

**Money in Politics Conference**  
**Copenhagen Business School**  
**Department of International Economics, Government and Business**  
**June 15-16, 2023**

**Address**

Department of International Economics, Government and Business  
Copenhagen Business School  
Porcelænshaven 24A, 2nd floor.  
DK-2000 Frederiksberg

**Rooms**

1.68, 2.68 and 2<sup>nd</sup> Floor Common Room.

**We gratefully acknowledge funding from the Carlsberg Foundation.**

**Thursday, June 15th**

**9:30 – 10:00: Welcome**

**2<sup>nd</sup> Floor Common Room**

**Morning session: 10:00 – 11:45**

<b>Panel 1A: Lobbying I</b> <b>Room: 1.68</b>	<b>Panel 1B: Corruption I</b> <b>Room: 2<sup>nd</sup> Floor Common Room</b>	<b>Panel 1C: Clientelism</b> <b>Room: 2.68</b>
Chair: Benjamin Egerod	Chair: Michael Mueller	Chair: Mogens Kamp Justesen
<b>Anna Halstenbach:</b> “Gray Money: How Lobbyists Can Influence Policy-Making in Germany”	<b>David Szakonyi:</b> “Opposition Rule: Controlling Corruption Under Autocracy”	<b>Mogens Kamp Justesen</b> and Stan Markus: “Tycoon Candidates, Electoral Strategies, and Voter Support: A Survey Experiment in South Africa”
Discussant: Felix Hartmann	Discussant: Jacob Nyrup	Discussant: Giovanna Rodríguez-García
<b>Anne Binderkrantz,</b> Magnus Bülow, Peter Munk Christiansen and Emma Helbo: “The political role of corporations in Denmark: Between collective representation and individual lobbyism”	<b>Matteo Ferroni,</b> Miriam Golden and Ray Fisman: “Legislator Motivations and Rent-Seeking Behavior. Data from Three Countries”	<b>Jeremy Spater:</b> “Informal loans, economic networks, and vote banks in urban India”
Discussant: Katharina Kuhn	Discussant: Pau Vall-Prat	Discussant: Keyi Tang
<b>Sebastian Thieme:</b> “(When) are lobbying expenditures a good proxy for lobbying activity?”	<b>Nelson Ruiz,</b> Thomas Robinson, Ezequiel Gonzales-Ocantos: “Mind and machine: Rooting out corrupt politicians”	<b>Laurits Aarslew</b> and Merete Bech Seeberg: “Are money more important in women’s political campaigns? A study of candidate- and voter perceptions of monetary handouts in Malawi”
Discussant: Jesse Crosson	Discussant: Rosanne Logeart	Discussant: Erin York

Lunch: 11:45-12:45

**Afternoon session 1: 12:45-14:30**

<b>Panel 2A: Organized interests I</b> <b>Room: 1.68</b>	<b>Panel 2B: Electoral Politics</b> <b>Room: 2<sup>nd</sup> Floor Common Room</b>	<b>Panel 2C: Political Connections</b> <b>Room: 2.68</b>
Chair: Zoltan Fazekas	Chair: Mogens K. Justesen	Chair: Rosanne Logeart
<b>Alvaro Delgado-Vega:</b> “Which Side are You On? Interest Groups and Relational Contracts”	<b>Olayide Oladeji</b> and Bruno Osuji: “Oiling the wheel of electoral politics: The political economy of vote-trading in Nigeria”	<b>Jan Stuckatz,</b> Benjamin Egerod, Michael Mueller: “Revolvers in the Corporate Elite”
Discussant: Dahyun Choi	Discussant: Laurits Aarslew	Discussant: Simon Weschle
<b>Wiebke Marie Junk and Michele Crepaz:</b> Don’t “die hard”: The Resilience of Interest Groups after Covid-19	<b>Keyi Tang:</b> “Qui Bono? The Distributive Politics of Development Finance”	<b>Abhit Bhandari</b> and Erin York: “Political Connections, Patronage, and Consumer Attitudes: Evidence from Morocco”
Discussant: Jonas Eriksen	Discussant: Jeremy Spater	Discussant: Trevor Incerti
<b>Adeel Malik</b> and Will Duncan: “Obfuscated Liberalization: How Special Interest Groups Capture Trade Policy in Pakistan”	<b>Emine Deniz:</b> “Markets, Conflict, and Incumbent Tenure: Evidence from Turkey’s Kurdish Insurgency”	<b>Trevor Incerti:</b> “Who benefits from the revolving door? Evidence from Japan”
Discussant: Zeren Li	Discussant: Florian Hollenbach	Discussant: Miriam Golden

