

Name: Dimitar Yordanov

## **Personal profile**

I am a proactive, creative, and positive thinking person with passion for teaching and lifelong learning. Currently, I am a PhD research fellow within the field of Economics investigating healthcare providers' behaviour and motivation. I have a solid teaching background developed during my master's degree in Economics at the position of teaching assistant in four courses. I have also attended several pedagogical courses, which helped me to excel my teaching skills. Now, I am eager to take the next step and continue my teaching career.

## **Work experience**

- 09/2020 – now**      **PhD Research Fellow, Danish Centre for Health Economics, University of Southern Denmark, Odense, Denmark**  
**Description:** The working title of my dissertation is "General practitioners' motivation and treatment patterns". In my daily work, I use R, Stata, and Excel to analyse register and survey data. I have supervised students writing their master theses and students having an internship at the research unit.  
**Tasks:** Supervision, Teaching, Dissemination, Data collection, Data analysis, Organising research seminars.
- 02/2019 – 08/2020**      **Research Assistant, University of Southern Denmark, Odense, Denmark**  
**Description:** My research was focused on meta-analysis of how leadership affects cooperation. In addition, I was responsible for data collection in the behavioural laboratory of the faculty. Thus, I gain vast experience in data collection and data analysis using R, Stata, and Excel.  
**Tasks:** Support research projects, Organise and administer experiments in a behavioural laboratory, Coordination of student helpers, Organise research seminars, Social media channels administration.
- 09/2017 – 01/2019**      **Student Assistant, University of Southern Denmark, Odense, Slagelse, Sønderborg, Denmark**  
**Courses:** Macroeconomics, Operations and Supply Chain Management, Finance, Accounting  
**Description:** Working as a student assistant, I extended my competences in communication, team collaboration, public speaking and understanding individual's needs. I was responsible to reaching exercise classes, grading exams, and supervising students' assignments.  
**Tasks:** Teaching exercise classes, Q&A sessions, Grading, Supervision.
- 2011 – 2012**      **Biz2Bizi Foundation – Non-Governmental Organization, Varna, Bulgaria**  
**Description:** Together with two colleagues we established this NGO creating favourable environment for business start-ups, exchanging entrepreneurial ideas and networking. By working on this project, I developed my communication, team spirit and project management skills.  
**Tasks:** Co-founder, Project Manager, Moderator

## Education

- 09/2016 – 06/2018**      **Master of Science in Economics - Economics and Project Management**  
**University of Southern Denmark, Odense, Denmark**  
**Thesis:** The mirror of gains and losses: discussion about people's choice under risk and the magnitude of reflection effect. (Score 12)  
**List of selected subjects:** Econometrics with Applications, Behavioural Economics, Demography and Economics, Advanced Economic Evaluation, Industrial Economics, Project Management and the Consultant Role.
- 09/2012 – 12/2015**      **Bachelor of Science in Financial Management and Marketing**  
**Higher School of Insurance and Finance, Sofia, Bulgaria**  
National grade – overall average: Excellent 6.00; ECTS grade: A  
**Description:** During my education, I took part in **three student scientific conferences** presenting the reports:
- Transatlantic Trade and Investment Partnership between the European Union and the United States of America.
  - Policy of the European central bank in a period of global financial and economic crisis.
  - Demographic issues – Main problem of sustainable development of Republic of Bulgaria.
- I won **two first places and one second place** among 25-30 participants.  
At the Graduation ceremony, I was awarded with a **special award for excellence** due to **excellent results** during my education.  
**List of selected subjects:** International Economics, Monetary policy, Econometrics, Statistics, Economy State Regulation, Social Insurance Theory, Health Insurance, Labour and Social Insurance Law, Financial Control Theory.

## Pedagogical courses and competences

- 2020**                      **Supervision – roles and relations, University of Southern Denmark**  
**2018**                      **Student teacher course (instructor), University of Southern Denmark**  
**2017**                      **Student teacher course (instructor), University of Southern Denmark**

## Research

- Dimitar Yordanov, Anne Sophie Oxholm, Dorte Gyrd-Hansen, Line Bjørnskov Pedersen (2023): "Mapping general practitioners' motivation: It is not all about the money". **British Journal of General Practice** (accepted).
- Dimitar Yordanov, Anne Sophie Oxholm, Thim Prætorius, Søren Rud Kristensen (2023): "Financial incentives for integrated care: A scoping review and lessons for evidence-based design". **Health Policy** (submitted).
- Dimitar Yordanov, Anne Sophie Oxholm, Dorte Gyrd-Hansen, Line Bjørnskov Pedersen (draft): "General practitioners' extrinsic motivation and their treatment behaviour during the COVID-19 pandemic".
- Stephan Billinger, Stephen Rosenbaum, Dimitar Yordanov (draft): "The limits to leadership: A survey and meta-analysis of the effects of leadership mechanisms on cooperation".

## **Skills**

### **Languages**

**Bulgarian** (native), **English** (proficient, Cambridge level C1), **Danish** (beginner)

### **IT**

**R** (advanced level), **STATA** (advanced level), **MS Office** (professional level), **System Administrator** (specialist in Microsoft Windows), **Adobe Photoshop** (user level)

## **Additional information**

### **Volunteer work:**

#### **Erasmus Student Network - ESN Buddy Program, Odense**

In the period 2019-2022, I was a buddy in the ESN Buddy Program. I helped international students to begin their new life in Odense.

### **During my master's degree, I have written the following reports:**

- "Relationship between total fertility rate and gross domestic product per capita in selected countries" – 06.2018.
- "Decision making under risk and uncertainty – discussion about the shape of the utility function" – 06.2017.
- "Synopsis of a cost-benefit analysis of the nuclear power plant "Belene" - Bulgaria" – 12.2016.

### **During my bachelor's degree, I have written the following reports:**

- "Problems and challenges in the Bulgarian healthcare system" – 05.2015.
- "Marketing research for Aladin Ltd" – 04.2015.
- "Comparative analysis of the progressive and proportional taxation" – 03.2015.
- "Strategic Management in Biz2Bizi Foundation" – 03.2015.
- "The European Central Bank – policy, instruments of monetary policy" – 09.2014.
- "State regulation of demographic processes for sustainable development of Republic of Bulgaria"- 11.2013.
- "The BRIC countries – focus on Brazil" – 03.2013.
- "Priorities and tasks for the sustainable development of the Republic of Bulgaria. Key economic sectors" – 12.2012.

**Silver medallist in a national student math Olympiad** – University of Shumen – 17-19.05.2013.