavitt*, The Freeman Centre, University of Sussex, Brighton, U.K, November 13-15, 2003 (app. 150 participants).

On the Organizing Committee for the *DRUID Summer Conference 2003 on Creating, Sharing and Transferring Knowledge The role of Geography, Institutions and Organizations*, Scanticon Comwell Borupgaard, Copenhagen, June 12-14, 2003 (app. 150 participants).

On the Organizing Committee for the *DRUID 2002 Summer Conference: Industrial Dynamics of the New and Old Economy - who is embracing whom?*, Copenhagen, Denmark, June 6-8, 2002 (app. 150 participants).

Examples of dissemination activities in newspapers etc.

“Kronik: Erhvervslivet har brug for kandidater med videnskabsbaseret dømmekraft” *Berlingske Tidende*, January 5, 2006 (with Larissa Rabbiosi).

“Kronik: Universitetsforskere øger også kommerciel innovation”, *Børsen*, March 8, 2019 (with HC Kongsted).

“Forskning skal være god for at være relevant”, debate piece in *Berlingske Business*, February 22, 2018 (with Marie Louise Mors and Gabriel R.G. Benito).

“I kapløbet om at ramme markedet først kan det betale sig at komme for sent”, interview given to the national Danish newspaper *Jyllandsposten*, October 5, 2016.

“Kæmpe dansk innovationspotentiale”, portrait and interview given to *DJØF-Bladet*, January 2013, pp. 36-38

“Storindustri vil have ny forskerstrategi”, interview given to the national Danish newspaper *Jyllandsposten*, December 4, 2012.

“Danske virksomheder åbner døren til udviklingsafdelingen”, interview given to the national Danish newspaper *Berlingske Tidende*, November 30, 2011.

“Åben Innovation: Hvad er åben innovation? Muligheder og udfordringer”. Talk to be given at the Annual Meeting of the Confederation of Danish Industry, Vejle, Denmark 2011, November 22, 2011.

“Forskningen er nødvendig for CBS - og det går godt for den!”, *CBS Observer*, September 2011 (with Nicolai J. Foss).

“Samarbejde om innovation stiller krav”, commentary, *Børsen (the national Danish Newspaper for Business)*, 1 April 2011, Executive Supplement p. 3. (with Nicolai J. Foss).

“The determinants of firm-level product innovation”, talk given to civil servants at the Danish Ministry of Science, Technology and Innovation, October 27th, 2010 (with Christoph Hienerth).

“Åbne og lukkede virksomheder” in Irwin, A., Møllgaard, HP., Skaksen, JR. and Toft, S., *Væksthuset*, September 2010, pp.22-23.

“Innovation afgørende for konkurrenceevnen” interview given to *Børsen (the national Danish Newspaper for Business)*, 29th July 2010, p. 11.

“Den åbne innovationmodels udfordringer”, commentary published in *Teknologidebat* No. 4, December, 2008, p. 2.

“CBS bør satse mere på p.hd.-uddannelsen”, commentary published in *CBSObserver*, No. 3, 2008, p. 20 (with Nicolai Foss, Hans Peter Møllgaard and Thomas Ritter).

“Teknologihandel oplagt for energibranchen”, interview given to *Børsen (the national Danish Newspaper for Business)*, 3rd September 2008.

“Danske virksomheder sætter fuld tryk på klimapatenter”, interview given to *Børsen*, 7th May 2008.

“Danske universiteters internationale gennemslagskraft: Pære-æble sammenligninger i Børsen Executive”, *Børsen*, 9th October 2006 (with Jens Frøsløv Christensen).

“Højteknologifonden er et misfoster”, interview given to *Forskerforum* 178, November 2004, pp. 8-9.

“Ørsted 1”, interview given to Danmarks Radio P1 about the economic benefits of basic research, P1 Morgen, February 24, 2004, 6.07am-7.00am.

“Tæt sammenhæng mellem national videnskabelig og økonomisk specialisering”, ‘forskerboks’ in *Regeringens videnstrategi – viden i vækst*, Danish Ministry for Science, Technology and Innovation, January 2003.

“Klar strategi for de ansattes ressourcer giver øget kreativitet”, commentary, *Børsen*, 17 December 2002 (with Nicolai J. Foss).