**Break 14:30-15:00**

Afternoon session 2: 15:00-16:45

Panel 3A: Campaign Finance I Room: 1.68	Panel 3B: Organized Interest II Room: 2 <sup>nd</sup> Floor Common Room	Panel 3C: Environmental & Social Issues Room: 2.68
Chair: Felix Hartmann	Chair: Florian Hollenbach	Chair: Anne Jamison
<b>Sam Power</b> and Katharine Dommett: "Understanding the modern election campaign: Analyzing election spending through financial transparency disclosures at the 2019 UK general election"	<b>Jonas Eriksen</b> and Christoffer Koch Florczak: "Assessing information flows from think tanks and interest groups to politicians" as	<b>Luis Cornago Bonal</b> : "Why Do Firms Speak Up? The Role of Empowered Knowledge Workers"
Discussant: Max Rashbrooke	Discussant: Anne Binderkrantz	Discussant: Zoltan Fazekas
<b>Pablo Balán</b> , Juan Dodyk, Ignacio Puente: "Kin in the Game: How Family Ties Help Firms Overcome Campaign Finance Regulation"	<b>Simon Weschle</b> : "Consequences of Legislators' Private Sector Jobs in Comparative Perspective"	<b>Xiao Zhao</b> , Emilio Bisetti, Stefan Lewellen, Arkodipta Sarkar, Xiao Zhao: "Smokestacks and the Swamp"
Discussant: Carolina Gabriela Dolleans	Discussant: Benjamin Egerod	Discussant: Adeel Malik
<b>Ward Berenschot</b> and Kerem Yildirim: "Who controls campaign finance? Causes and consequences of party vs candidate-centred political finance"	<b>Benjamin Blumenthal</b> : "Policymaking under Influence"	<b>Dahyun Choi</b> : "Teaming up with the Enemy: Firms and the Information Environment of Climate Regulations"
Discussant: Alberto Parmigiani	Discussant: Alvaro Delgado-Vega	Discussant: Jan Stuckatz

Friday, June 16<sup>th</sup>

Morning session: 9:30 – 11:15

Panel 4A: Organized Interest III Room: 1.68	Panel 4B: Campaign Finance II Room: 2 <sup>nd</sup> Floor Common Room	Panel 4C: International Capital Flows Room: 2.68
Chair: Anna Halstenbach	Chair: Carolina Gabriela Dolleans	Chair: Florian Hollenbach
<b>Benjamin CK Egerod</b> , Hans J.G. Hassell, Josh McCrain, and David R. Miller: "Using Expert Evaluation to Scale Interest Group Ideology"	<b>Alberto Parmigiani</b> and Valentino Larcinese: "The inequality and ideology of individual campaign contributions, 1979-2018"	<b>Florian Hollenbach</b> , Matthew Collin & David Szakonyi: "The end of Londongrad? The impact of beneficial ownership transparency on offshore investment in UK property"
Discussant: Sebastian Thieme	Discussant: Robert G. Boatright	Discussant: Pablo Balán
<b>Jesse Crosson</b> , Alexander Furnas and Geoffrey Lorenz (Nebraska): "The Who and How of Interest Group Partisanship"	<b>Sarah Brierley</b> : "Party Finance Reform and Voter Behavior in South Africa"	<b>Sojun Park</b> : "Innovation, Imitation, and Political Cleavages in International Trade and Patent Protection"
Discussant: Hans Hassell	Discussant: Mogens Justesen	Discussant: Kyuwon Lee
<b>Zeren Li</b> and Shenghua Lu: "Collective Organizations for Private Interests: Inter-provincial Chamber of Commerce and Firm Subsidy in China"	<b>Max Rashbrooke</b> and Lisa Marriott: "Upending egalitarianism: new evidence on political donations in New Zealand"	<b>Anne Jamison</b> , Witold Henisz, Anastasia Gracheva and Xuchong Shao: "The Cost of Political Risk Events: Variation by Risk Class, Exposure and Asset Specificity"
Discussant: Irakli Barbakadze	Discussant: Sam Power	Discussant: Sojun Park

