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ACADEMIC POSITIONS

Associate Professor. Department of Strategy and Innovation. Copenhagen Business School, (December 2018 - present)

Assistant Professor. Department of Strategy and Innovation. Copenhagen Business School, (September 2014 - November 2018)

EDUCATION

Universitat Autònoma de Barcelona

PhD in Business Economics, June 2014

MPhil in Management, Organization and Business Economics, September 2010

University of California San Diego, Rady School of Management

Visiting PhD student, September 2011 – December 2011

Bocconi University

MSc in Business Administration, March 2008

BSc in Business Administration, May 2005

RESEARCH INTERESTS

Decision-making; Entrepreneurship; Gender; Organizational Economics; Lab/Field Experiments

PUBLICATIONS

Papers in refereed journals

Failing to learn from failure: how optimism impedes entrepreneurial innovation (with Mario Daniele Amore and Victor Martin-Sanchez), *Organization Science*, Forthcoming

Shifting blame? Experimental evidence of delegating communication (with Christina Rott), *Management Science*, 64: 3469-3970 (2018)

Executive gender, competitive pressure, and corporate performance (with Mario Daniele Amore), *Journal of Economic Behavior and Organization*, 131: 308-327 (2016)

Gender interactions within the family firm (with Mario Daniele Amore), *Management Science*, 60: 1083-1097 (2014)

Gender pairings and accountability effects (with Jordi Brandts), *Journal of Economic Behavior and Organization*, 83: 92-117 (2012)

Book chapters

Does sharing payoffs affect gender differences in accountability? (with Jordi Brandts), In *Neuroscience and the Economics of Decision-Making*, Routledge (2012)

WORKING PAPERS

Pay inequality and gender dynamics at the top (with Mario Daniele Amore). R&R at *Corporate Governance: An International Review*.

Organizational identity and performance: An inquiry into outlandish company names (with Mario Daniele Amore and Mircea Epure). R&R at *Long Range Planning*.

The dual role of leadership in shaping organizational transparency (with Mario Daniele Amore and Alice Guerra).

Is female entrepreneur's attitude toward rejection driving their underrepresentation in the VC-backed venture pool? (with Manar Alnamlah, Ali Mohammadi, and Christina Rott).

Talking about quotas: An experiment on gender diversity and communication (with Mario Daniele Amore).

Entrepreneurial optimism during the COVID-19 pandemic (with Mario Daniele Amore and Victor Martin-Sanchez).

Gender bias and crowdfunding investments in East Africa (with Lars Bo Jeppesen, Nsubili Isaga, Daudi Pascal Ndaki, and Diego Zunino).

MEDIA MENTIONS

Harvard Business Review (March 2014); Sole 24 Ore - Main Italian Financial Newspaper (June 16, 2013); La Stampa (September 27, 2013); Harvard Business Manager (March 20, 2018)

EDITORIAL SERVICE

Editorial Review Board

Small Business Economics.

Journal Reviewer

Management Science, Journal of Management Studies, Journal of Business Venturing, Journal of Economic Behavior and Organization, Experimental Economics, Journal of Behavioral and Experimental Economics.

Conference Reviewer

Strategic Management Society (2017).

PRESENTATIONS (included scheduled events)

Invited seminars

2020 MPI for Innovation and Competition, Munich (*To be rescheduled due to COVID-19*)
Ludwig-Maximilians University-LMU, Munich (*To be rescheduled due to COVID-19*)

2019 University of Copenhagen

2018 Universitat de Barcelona

- 2015 Aarhus University
Gothenburg University
University of Copenhagen
Universidad Popular Autónoma del Estado de Puebla
- 2014 Royal Institute of Technology, Stockholm
Norwegian School of Economics and Business Administration
University of Kiel (Germany); Pontificia Catolica de Chile
University of Sussex (United Kingdom); Copenhagen Business School
- 2013 Max Planck Institute (MPI) for Research on Collective Goods, Bonn

Conferences and workshops

- 2021 5th Collier Conference on Behavioral Economics, Tel Aviv
- 2018 3rd Collier Conference on Behavioral Economics, Tel Aviv
Second Workshop on Experimental Economics and Entrepreneurship, Copenhagen
ESA North American Conference, Antigua Guatemala
- 2017 ESA International Meeting, San Diego
Western Economic Association International Annual Conference, San Diego
- 2016 3rd Workshop on Incentives and Economic Behavior, Amsterdam
- 2015 2nd Conference on Experimental Methods in Policy, Cancun
- 2014 9th Alhambra Experimental Workshop, Barcelona
1st Workshop on Incentives and Behavior Change, Amsterdam
- 2013 ESA North American Conference, Santa Cruz
8th International Business Economics Workshop, Palma de Mallorca
ASFEE - 4th Annual Meeting of the French Experimental Economics Association, Lyon
Workshop on Behavioral and Experimental Economics, Florence
IMEBE - International Meeting of Experimental and Behavioral Economics, Barcelona
Spring School in Behavioral Economics, San Diego
- 2012 7th International Business Economics Workshop, Palma de Mallorca
7th Alhambra Experimental Workshop, Granada
- 2011 2nd Annual Meeting of the French Experimental Economics Association, Martinique
EEA- European Economic Association Annual Conference, Oslo
- 2010 LabSi Conference on Neuroscience and Decision-Making, Siena
5th International Business Economics Workshop, Palma de Mallorca
5th Alhambra Experimental Workshop, Granada

PhD STUDENT SUPERVISION

Doctoral dissertation (co)supervision

Manar Alnamlah (Copenhagen Business School). Joint supervision with Mirjam van Praag and Ali Mohammadi. 2017-Current.