Publications

Articles in Refereed Journals

Printed or in press:

- [1] What we know about open innovation, unresolved issues, and a checklist for future research. *Journal of Industrial and Business Economics*, 50(4): 2023, pp. 743-764 (with Ammon J. Salter).
- [2] Technological competition and patent strategy: Protecting innovation, preempting rivals and defending the freedom to operate. *Research Policy*, 52(6): 104785 (Riccardo Cappelli, Marco Corsino, Salvatore Torrisci, 2023).
- [3] Inbound Open Innovation and Innovation Performance: A Robustness Study. *Research Policy*, Vol. 50, No. 7, 9.2021 (with Bernd Ebersberger, Fabrice Galia, and Ammon Salter).
- [4] Mounting corporate innovation performance: The effects of high-skilled migrant hires and integration capacity. *Research Policy*, 49(9), 2020, 104034 (with Bart Leten, Ngoc Han Nguyen and Mark Vancauteran, 2020).
- [5] Who captures value from open innovation — the firm or its employees? *Strategic Management Review*, 1(2), 2020, pp. 255-276 (with Ammon J. Salter).
- [6] “Knowledge Diversity and Coordination: The Effect of Intrafirm Inventor Task Networks on Absorption Speed”, *Strategic Management Journal*, 39(9), 2018, pp. 2517-2546 (with Solon Moreira and Arjan Markus).
- [7] “Experience Matters: The Role of Academic Scientist Mobility for Industrial Innovation”, *Strategic Management Journal*, Vol. 39(7), 2018, pp. 1935-1958 (with Hans Christian Kongsted, Ulrich Kaiser and Ann-Kathrine Ejsing).
- [8] “The Winning Combination: Search strategies and innovative performance in the UK”, *Industry and Innovation*, Vol. 25(2), 2018, pp. 115-143 (with Paola Criscuolo, Toke Reichstein and Ammon J. Salter).
- [9] “Evading the Boomerang Effect: Using the Grant-Back Clause to Further Generative Appropriability from Technology Licensing Deals”, *Organization Science*, Vol 28(3), 2017, pp. 514-30, (with Solon Moreira, Toke Reichstein and Maria Isabella Leone).
- [10] “The role of “non-economic” endowments: introduction to the special section on what we know and what we should know about international knowledge sourcing”, *Industrial and Corporate Change*. Vol. 26(2), 2017, pp. 279-284. (with Grazia D. Santangelo).
- [11] “The open innovation research landscape: established perspectives and emerging themes across different levels of analysis”, *Industry and Innovation*, Vol. 24(1), 2017, pp. 8–40 (with Marcel Bogers, Ann-Kristin Zobel (lead authors), Allan Afuah, Esteve Almirall, Sabine Brunswicker, Linus Dahlander, Lars Frederiksen, Annabelle Gawer, Marc Gruber, Stefan Haeffliger, John Hagedoorn, Dennis Hilgers, Mats G. Magnusson, Ann Majchrzak, Ian P. McCarthy, Kathrin M. Moeslein, Satish Nambisan, Frank T. Piller, Agnieszka Radziwon, Cristina Rossi-Lamastra, Jonathan Sims & Anne L. J. Ter Wal).
- [12] “A Matter of Location: The Role of Regional Social Capital in Overcoming the Liability of Newness in R&D Acquisition Activities”, *Regional Studies*. Vol. 50(9), 2016, pp. 1537-1550 (with Francesca Masciarelli and Toke Reichstein).
- [13] “Match and Manage: The use of knowledge matching and project management to integrate knowledge in collaborative inbound open innovation”, *Industrial and Corporate Change*. Vol. 26(2), 2016, pp. 333-352, *Special Section on Open Innovation* (with Nicolette Lakemond, Lars Bengtsson, and Fredrik Tell).
- [14] “Revealed comparative advantage and the alternatives as measures of international specialization”, *Eurasian Business Review*, Vol. 5 (1), pp. 99-115.
- [15] “The Paradox of Openness: Appropriability, External Search and Collaboration”. *Research Policy*, Vol. 43(5), 2014 pp. 867-878. Special Issue on Open Innovation (with Ammon J. Salter).