## Lunch and practitioner's panel: 11:15-12:45

### Using money in politics research and data to engage policy-making and practice

Room: 2<sup>nd</sup> Floor Common Room

Chair: Anne Jamison

Speakers:

- Tanja Hollstein, The Westminster Foundation for Democracy: Estimating cost of politics in Africa, Eastern Europe and Latin America
- Carina Paju, Open Government Partnership: The state of open data against political corruption in Open Government Partnership (OGP) countries
- Jorge Valladares, Transparency International: Political corruption risk indicators using politicians' disclosures and other open-data

### Afternoon session 1: 12:45-14:30

<b>Panel 5A: Lobbying II Room: 1.68</b>	<b>Panel 5B: Business &amp; Politics Room: 2<sup>nd</sup> Floor Common Room</b>	<b>Panel 5C: Corruption II Room: 2.68</b>
Chair: Nelson Ruiz	Chair: Anne Jamison	Chair: Merete Seeberg
<b>Hans Hassell</b> , Benjamin Egerod, Josh McCrain, David Miller: "Lobbying Against Discrimination: Racial and Gender Discrimination in Lobbyist Hiring Decisions"	<b>Shengqiao Lin</b> : "When Do Businesses Partner with Governments: Evidence from China's Regulatory Crackdown"	<b>Carolina Gabriela Dolléans</b> , Renato Victor Lira Brito, Quemuel Baruque de Freitas Rodrigues, Dalson Britto Figueiredo Filho: "Who wants to be a millionaire? Estimating the private gains from public office in Brazil"
Discussant: Abhit Bandari	Discussant: Luis Cornago Bonal	Discussant: Mogens Justesen
<b>Irakli Barbakadze</b> : "Political Insurance. Lobbying Behaviour of UK-Listed Firms"	<b>Katharina Kuhn</b> : "Our government is business-friendly' – 'Entanglement power' and business interests in Bangladesh"	<b>Felipe Torres Raposo</b> and Raymond Duch: "Information Architecture for Corruption Messaging: Evidence from an Adaptive Experiment"
Discussant: Anna Halstenbach	Discussant: Shengqiao Lin	Discussant: Sarah Brierley
<b>Rosanne Logeart</b> : "Do policy-makers update their views and who do they listen to? Lobbying and participatory democracy in the EU"	<b>Felix Schilling</b> , Benjamin Egerod, Anne Jamison, Mogens Kamp Justesen: "Authoritarian Political Selection: Ruling Parties and the Rise of Business Elites"	<b>Giovanna Rodríguez-García</b> : "Party Unity and Political Corruption: Modeling the effect of party discipline on bribery"
Discussant: Wiebke Junk	Discussant: David Szakonyi	Discussant: Benjamin Blumenthal

### Break 14:30-15:00

### Afternoon session 2: 15:00-16:10

<b>Panel 6B: Procurement Room: 2<sup>nd</sup> Floor Common Room</b>	<b>Panel 6C: Democratic Institutions Room: 2.68</b>
Chair: Benjamin Egerod	Chair: Anne Binderkrantz
<b>Kyuwon Lee</b> : "Electoral Turnover and Government Efficiency: Evidence from Federal Procurement"	<b>Pau Vall-Prat</b> , Francesc Amat, Enrique Jorge-Sotelo: "Bank failures and elites' democratic consent"
Discussant: Jesse Crosson	Discussant: Frederik Hjorth

