

Academic Publications (excluding publications in/of books) – Refereed

Mirjam van Praag

- Czibor, E., Claussen, J., van Praag, M. (2018) Women in a Men's World: Risk Taking in an Online Card Game Community, *Journal of Economic Behavior and Organization*, **forthcoming**
- Nagel, H., Huber, L., van Praag, M. (2018) The Effect of a Tax Training Program on Tax Compliance and Business Outcomes of Starting Entrepreneurs: Evidence from a Field Experiment, *Journal of Business Venturing*, **forthcoming**
- Sloof, R., van Praag, M., Koudstaal, M. (2018) Entrepreneurs: Intuitive or Contemplative Decision Makers?, *Small Business Economics*, **forthcoming**
- Rocha, V., van Praag, M., Folta, T.B., Carneiro, A. (2018) Endogeneity in Strategy-Performance Analysis: An Application to Initial Human Capital Strategy and New Venture Performance, *Organizational Research Methods*, **forthcoming**
- Block, J., C. Fisch, M. van Praag, M (2018), Quantity and Quality of Jobs by Entrepreneurial Firms, *Oxford Review of Economic Policy*, Vol. 34, No. 4, pp. 565–583
- Hoogendoorn, S., Parker, S.C. & van Praag, M. (2017) Smart or diverse start-up teams? Evidence from a field experiment, *Organization Science*, Vol. 28, No. 6, pp. 1010-1028
- Rosendahl Huber, L., Sloof, R. & van Praag, M. (2017) The Effect of Incentives on Sustainable Behavior: Evidence from a Field Experiment, *Labour Economics* Vol. 45, pp. 92-106
- Hsieh, C., Parker, S.C. & van Praag, C.M. (2017), Risk, Balanced Skills and Entrepreneurship *Small Business Economics*, Vol. 48, No.2, pp. 287-302
- Block, J.H., Fisch, C.O., van Praag, C.M. (2016), The Schumpeterian entrepreneur: A review of the empirical evidence on the antecedents, behavior and consequences of innovative entrepreneurship, *Industry & Innovation*, Vol. 24, No. 1, pp. 61-95
- Koudstaal, M., Sloof, R. & van Praag, M. (2016), Risk, Uncertainty and Entrepreneurship: Evidence from a Lab-in-the-Field Experiment *Management Science*, Vol. 62, No. 10, pp. 2897-2915 (A short version has been selected for the [Best Paper Proceedings of the 2015 Academy of Management](#))
- Berkhout, P., Hartog, J. & van Praag, C.M. (2016), Entrepreneurship and financial incentives of return, risk and skew *Entrepreneurship Theory and Practice*, Vol. 40, No. 2, pp. 249-268
- Lindquist, M., Sol, J. & van Praag, C.M. (2015), Why do Entrepreneurial Parents have Entrepreneurial Children? *Journal of Labor Economics*, Vol. 33, No. 2, 4.2015, pp. 269-296
- Sloof, R. & van Praag, C.M. (2015), Testing for Distortions in Performance Measures: An Application to Residual Income Based Measures like EVA *Journal of Economics and Management Strategy*, Vol. 24, No. 1, pp. 74-91
- Rosendahl Huber, L., Sloof, R. & van Praag, C.M. (2014), The Effect of Early Entrepreneurship Education: Evidence from a Field Experiment *The European Economic Review*, Vol. 72, 11.2014, pp. 76-97
- Congregado, E., Millan, J., Román, C., van Praag, C.M. & van Stel, A. (2014), The value of an educated population for an individual's entrepreneurship success *Journal of Business Venturing*, Vol. 29, No. 5, 9.2014, pp. 612-632
- Hoogendoorn, S.M., Oosterbeek, H. & van Praag, C.M. (2013), The Impact of Gender Diversity on the performance of business teams: Evidence from a field experiment *Management Science*, Volume 59 Issue 7, July 2013, pp. 1514-1528

