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Education

2003	Economics of Technical Change, Aalborg University	Ph.D.
1999	Stud Oecon, Aalborg University	MSc Economics
1997	Stud Oecon, University	BSc Economics

Research Interests

Entrepreneurship; Markets for Technology; Innovation Management

Independent Research Fund Denmark

Positions

2024-2024	Chair of the Economics Section, Social Science Council
2019-2024	Appointed Member of the Social Science Council

Journal Articles

- Failla, V., Foss, N. J., Melillo, F., & Reichstein, T. (2025). "When inequality means equity: Horizontal wage dispersion and the propensity to leave current employment across different organizational settings." *Industrial and Corporate Change*, 34(1), 118–143.
- Halbinger, M., Reichstein, T., & Melillo, F. (2025). "The entrepreneurial edge: Evidence of social identity and other-orientation in communities of interest." *Industrial and Corporate Change*, 34(3), 425–457.
- Colombo, M. G., Hoisl, K., Reichstein, T., & Torrisi, S. (2023). "Open innovation, value creation and value capture: An introduction." *Journal of Industrial and Business Economics*, 50(4), 731–742.
- Isakson, C. D., Dahl, M. S., & Reichstein, T. (2022). "Residential location choices of an isolated workforce – shifts in social attachment of former seafarers." *Maritime Studies*, 21(3), 353–362.
- Reichstein, T., & Zichella, G. (2022). "Zichella, giulio, and toke reichstein. "students of entrepreneurship: Sorting, risk behaviour and implications for entrepreneurship programmes." *Management Learning*, 54(5), 727–752.
- Boudreau, K. J., Jeppesen, L. B., Reichstein, T., & Rullani, F. (2021). "Crowdfunding as donations to entrepreneurial firms." *Research Policy*, 50(7), 104264.
- Feldman, M. P., Ozcan, S., & Reichstein, T. (2021). "Variation in organizational practices: Are startups really different?" *Journal of Evolutionary Economics*, 31(1), 1–31.
- Mahieu, J., Melillo, F., Reichstein, T., & Thompson, P. (2021). "Shooting stars? uncertainty in hiring entrepreneurs." *Strategic Entrepreneurship Journal*, 25(1), 1–15.
- Cervino, G. C., Moreira, S. L., & Reichstein, T. (2019). "Licensing decision: A rent dissipation lens applied to product market competition, openness to external knowledge and exogenous sunk costs." *Industrial and Corporate Change*, 28(4), 773–792.

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- Feldman, M. P., Halbinger, M., Reichstein, T., Valentin, F., & Yoon, J. W. (2019). "Technological achievements in entrepreneurial firms ? legacy, value chain experience, and division of innovation labour." *Industry and Innovation*, 26(3), 243–268.
- Feldman, M. P., Ozcan, S., & Reichstein, T. (2019). "Falling not far from the tree: Entrepreneurs and organizational heritage." *Organization Science*, 30(2), 337–360.
- Criscuolo, P., Laursen, K., Reichstein, T., & Salter, A. J. (2018). "The winning combination search strategy and innovativeness in the uk." *Industry and Innovation*, 25(2), 115–143.
- Failla, V., Melillo, F., & Reichstein, T. (2017). "Entrepreneurship and employment stability — job matching, labour market value, and personal commitment effects." *Journal of Business Venturing*, 32(2), 162–177.
- Laursen, K., Moreira, S. L., Reichstein, T., & Leone, M. I. (2017). "Evading the boomerang effect: Using the grant-back clause to further generative appropriability from technology licensing deals." *Organization Science*, 28(3), 514–530.
- Laursen, K., F., M., & Reichstein, T. (2016). "A matter of location: The role of social capital in overcoming the liability of newness in r&d activities." *Regional Studies*, 50(9), 1537–1550.
- Leone, M. I., Reichstein, T., Boccadelli, P., & Magnusson, M. (2016). "License to learn: An investigation into thin and thick licensing contracts." *R&D Management*, 46(2), 326–340.
- Leone, M. I., Oriani, R., & Reichstein, T. (2015). "Uncertainty, flexibility and upfront fees in patent licenses." *Journal of Industrial and Business Economics*, 42(4), 371–394.
- Leone, M. I., & Reichstein, T. (2012). "Licensing-in fosters rapid invention! the effect of the grant-back clause and technological unfamiliarity." *Strategic Management Journal*, 33(8), 965–985.
- Colombo, M. G., Rabbiosi, L., & Reichstein, T. (2011). "Organizing for external knowledge sourcing." *European Management Review*, 8(3), 111–116.
- Laursen, K., Reichstein, T., & Salter, A. (2011). "Exploring the effect of geographical proximity and university quality on university–industry collaboration in the united kingdom." *Regional Studies*, 45(4), 507–523.
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- Ebersberger, B., Marsili, O., Reichstein, T., & Salter, A. (2010). "Into thin air: Using a quantile regression approach to explore the relationship between r&d and innovation." *International Review of Applied Economics*, 24(1), 95–102.
- Reichstein, T., Dahl, M. S., Ebersberger, B., & Jensen, M. B. (2010). "The devil dwells in the tails." *Journal of Evolutionary Economics*, 20(2), 219–231.
- Özcan, S., & Reichstein, T. (2009). "Transition to entrepreneurship from the public sector: Dispositional and contextual effects." *Management Science*, 55(4), 604–618.
- Ebersberger, B., Marsili, O., Reichstein, T., & Salter, A. (2008). "Fortune favours the brave: The distribution of innovative returns in finland, the netherlands and the uk." *Structural Change and Economic Dynamics*, 19(4), 357–362.
- Reichstein, T., Salter, A. J., & Gann, D. M. (2008). "Break on through: Sources and determinants of product and process innovation among uk construction firms." *Industry and Innovation*, 15(6), 601–625.
- Dahl, M. S., & Reichstein, T. (2007). "Are you experienced? prior experience and the survival of new organizations." *Industry and Innovation*, 14(5), 497–511.
- Reichstein, T., & Salter, A. (2006). "Investigating the sources of process innovation among uk manufacturing firms." *Industrial and Corporate Change*, 15(4), 653–682.

