# **Competence Profile**

## MA International Business Communication, (MA IBC) 2020

#### **Purpose**

The MA IBC programme is a research-based full-time graduate level programme. It qualifies the graduate to navigate and communicate across culturally diverse markets. The graduate possesses research-based insights into consumer cultures, marketing strategy and relations management and has acquired high-level skills in communication and communication management.

The MA IBC graduate has a broad understanding of business that enables him/her to work on a strategic level with consumers, markets and communication in relation to the goals, structure and values of the organization.

Detailed description, generic level:

### **General academic competencies**

#### MA IBC graduates:

- Can identify problems and develop solutions for private and public enterprises and organizations.
- Has knowledge and understanding of specialized and advanced problems and results in organizational and marketing and consumer studies, high-quality English language production, focusing on interactions in international companies and organizations.
- Can identify, retrieve and critically use relevant research based knowledge within these areas.
- 4. Can argue analytically, reflectively, and critically at a high academic level.
- 5. Can pose and develop relevant questions for analysis in the fields of organizational and market studies, high-quality language production, and can carry out the analysis in accordance with normal academic standards.

## **General practical competencies**

### MA IBC graduates:

- Can communicate research results and organizational/market interactions professionally, clearly and precisely, orally and in writing, to a variety of audiences.
- Can collaborate with people across multiple academic backgrounds in working with and solving problems that involve a variety of fields.
- 3. Possesses excellent communication skills in English which enable him/her to communicate across different markets, organizations, languages and cultures.

## **Specific competencies**

The successful MA IBC candidate:

- 1. Can plan marketing processes based on an understanding of cultural differences in the global market place and their consequences for marketing and management.
- 2. Can apply the principles of consumer and market studies
- 3. Can formulate and manage a SoMe strategy to optimize interfaces with consumers
- 4. Possesses excellent communication skills in English, which enables him/her to communicate across different markets, organizations, languages and cultures