

Curriculum Vitae

Henrik Lando

Personal Information

Professor of Law and Economics, Copenhagen Business School

Year of Birth: 1960

Specializations: Law and economics, tort and contract law, criminal law, theory of evidence, contract theory, organizational economics

Education

Ph.D. (Lic.polit), University of Copenhagen, 1993

M.Sc. Economics (Cand.polit.), University of Copenhagen, 1988

Career

- 2018–present: Professor II, University of South-Eastern Norway (appointed by calling)
- 2018: Visiting Professor, Tel Aviv University (three-week course)
- 2018: Visiting Professor, University of St. Gallen, Switzerland (intensive course)
- 2017: Visiting Professor, Hebrew University, Jerusalem (intensive course)
- 2015: Visiting Professor, University of Magdeburg (PhD course)
- 2012–present: Professor, Law Department, Copenhagen Business School
- 2011–2016: Professor II, Department of Private Law, University of Oslo
- 2012: Distinguished Visiting Bok Professor, University of Pennsylvania Law School
- 2001–2012: Professor (MSO), Department of Industrial Economics and Strategy, CBS
- 2000–2001: Associate Professor, Department of Industrial Economics and Strategy, CBS
- 1995–2000: Associate Professor, Department of Finance, CBS
- 1995: Research Associate Professor, Department of Finance, CBS
- 1994–1995: Research Associate Professor in Economics, University of Copenhagen
- 1992–1993: Visiting Scholar, MIT
- 1991: Senior Research Fellow (Post-doc.), University of Copenhagen
- 1990–1991: Visiting Scholar, UCLA
- 1988–1992: PhD student, University of Copenhagen
- 1987–1988: Visiting Researcher, CEPREMAP, France (Zeuthen Prize for Master Thesis)

Editorial Boards

Member of the Editorial Board, Review of Law & Economics

Referee for Journals

- Environmental and Resource Economics
- Journal of Institutional and Theoretical Economics (JITE)
- International Review of Law and Economics
- Review of Law and Economics
- Law, Probability & Risk
- Journal of Economic Behavior and Organization
- Journal of Legal Studies
- Journal of Public Economics
- Journal of the European Economic Association
- Journal of Law, Economics & Organization
- Journal of Law & Empirical Analysis

Memberships

International Association of Commercial and Contract Management (IACCM)

American Law and Economics Association

European Association of Law and Economics

Awards and Fellowships

Zeuthen Prize for Master Thesis

Fellowships: UCLA (1989), MIT (1992)

Distinguished Visiting Bok Professor, University of Pennsylvania Law School (2012)

Administrative Work

Member, Bibeskæftigelsesnævnet (2015–present)

Advisory Board Member, European Association of Law and Economics (2010–present)

Executive Board Member, European Association of Law and Economics (2006–2010)

Member, IVS Institute Board (2006–2008)

Member of several appointment committees for professorships (often as chairman)

Conference Organization (selected)

- Organizer, Contract Law & Economics Conference (CBS Centennial, with Oliver Hart and Matthew Rabin)
- Organizer, EALE Conference, Copenhagen, 2007
- Co-organizer, 3rd Scandinavian Law and Economics Conference, 2005
- Organizer, 9th Joint EALE–Geneva Association Seminar, CBS, 2001

Conference Presentations (selected)

- ALEA Annual Meeting, Michigan, 2024 – Presenter
- EALE Annual Conference, Berlin, 2023 – Presenter
- EALE Annual Conference, Lisbon, 2022 – Presenter
- EALE Annual Conference, Online (Barcelona), 2021 – Presenter
- EALE Annual Conference, Online, 2020 – Presenter

Numerous earlier presentations at ALEA, EALE, and other international conferences (1990s–2010s)

Consultancy

Expert opinions and consultancy in contract law (clients include Danish Defence, Femern Bridge, DI Byggeri)

Publications in Refereed Journals

- Should Courts Decide Climate Policies? Review of Law & Economics, 20(2), 2024
- Accelerating Business-to-Business Contract Negotiations, Journal of Strategic Contracting and Negotiation, 2022
- Causation and the Incentives of Multiple Injurers, International Review of Law and Economics, 2021
- On Consequential and Normative Analysis of Law, Kritisk Juss, 2020
- Two Advantages of the Negligence Rule over Strict Liability, Review of Law and Economics, 2020
- The Effect of Type-1 Error on Deterrence (with Murat C. Mungan), International Review of Law and Economics, 2018
- Efficient Compensation: Lessons from Civil Liability – Comment, Journal of Institutional and Theoretical Economics, 2017
- Discussion of Getting Incentives Right, Jerusalem Review of Legal Studies, 2016
- Optimal Rules of Negligent Misrepresentation in Insurance Contract law, International Review of Law and Economics, 2016
- En retsøkonomisk analyse af købers ret til at hæve ved mangel, Tidsskrift for Rettsvitenskap, 2014