- Reichstein, T., Salter, A. J., & Gann, D. M. (2005). “Last among equals: A comparison of innovation in construction, services and manufacturing in the uk.” *Construction Management and Economics*, 23(6), 631–644.
- Reichstein, T., & Dahl, M. S. (2004). “Are firm growth rates random? analysing patterns and dependencies.” *International Review of Applied Economics*, 18(2), 225–246.

Books

- Alkærsig, L., Beukel, K., & Reichstein, T. (2015). *Intellectual property rights management: Rookies, dealers and strategists*. Palgrave Macmillan.
- Christensen, J. L., Vinding, A. L., & Reichstein, T. (2006). *Product innovation in denmark – extend, process, learning and economic performance*. Aalborg University Press.
- Reichstein, T. (2003). *Firm growth rate distributions, firm size distributions and the industry life cycle*. Aalborg University Press.

Book Chapters

- Bishop, K., Reichstein, T., & Salter, A. (2008). Exploring the role of geographic proximity in shaping university–industry interaction. In J. Bessant & T. Venables (Eds.), *Creating wealth from knowledge: Meeting the innovation challenge* (p. 320).
- Reichstein, T. (2004). Does product innovation and firm growth go hand in hand? In J. L. Christensen & B.-A. Lundvall (Eds.), *Research on technological innovation, management and policy* (pp. 343–361, Vol. 8).

Reports

- Reichstein, T., Salter, A. J., & Tether, B. (2007). “Mapping innovation and the geographical determinants of inovatopn collaboration: A report for the department of trade and industry.”
- Reichstein, T., & Whyte, J. (2005). “Quantitative analysis of the design quality-indicator (dqi) dataset.”

Entries in Proceedings

- Mahieu, J., Melillo, F., & Reichstein, T. (2018). “Prior wage and the returns to entrepreneurship.” *Academy of Management Proceedings*, 2018(1), ?
- Isakson, C. D., Reichstein, T., & Dahl, M. S. (2013). “Economic economic choices of a nomadic and isolated work force: Shifts in social relations.” *Academy of Management Proceedings*, 2013(1), 16918.
- Laursen, K., Leone, M. I., Moreira, S., & Reichstein, T. (2013). “Explaining the use of the grant-back clause in technology licensing.” *Academy of Management Proceedings*, 2013(1), 12872.
- Laursen, K., Reichstein, T., & Trombini, G. (2013). “Whom to choose as license partner? the interplay between technology cooperation & market competition.” *Academy of Management Proceedings*, 2013(1), 15620.

Newspaper Articles

- Foss, N. J., & Reichstein, T. (2024). "Lige muligheder er ikke det samme som tvang (english: Equal opportunities are not the same as coercion)." *Jyllandsposten*, 11(18), 27.
- Foss, N. J., & Reichstein, T. (2024). "Hvis vi vil have flere iværksættere, så kan vi ikke lukke øjnene for deres skattebyrde (english: If we want more entrepreneurs, we can't turn a blind eye to their tax burden)." *Berlingske*, 10(3), 16–17.
- Foss, N. J., & Reichstein, T. (2023). "Professorer om løngap: Kvinder bør skifte job oftere, hvis de vil tjene lige så meget som mænd (english: Women needs to change job more often if they wish to earn the same as men)." *Berlingske*, 7(17), 26–27.
- Foss, N. J., & Reichstein, T. (2023). "Forskere: Ja, kvinder tjener mindre end mænd. men i disse stillinger tjener kvinderne mest (english: Yes, women yearns less than men. but in these positions woemn earn the most)." *Berlingske*, 6(13), 22–23.
- Foss, N. J., & Reichstein, T. (2021). "Hvorfor tjener sygeplejerskerne, som de gør? vi har kigget på tallene (english: Why do nurses earn the salary they do - we have looked the the numbers)." *Berlingske*, 6(30), 20–21.
- Lotz, P., Monsted, M., & Reichstein, T. (2012). "Klar, parat! sådan får vi flere iværksættere (english: Ready, steady! this is how we get more entrepreneurs)." *Politikken*, 10(11), 10.

Teaching

Current	Entrepreneurial Finance (Bachelor)
Current	Entrepreneurial Strategy (Bachelor)
Current	Applied Econometrics (PhD)
Current	Foundations of Entrepreneurship Research (PhD)

Grants

2017	Entrepreneurs' Cognition and Perception of Risk and Ambiguity, Independent Research Council Denmark	DKr3.329.460
2009	5 Mobility PhD Scholarships, Independent Research Council Denmark	DKr11.000.000
2009	Organizing for Internal and External Knowledge Creation and Innovation: The Role of Resources, Independent Research Council Denmark	DKr90.000
2008	Entrepreneurship in an Organizational Context: How Matching and Context Processes Influence Firm Level Opportunity Discovery, Independent Research Council Denmark	DKr2.700.000
2004	Innovative Behaviour and Business Performance (IBBP), BEIC/EPSRC	£125.000
2004	Innovation in Construction, BEIC/EPSRC	£60.000

References

Co-Author	Prof. Maryann Feldman, School of Public Affairs, Arizona State University	USA
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