# JOO YOUNG (Chloe) KIM

Postdoc at Copenhagen Business School Solbjerg Pl. 3, 2000 Frederiksberg, Denmark Mobile: +45 9168 9222 Email: jvk.marktg@cbs.dk

# PROFESSIONAL WORK EXPERIENCES

Postdoctoral researcher, Department of Marketing Copenhagen Business School, Copenhagen, Denmark Jul 2025 – Current

<b>EDUCATION</b>	
<b>Kyung Hee University,</b> <i>Seoul, Korea</i> Ph.D. in Hospitality Management	Sep 2020 – Aug 2025
University of Portsmouth, Portsmouth, United Kingdom Visiting Scholar at the Faculty of Business and Law	Sep 2024 – Aug 2025
The Chinese University of Hong Kong, Hong Kong M.S. in Management of Real Estate and Hospitality Assets	Sep 2015 – Aug 2016
University of Houston, Houston, TX, USA B.S. in Hotel and Restaurant Management (dual degree)	Sep 2011 – May 2013
Kyung Hee University, Seoul, Korea Bachelor's degree in Convention Management	Mar 2009 – Aug 2013

## **RESEARCH INTERESTS**

Consumer psychology, Consumer behavior, Evolutionary psychology, Tourism technology, Experimental design

## **PUBLICATIONS**

- Yerin Yhee, Kim, Joo Young, Jungkeun Kim, and Chulmo Koo (online first), "Generative AI-Destination Marketing: Do Privacy Concerns and Justification Matter?", Journal of Travel Research, https://doi.org/10.1177/00472875251349235 (SSCI, IF:7.0)
- Kim, Joo Young, Shynar Dyussembayeva, Giampaolo Viglia, and Chulmo Koo (2025), "Sleepy travelers on holidays: How social jetlag affects tourism activity participation", Tourism Management, https://doi.org/10.1016/j.tourman.2025.105250 (SSCI, IF: 12.4)
- Kim, Joo Young, Yerin Yhee, Jungkeun Kim, and Chulmo Koo (2025), "The emotional consumer: Sustainable luxury choices amid climate change", International Journal of Hospitality Management, https://doi.org/10.1016/j.ijhm.2025.104290 (SSCI, IF:8.3)
- Jungkeun, Kim, Seunghun, Shin, Kim, Joo Young, Chulmo, Koo (2024), "Effect of ChatGPT's Answering Style on Users' Acceptance in a Trip Planning Context", International Journal of Tourism Research, https://doi.org/10.1002/jtr.2746 (SSCI, IF: 5.7)
- Kim, Joo Young, Jungkeun, Kim, and Chulmo, Koo (2024), "Understanding compensatory travel", Annals of Tourism Research, https://doi.org/10.1016/j.annals.2023.103712 (SSCI, IF: 7.8)

## WORKING PAPERS

Kim, Joo Young, YerinYhee, Jungkeun Kim, and Chulmo Koo, "When AI feels fair: Transparency as

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- a fairness heuristic in tourist decision making"
- **Kim, Joo Young**, Eunji Lee, and Chulmo Koo, "Travel with peace of mind: How growing environments affect travel insurance decision."
- Humphrey Chola, Shynar Dyussembayeva, and Kim, Joo Young, "Dissecting Customer Engagement in AI-related service failures"
- Kim, Joo Young, Florian Kock, "Conspicuous consumption and mating strategies."
- Olaf Reinhold, Kim, Joo Young, Yerin Yhee, Rainer Alt, and Chulmo Koo, "A Conceptual Model for Understanding the Role of IS for Building Smart Traveler Service Systems"
- Kim, Joo Young, Florian Kock, "Social stability and leisure time spending on mental well-being"
- Eunji Lee, **Kim, Joo Young,** Michael (Chihyung) Ok, Winning or Withdrawing?: A Social Psychological Perspective on Product Scarcity