- Legal ignorance and optimal standards of negligence, *Journal of Law, Economics, and Organization*, 2010
- Prevention of crime and the optimal standard of proof, *Review of Law & Economics*, 2009
- Optimal Negligence Standards when one Party is Ignorant of the Standards, *Research in Law and Economics*, 2006
- A Derivation of Probabilities of Correct and Wrongful Conviction in a Criminal Trial, *Review of Law and Economics*, 2006
- Does Wrongful Conviction Lower Deterrence, *Journal of Legal Studies*, 2006
- Determinants of the Optimal Degree of Pro-activeness in Contracting, *Scandinavian Studies in Law*, 2006
- The Size of the Sanction Should Depend on the Weight of the Evidence, *Review of Law and Economics*, 2005
- The Enforcement of Specific Performance in Civil Law Countries (with Caspar Rose), *International Review of Law and Economics*, 2004
- The Advantage of Focusing Law Enforcement Effort (with Steven Shavell), *International Review of Law and Economics*, 2004
- When is the Preponderance of the Evidence Standard Optimal?, *Geneva Papers on Risk and Insurance*, 2002
- Reply to Cathrine Hagem: Kyoto Protocol, Tradeable Permits and Firm Survival, *Environmental and Resource Economics*, 2002
- Shareholder eller stakeholder value?, *Nordisk Tidsskrift for Selskabsret*, 2001
- Flexibility and Uncertainty in the Housing Market (with Michael Teit Nielsen), *International Review of Law and Economics*, 1998
- Law and Economics in Denmark, *Encyclopedia of Law & Economics*, 1998
- The Theory of the Firm (with Nicolai J. Foss and Steen Thomsen), *Encyclopedia of Law & Economics*, 1998
- On the Use of Economic Theory in the Design of Accident Law, *Tidsskrift for Rettsvitenskap*, 1998
- An Attempt to Incorporate Fairness into an Economic Model of Tort Law, *International Review of Law and Economics*, 1997
- Regulating a Polluting Firm under Asymmetric Information (with Lars Jøbjørg), *Environmental and Resource Economics*, 1997
- Tort Law from the Perspective of Economic Theory, *Tidsskrift for Rettsvitenskap*, 1997
- The Economic Consequences of Debt-Deflation, in *Macroeconomic Theories and Policies for the 1990s*, 1992
- Arguments for and against B-Shares, *Nationaløkonomisk Tidsskrift*, 1991
- The Role of Imperfect Capital Markets in the Business Cycle, *Nationaløkonomisk Tidsskrift*, 1989

Publications in Non-refereed Journals or Books

- A Law and Economics Analysis of Deviations from Agreed Terms in the Construction Industry, Festschrift for Per Samuelson, 2024
- On Knock-for-Knock Clauses and Their Optimal Regulation, in Knock-for-Knock Indemnities and the Law, Routledge, 2024
- Om de reale hensyn i lovfortolkning, Jus og samfunnsøkonomi, University of Oslo, 2021
- Alf Ross and the Functional Analysis of Law, Erhvervsretlige emner: 1917–2017, Djøf Forlag, 2017
- Law and economics applied to a case of termination of contract, Rettsøkonomi i nordiske dommer, 2014
- On the sanctioning of economic crime in Denmark, Regulatory Crimes and Overcriminalization, 2014
- On the Drafting of Confidentiality Agreements (with Drewsen, Cummins), IACCM Wiki, 2006
- New Consumer Law, an Empirical Study (with Per Andersen), 2006
- Retssikkerhed i retsøkonomisk perspektiv, Festschrift for Ingemar Ståhl, 2005
- Hvad er retsøkonomi? Lov og Ret, 2003
- En kritik af de danske erstatningsregler for personskade, Samfundsøkonom, 2000
- Retsøkonomi - et videnskabeligt fundament for juraen? Samfundsøkonom, 2000
- A Definition of Legal Security and an Application to Regulation of Land Pollution, 1999
- Derfor handel med CO2-kvoter, Samfundsøkonom, 1998
- Uagtsomhed og det offentliges erstatningsansvar, Samfundsøkonom, 1998
- Et forsvar for Jordforureningsudvalgets forslag om objektivt ansvar, Samfundsøkonom, 1996
- Rationel Miljøpolitik under Usikkerhed, Økonomi og Politik, 1991

Unpublished Working Papers

- Why do large infrastructure projects often fail, SSRN, 2011
- Are Delegation and Performance Pay Complementary Instruments?, SSRN, 2004
- On the choice between such simple mechanisms as individual ownership and the first-come rule, SSRN, 2004
- Ny lov om jordforurening i økonomisk belysning, 2000
- A Note on Hare's Utilitarian Ethics, 2000

Newspaper Feature Articles (Kronikker)

- Psykisk strafferet, Weekendavisen, February 2019
- Voldtægt eller sex, Weekendavisen, May 2020
- Innovation: Forbandelse eller velsignelse?, Berlingske Tidende, 2004
- Om forbrydelse og straf, Politiken, 2003
- Det går nok, Weekendavisen, 1997

- Eksportsektorens rolle er stærkt overvurderet, Børsen, 1995
- Betingede B-aktier, Børsen, 1995
- Betænkeligt EF-angreb på B-aktien, Børsen, 1992
- Skal vi opgive Kronen, Information, 1992

Teaching and Course Development

- Graduate course: Tort Law and Insurance (CBS)
- Graduate course: Advanced Contract Law and Economics (CBS)
- Law & Economics courses at University of South-Eastern Norway
- Visiting teaching: Tel Aviv, Hebrew University, St. Gallen, Magdeburg, University of Pennsylvania
- Taught a course on Tort Law and Insurance at CUPL, Beijing, China, Summer 2025