- [16] “The impact of R&D offshoring on the home knowledge production of OECD investing regions”, *Journal of Economic Geography*. Vol. 13(1), 2013, pp. 145-175 (with Lorena M. D’Agostino and Grazia D. Santangelo).
- [17] “Trapped or spurred by the home region? The effects of potential social capital on involvement in foreign markets for goods and technology”, *Journal of International Business Studies*, Vol. 43(9), 2012, pp. 783–807 (with Francesca Masciarelli and Andrea Prencipe).
- [18] “Keep searching and you’ll find: What do we know about variety creation through firms’ search activities for innovation?”, *Industrial and Corporate Change*. Vol 21(5), 2012, pp. 1181-1220.,.
- [19] “Regions matter: how localized social capital affect external knowledge acquisition and innovation”, *Organization Science*, Vol 23(1), 2012, pp. 177–193 (with Francesca Masciarelli and Andrea Prencipe).
- [20] “User-producer interaction as a driver of innovation: Advantages and costs in an open innovation model”, *Science and Public Policy* Vol. 38(9), 2011, pp. 713-723.
- [21] “Linking customer interaction and innovation: The mediating role of new organizational practices”, *Organization Science* Vol. 22(4), 2011, pp. 980-999 (with Nicolai J. Foss and Torben Pedersen).
- [22] “Exploring the Effect of Geographical Distance and University Quality on Industry-University Collaboration in the UK”, Vol. 45(4), 2011, pp. 507-523., *Regional Studies* (with Toke Reichstein and Ammon J. Salter).
- [23] “Search and technological diversification through licensing: New insights from the licensee’s point of view” *Industrial and Corporate Change*, Vol. 19(3), 2010, pp. 871-897 (with Maria Isabella Leone and Salvatore Torrisi).
- [24] “The Role of ICT Knowledge Flows for International Market Share Dynamics”, *Research Policy*, Vol. 39, 2010, pp. 687–697 (with Valentina Meliciani).
- [25] “The role of lead users in knowledge sharing”, *Research Policy*, Vol. 38(10), 2009, pp 1582-1589 (with Lars Bo Jeppesen).
- [26] “Open for innovation: The relationship between openness and innovation performance among UK manufacturing firms”, *Strategic Management Journal*, Vol. 27(2), 2006, pp 131-150. (with Ammon J. Salter).
- [27] “Performance Pay, Delegation, and Multitasking under Uncertainty and Innovativeness: An Empirical Investigation”, *Journal of Economic Behavior and Organization*, Vol 58(2), 2005, pp. 246-276. (with Nicolai J. Foss).
- [28] “The Fruits of Intellectual Production: Economic and scientific specialisation among OECD countries”, *Cambridge Journal of Economics*, Vol 29(2), 2005, pp. 289-308. (with Ammon J. Salter).
- [29] “New and old economy: the role of ICT in structural change and economic dynamics”, *Structural Change and Economics Dynamics*, Vol 15(3), 2004, pp. 241-243.
- [30]* “Searching Low and High: Why do firms use universities as a source of innovation?”, *Research Policy*, Vol 33(8), 2004, pp. 1201-1215. (with Ammon J. Salter).
- [31]* “New HRM Practices, Complementarities, and the Impact on Innovation Performance”, *Cambridge Journal of Economics*, Vol 27(2), 2003, pp. 243-263. (with Nicolai .J. Foss).
- [32] “The relative importance of international vis-a-vis national technological spillovers for market share dynamics”, *Industrial and Corporate Change*, Vol. 11(4), 2002, pp. 875-894. (with Valentina Meliciani)
- [33] “The Importance of Sectoral Differences in the Application of New HRM Practices for Innovation Performance”, *International Journal of the Economics of Business*, Vol. 9(1), 2002, pp. 139-156.
- [34] “Knowledge strategies, firm types, and complementarity in human-resource practices”, *Journal of Management and Governance*, Vol. 5(1), 2001, pp. 1-27. (with Volker Mahnke).
- [35] “The importance of technology based inter-sectoral linkages for market share dynamics”, *Weltwirtschaftliches Archiv*, Vol. 136(4), 2000, pp.702-723. (with Valentina Meliciani).

- [36] “Do Export and Technological Specialisation Patterns Co-evolve in Terms of Convergence or Divergence?: Evidence from 19 OECD Countries, 1971-1991”, *Journal of Evolutionary Economics*, Vol. 10(4), 2000, pp. 415-436.
- [37] “Do Inter-sectoral Linkages Matter for International Trade Specialisation?”, *the Economics of Innovation and New Technology*, Vol 8(4), 1999, pp. 311-330. (with Ina Drejer).
- [38] “The Impact of Technological Opportunity on the Dynamics of Trade Performance”, *Structural Change and Economic Dynamics*, Vol 10(3-4), 1999, pp. 341-357.
- [39] “Cluster Studies as a Basis for Industrial Policy: The Case of Denmark”, *Industry & Innovation*, Vol 6(2), 1999, pp. 171-190. (with Ina Drejer and Frank Skov Kristensen).
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