# CONFERENCES PARTICIPATION AND PRESENTATIONS (\*presented)

- Kim, Joo Young\*, Yerin Yhee, and Chulmo Koo, "AI transparency and travel decision: Applying fairness heuristic theory," The 85<sup>th</sup> Annual Meeting of the Academy of Management (AOM), July 2025, Copenhagen, Denmark
- Kim, Joo Young\*, Jungkeun Kim, and Chulmo Koo, "How childhood socioeconomic status influences travel insurance decision," The 55th Travel and Tourism Research Association (TTRA) Annual International Conference, June 2025, Galway, Ireland
- Kim, Joo Young\*, Jungkeun Kim, and Chulmo Koo, "AI transparency and tourist's decision-making," ENTER2025, February 2025, Wrocław, Poland
- **Kim, Joo Young**, Yerin Yhee, Jungkeun Kim, and Chulmo Koo, "Luxury tourism in climate change: Affective perspectives," Australian & New Zealand Marketing Academy (ANZMAC) Conference 2024, December 2024, Tasmania, Australia
- Kim, Joo Young, and Chulmo Koo, "Influence of childhood socioeconomic status and sociospatial distance on sustainable tourism activity participation," The 29th Annual Graduate Education & Graduate Student Research Conference in Hospitality & Tourism, January 2024, Miami, FL, USA
- Kim, Joo Young\*, Jungkeun Kim, and Chulmo Koo, "The Influence of Childhood Socioeconomic Status on Compensatory Travel Behavior," International Council on Hotel, Restaurant, and Institutional Education Conference 2023, July 2023, Phoenix, AZ, USA
- Kim, Joo Young\* and Chulmo Koo, "Travel Compensatory Consumption for International Travel during the Endemic Stage," PhD Workshop paper, ENTER2023, January 2023, Johannesburg, South Africa
- Yerin Yhee, Eunji Lee, Kim, Joo Young, and Chulmo Koo, "Tourist movement patterns understanding from the perspective of restaurant choice using navigation tracking data," 2022 Post-International Conference on Information Systems Korean Chapter of the Association for Information Systems Research Workshop, December 2022, Copenhagen, Denmark
- Kim, Joo Young\*, Yerin Yhee, Sung-Byung Yang, and Chulmo Koo, "An application of brand personality to hotels: The relationship of hotel personality to self-congruity," The Korea Society of Management Information Systems Conference 2022, May 2022, Busan, Korea

# **TEACHING EXPERIENCES**

Guest lecturer, Marketing Research Project Seminar (BSc), University of Portsmouth (English)	2025-1
Guest lecturer, Smart Tourism Cities (Msc), Kyung Hee University (Korean)	2024-2
Instructor, Understanding Big Data in Hospitality (BSc), Kyung Hee University (English)	2024-1
Instructor, Management Information Systems (BSc), Kyung Hee University (English)	2023-1
Instructor, Hospitality Data Science (BSc), Kyung Hee University (English)	2023-1

## **AWARDS, FUNDINGS, AND HONORS**

•	Korea-Germany R&D Network Program (funding agencies: NRF & DFG)	2025
•	Project: Gen AI-powered CRM in Hospitality & Tourism, KRW 20,000,000 (approx. USD	14,500)
•	Research stays funding in the UK, BK 21 FOUR fund via Kyung Hee University	2024 - 2025
•	KRW 30,000,000 (approx. USD 22,400)	
•	National Research Scholarship (BK21 FOUR fund), Korea	2022 - 2024
•	KRW 29,400,000 (approx. USD 22,000)	
•	Korea-Germany R&D Network Program (funding agencies: NRF & DFG)	2023
•	Project: Social CRM in Hospitality & Tourism, KRW 20,000,000 (approx. USD 14,500)	
•	Smart Tourism Education Platform Research Best Paper Award, Kyung Hee University	2023
•	Seoul Tourism Organization "Seoul Smart Tourism Platform Innovation" project	2022
•	Research assistant, KRW 90,000,000 (approx. USD 65,300)	
•	Summa Cum Laude, University of Houston	2013
•	Academic Merit Scholarship, Kyung Hee University	2010 - 2013

# **NEWS & MEDIA MENTIONS**

• Sleepy travelers on holidays: How social jetlag affects tourism activity participation (Tourism Management) Featured by the University of Portsmouth; republished by phys.org. https://phys.org/news/2025-08-clocked-social-jetlag-fatigue-holiday.html

# **SELECTED INDUSTRY EXPERIENCES**

# Front Desk Officer / Account Receivable

Four Seasons Hotel Seoul Seoul, Korea

- Trained 10+ new staffs, interns, and apprentices in customer service skills, front desk knowledge, room
- Oversaw the night shift by checking rates and credit limits, ensuring all transactions were processed, and preparing the necessary business reports for the following day.
- Regularly communicated with the ownership group to provide detailed monthly updates on the hotel's accounts receivable status.

#### **Guest Relations Officer** Apr 2017 – Apr 2019

# Four Seasons Resort Maldives at Kuda Huraa Huraa, Maldives

assignment, and operation standards in preparation for the peak seasons.

- Handled all guest interactions, accommodating special requests, resolving customer complaints, and assisting customers in all inquiries in connection with resort services and products.
- Assisted major resort events such as surfing championships, and Private Jet tours by preparing billing, collaterals, executing daily schedules, and provoking guests to pay attention on the events.

# **Assistant Account Executive**

Jun 2013 - May 2014

May 2019 – Jan 2022

e.Style LMC GmbH Bad Soden am Taunus, Germany

- Developed Below-the-Line marketing plans which included marketing concept and programs, covering detailed operation plans, staffing plans, venue selection, F&B plans, and logistics plans.
- Assisted on-site promotional marketing events held in Berlin, Frankfurt, Hannover, and Sochi (Russia)

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which including Winter Olympic Games 2014 and many more with a scope of up to 50,000 guests while working closely with business partners from diverse countries from Germany, France, Russia, United States, United Kingdom, and Korea

# **International Sales and Tourism Intern**

Jan 2012-Apr 2012

# Greater Houston Convention and Visitors Bureau Houston, USA

- Involved in organizing Chinese and Russian familiarization tour groups.
- Sorted and reported up to 100 tourism and convention statistic data from International Congress and Convention Association database.

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