PEDRO TELLES

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Current profile (March 2020)

Associate Professor in public procurement law at Copenhagen Business School (since March 2020)

External roles: Member of the EU Committee of the Law Society since 2016 and re-appointed in 2019. In this role I help the shape the Law Society's policy regarding Brexit and general EU law matters.

Law lead for online case study in public procurement for Masters' programme delivered by Rome Tor Vergata since 2016.

Module coordinator for Risk Management and Electronic Procurement Modules for Masters' programme delivered by Belgrade University since 2018.

External examiner for King's College Postgraduate Diploma in Procurement Law since 2017.

Research: h-index of 4 (61 citations) according to Google Scholar and in the top 10% of SSRN authors.

Experience

Senior Lecturer in law at Swansea University (2015-2019)

Research: Published four papers deemed of international quality (3*) in the assessments for the Research and Excellence Framework 2020.

Managed and delivered grants from the British Academy (British Academy Rising Star Engagement Award) in 2016 and 2017 and Society of Legal Scholars Small Projects Award (2016).

Co-PI in 2017 report commissioned by Jill Evans MEP on the future of Union citizenship after Brexit, cited in the UK Parliament in March 2018.

Teaching: EU Law (module coordinator); Competition Law; Company Law; Startup Law; Law and Blockchain; LegalTech Entrepreneurship

Ph.D supervisor for two Ph.D students (company and competition law)

Management: Exchanges Coordinator for School of Law; Member of the School of Law Learning and Teaching Committee, doubling the number of University exchange partners since 2017. Consultant on short term public procurement projects with OECD (2019, 2011), European Parliament (2013), Welsh Government (2013, 2012) and a multinational pharmaceutical company (2012).

Lecturer in law and public procurement law specialist at Bangor University School of Law (2011-2015)

Research: Workpackage leader (2011-2014) for low value procurement on Winning in Tendering project (€3.7 million INTERREG funded project). Tasks included developing from scratch and piloting new simplified open procedure for contracts between £5,000 and £50,000 aiming to reduce transaction costs for both procurers and SMEs and to acquaint them with the usage of MEAT award criteria. This new methodology was piloted successfully with two local authorities in the UK and subsequently adopted in other parts of the country. By late 2014 the methodology had been used to award over £4M worth of contracts. The evidence generated by this project led to an invitation to present my research to the House of Commons Local Government Committee in 2013 and a joint report with the Federation of Small Businesses in 2014.

Member of team (2014-15) in "Pilot implementation and design of category management at Gwynedd Council", helping developing research methodology for second half of project.

Member of team (2014) in "3 Counties sub-regional procurement service" developing research methodology and analysing data developing case to support/oppose the adoption of a sub-regional procurement strategy for those local councils.

Member of team (2013-15) in "Transnational Ecosystem Laboratory and Actions (TESLA INTERREG funded €3.9M)" developing and a suite of training materials to enhance the project partners' regional innovation ecosystems whilst supporting SMEs and Micro Enterprises secure new export markets across the EU. Delivered a number of 'Tender Clinics' and 'Business Engagement Event' within the UK and across Europe.

Teaching: EU Law (module coordinator); Company Law; Startup Law; Public Procurement of Innovation; Public Procurement Research Methods; National and EU Procurement Regimes; European Legal Systems; Media Law

Ph.D supervisor to two students (Alternative Dispute Resolution and competition law)

Management: Programme Director for Law & Languages; Exchanges Coordinator; School Representative at College Research Committee; Member of School's Teaching and Learning, PhD and Employability Commitees. Law School Enterprise Champion and member of Enterprise by Design

Lawyer at DS Advocats I Economistes (2006-2007)

Lawyer with international law firm DS Advocats. Advisory work in international deals, mostly for oil and gas industry and advocacy in international topics. Experience in European law and Spanish administrative law.

Lawyer and trainee at Barrocas Sarmento Neves, now Gomez, Acebo & Pombo (2004-2006)

Lawyer in the Construction and Healthcare departments.

Advised public and private clients (national and international), including government departments, hospitals and major construction companies on legal matters connected with public contracts, both during procurement and contract performance phases.

Designed, developed and implemented public procurement procedures. Handled multiple procurement judicial review cases, preparing brief, developing and implementing litigation strategy.

Participated in procurement procedures for innovative healthcare sector PPP/ PFI contracts tendered in 2005 which separated the building/infrastructure from clinical management and licensing of new pharmacies for National Authority of Medicines and Health Products.

Led closing of €55M of innovative land auction design procedure in 2005 and co-led environmental due diligence audit on paper mill transaction worth €400M+ in 2006.

Worked in judicial reviews and arbitration procedures, including for foreign clients operating in Portugal.

Drafted, reviewed and performed public procurement procedures and contracts. Negotiated private contracts, both national and international.

Lawyer and trainee at ANBM Advogados, now DLA Piper (2003-20064)

Training in administrative, commercial and international contracts, including international commercial litigation.

Education

University of Nottingham, School of Law, Ph.D in Law (2011)

Catholic University, School of Law, 1st stage of M.Phil (2005)

University of Lisbon, School of Law, Postgraduation in International Trade Law (2004)

University of Lisbon, School of Law, Law Degree (2003)

Funding (last 5 years)

Federation of Small Businesses - £10,000 (2019, Principal Investigator)

LUISS Guido Carli Visiting Professorship - €1,500 (2019)

Jill Evans MEP - €15,000 (2017, co-Pl)

British Academy Rising Star Engagement Award - £5,000 (2016, Pl)

CHERISH-DE International Mobility Fellowship - £2,000 (2016)

Society of Legal Scholars Small Projects Award - £1,180 (2015, Pl)

British Academy Rising Star Engagement Award - £14,075 (2015, Pl)

Welsh Government - £4,000 (2014, Team leader)

Three Counties Research Project - £50,000 (2014, team)

Affiliations & Recognition

Peer reviewer for grant applications and various journals

Digital Crucible 2017 participant

Admitted to the Portuguese Bar (2005)

Conferences (last 5 years)

Speaker at **15 major international and national conferences**, mostly in public procurement. Organiser of **3 international** conferences.

Workshops (last 5 years)
Speaker and convenor at 10 international workshops and summer
schools.
actions.