	<b>Felix Hartmann:</b> “Strategic Complements: How Elections Shape Corruption and Signalling in Public Procurement”	<b>Jacob Nyrup, Jonas Schmid:</b> “There's no gratitude (in dictatorships): Economic performance and finance minister removal across regime type”
	Discussant: Nelson Ruiz	Discussant: William Duncan

## List of Participants

Abhit Bhandari, Temple University  
Adeel Malik, University of Oxford  
Alberto Parmigiani, London School of Economics  
Alvaro Delgado-Vega, Universidad Carlos III de Madrid  
Anna Halstenbach, University of Michigan  
Anne Binderkrantz, Aarhus University  
Anne Jamison, Copenhagen Business School  
Benjamin Blumenthal, ETH Zürich  
Benjamin CK Egerod, Copenhagen Business School  
Carina Paju, Open Government Partnership  
Carolina Gabriela Dolléans, Universidade Federal de Pernambuco in Brazil  
Chloe Ahn, University of Pennsylvania  
Dahyun Choi, Princeton University  
David Szakonyi, George Washington University  
Emine Deniz, University of Chicago, Harris School of Public Policy  
Erin York, Vanderbilt University  
Felipe Torres Raposo, University College London  
Felix Hartmann, Humboldt University of Berlin  
Felix Schilling, Copenhagen Business School  
Florian Hollenbach, Copenhagen Business School  
Frederik Hjorth, University of Copenhagen  
Giovanna Rodríguez-García, Monterrey Institute of Technology and Higher Education  
Gustav Matthäi Halkjær, Copenhagen Business School  
Hans Hassell, Florida State University  
Irakli Barbakadze, Henley Business School  
Jacob Nystrup, University of Oslo  
Jan Stuckatz, Copenhagen Business School  
Jeremy Spater, University of Oslo  
Jesse Crosson, Purdue University  
Jonas Eriksen, University of Southern Denmark  
Jorge Valladares, Transparency International  
Katharina Kuhn, London School of Economics  
Keyi Tang, Johns Hopkins University  
Kyuwon Lee, Princeton University

Laurits Aarslew, Aarhus University  
Luis Cornago Bonal, University of Oxford  
Matteo Ferroni, Boston University  
Matthew Hepplewhite, University of Oxford  
Max Rashbrooke, Victoria University of Wellington  
Merete Bech Seeberg, Aarhus University  
Michael Mueller, Copenhagen Business School  
Miriam Golden, European University Institute  
Mogens K. Justesen, Copenhagen Business School  
Nelson Ruiz, University of Essex  
Olayide Oladeji, Ekiti State University  
Pablo Balán, Tel Aviv University  
Pau Vall-Prat, Universidad Carlos III de Madrid  
Peter Munk Christiansen, Aarhus University  
Robert G. Boatright, Clark University  
Rosanne Logeart, Paris School of Economics  
Sam Power, University of Sussex  
Sarah Brierley, London School of Economics  
Sebastian Thieme, Institute for Advanced Study in Toulouse  
Shengqiao Lin, University of Texas at Austin  
Simon Weschle, Syracuse University  
Sojun Park, Princeton University  
Tanja Hollstein, The Westminster Foundation for Democracy  
Tim LaPira, James Madison University  
Trevor Incerti, University of Amsterdam  
Ward Berenschot, University of Amsterdam  
Wiebke Marie Junk, Copenhagen University  
William Duncan, Oxford University  
Xiao Zhao, Hong Kong University of Science and Technology  
Xinyi Wang, University of Pennsylvania  
Zeren Li, Yale University  
Zoltan Fazekas, Copenhagen Business School