Ahmad Barirani (Copenhagen Business School). Joint supervision with Thomas Rønde. Thesis defended on April 13th, 2018.

External Examiner

Giulio Zichella (Copenhagen Business School). Fall 2016.

TEACHING EXPERIENCE *(included scheduled events)*

Undergraduate level*Copenhagen Business School*

Microeconomics (September 2014 – Present)
 Macroeconomics tutorials (Spring 2015)

Universitat Autònoma de Barcelona

Organització d'Empreses tutorials (Business Administration) (January 2012 - June 2014)

Graduate level*Copenhagen Business School*

Incentives in Organizations: Theory and Experimental Evidence (Fall 2018; Fall 2019)
 Negotiation: Theory and Practice (Fall 2017- Fall 2018)
 Business Negotiation (course coordinator, Fall 2017)

PhD level*Copenhagen Business School*

Research Foundations in Economics of Entrepreneurship (December 2017)
 Introduction to Experiments in Economics and Management (September 2020)

Baruch College's, Zicklin School of Business

Introduction to Experiments in Economics and Management (2021)

RESEARCH GRANTS

2018 Co-Author on DANIDA Research Grant for the project “Crowdfunding for Youth Entrepreneurship in Tanzania”, DKK 12,000,000 (about 1,600,000€), with Lars Bo Jeppesen, Hadar Gafni, Diego Zunino, Nsubili Isaga and Daudi Pascal Ndaki.

2017 Principal investigator: Carlsberg Grant- Field Work. “Leadership and Corporate Honesty”, DKK 90,000 (with Mario Daniele Amore and Alice Guerra)

Co-Author on Danish Council for Independent Research – Social Science, “Cognition and Perception of Risk and Ambiguity among Entrepreneurs – An Event – related fMRI Quasi-Experiment”, DKK 3,329,464 (about 450,000€). Principal investigator: Toke Reichstein. Co-authors: Valentina Tartari, Giulio Zichella, Gitte Moos, Johannes Björkstrand, and Dea Stenbaek

HONORS, AWARDS AND SCHOLARSHIPS

2018 Allowance for Special Effort in 2017 – Copenhagen Business School

2017 Best PhD thesis of the academic year 2013-14. Department of Business Economics – Universitat Autònoma de Barcelona

2014 Runner-up award at the Auckland Finance Conference

2012 PhD scholarship: Universitat Autònoma de Barcelona (January 2012- June 2014)

2011 Student travel grant to present at the EEA – European Economic Association Annual Conference

Antoni-Serra Ramoneda Caixa Catalunya Research Chair, Universitat Autònoma de Barcelona (March 2011- December 2011)

- 2010 Movilidad de estudiantes en programa de doctorado con mención de calidad, Spanish Minister of Education
PhD scholarship: Universitat de les Illes Balears

ORGANIZATION OF SCIENTIFIC MEETINGS

- Workshop on Experimental Economics and Entrepreneurship, Copenhagen (2018)
Workshop on Incentives and Behavior Change, Modica (2015, 2017)
Workshop of Copenhagen Network for Experimental Economics, Copenhagen (2016)

SERVICE

- Member of hiring committee at Academy of Management (2018)
Member of Cand. Soc. Study Board at Copenhagen Business School (January 2017 – Present)
Representative of Assistant Professors at Innovation and Organizational Economics Department (INO) - Copenhagen Business School (January 2015-present)
Coordinator of the Seminar Series at Innovation and Organizational Economics Department (INO) - Copenhagen Business School (Fall 2015)

SUMMER SCHOOLS

- 2013 Summer School in Experiments and Economics of Organization, East Anglia. Spring School in Behavioral Economics, University of California San Diego
2011 Behavioral Economics Summer Institute, National University of Singapore
2010 Summer School in Neuroeconomics, University of Heidelberg

PAST EXPERIENCE

- Experimental Lab Manager, Universitat Autònoma de Barcelona (March 2011- September 2011)
Research Assistant for a project in experimental economics and organizational behavior, IESE Business School (November 2010 – September 2011)
Research Assistant at the Development and Market Analysis Department, Bocconi University (April 2008- July 2008)
Internship at the Development and Market Analysis Department, Bocconi University (October 2006 – April 2007)

FOREIGN LANGUAGE PROFICIENCY

Italian (mother tongue), English, Spanish, Catalan