- Van Praag, C.M. & van Stel, A. (2013), The more business owners the merrier? The role of tertiary education [Small Business Economics](#), 41 (2), pp. 335-357
- Van Praag, C.M., van der Sluis, J. & van Witteloostuijn, A. (2012), The Higher Returns to Formal Education for Entrepreneurs versus Employees [Small Business Economics](#), 40, pp. 375-396
- Parker, S. & van Praag, C.M. (2012), The entrepreneur's mode of entry: Business takeover or new venture start? [Journal of Business Venturing](#), 27 (1), pp. 31-46
- Bosma, N., Hessels, J., Schutjens, V., van Praag, C.M. & Verheul, I. (2012), Entrepreneurship and role models [Journal of Economic Psychology](#), 33, pp. 410-422
- Sloof, R. & van Praag, C.M. (2010), The effect of noise in a performance measure on work motivation: A real effort laboratory experiment [Labour Economics](#), 17, pp. 751-765
- Hartog, J., van Praag, C.M. & van der Sluis, J. (2010), If you are so smart, why aren't you an entrepreneur? Returns to cognitive and social ability: entrepreneurs versus employees [Journal of Economics and Management Strategy](#), 19 (4), pp. 947-989
- Parker, S. & van Praag, C.M. (2010), Group status and entrepreneurship [Journal of Economics and Management Strategy](#), 19 (4), pp. 919-945
- Oosterbeek, H., van Praag, C.M. & Ysselstein, A. (2010), The impact of entrepreneurship education on entrepreneurship skills and motivation [The European Economic Review](#), 54 (3), pp. 442-454
- Van Praag, C.M. (2009), Book review of "Race and entrepreneurial success: Black-, Asian-, and white-owned businesses in the United States" by Robert W. Fairlie and Alicia M. Robb [Journal of Economic Literature](#), 47 (3), pp. 844-47
- Sloof, R. & van Praag, C.M. (2008), Performance measurement, expectancy and agency theory: an experimental analysis [Journal of Economic Behavior and Organization](#), 67 (4), pp. 794-809
- Van Praag, C.M. & van Praag, B.M.S. (2008), First author determinants and the benefits of being professor A (and not Z): An empirical analysis of non-alphabetic name ordering among economics authors [Economica](#), 75 (300), pp. 782-796
- Van Praag, C.M., van Der Sluis, J. & Vijverberg, W. (2008), Education and Entrepreneurship selection and performance: a review of the empirical literature [Journal of Economic Surveys](#), 22 (5), pp. 795-841
- Bodewes, W., Brand, M., Poutsma, E., van Gelderen, M., van Gils, A. & van Praag, C.M. (2008), Explaining entrepreneurial intentions by means of the theory of planned behaviour [Career Development International](#), 13 (6), pp. 539-559
- Van Praag, C.M. & Versloot, P. (2007), What is the value of entrepreneurship: A review of recent research [Small Business Economics](#), 29 (4), pp. 351-382
- Cools, K. & van Praag, C.M. (2007), The value relevance of top executive departures: Evidence from the Netherlands [Journal of Corporate Finance](#), 13 (5), pp. 721-742
- Aidis, R. & van Praag, C.M. (2007), Illegal entrepreneurship experience: Does it make a difference for business performance and motivation? [Journal of Business Venturing](#), 22 (2), pp. 283-310
- Parker, S. & van Praag, C.M. (2006), Schooling, capital constraints and entrepreneurial performance: The endogenous triangle [Journal of Business and Economic Statistics](#), 24 (4), pp. 416-431
- Cools, K., van Herpen, M. & van Praag, C.M. (2006), Wage structure and the incentive effects of promotions [Kyklos](#), 59 (3), pp. 441-459

- Cools, K., van Herpen, M. & van Praag, C.M. (2005), The effects of performance measurement and compensation: An empirical study [De Economist](#), 153 (3), pp. 303-329
- Van Praag, C.M., van Der Sluis, J. & Vijverberg, W. (2005), Entrepreneurship selection and performance: A meta-analysis of the impact of education in developing economies [World Bank Economic Review](#), 19 (2), pp. 225-261
- Bosma, N., van Praag, C.M. & de Wit, G. (2005), Initial capital constraints hinder entrepreneurial venture performance [Journal of Private Equity](#), 9 (1), pp. 36-44
- Van Praag, C.M. & van Der Sluis, J. (2004), Economic returns to education for entrepreneurs: The development of a neglected child in the family of economics of education? [Swedish Economic Policy Review](#), 11 (2), pp. 183-226
- Bosma, N., Thurik, R., van Praag, C.M., & de Wit, G. (2004), The value of human and social capital investments for the business performance of startups [Small Business Economics](#), 23 (3), pp. 227-236
- Van Praag, C.M. (2003), Business Survival and Success of Young Small Business Owners [Small Business Economics](#), 21 (1), pp. 1-17
- Cramer, J., Hartog, J., Jonker, N. & van Praag, C.M. (2002), Low risk aversion encourages the choice for entrepreneurship: An empirical test of a truism [Journal of Economic Behavior and Organization](#), 48 (1), pp. 29-36
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- Van Praag, C.M. (1999), Some classic views on entrepreneurship [De Economist](#), 147 (3), pp. 311-335
- Slootman, K., Stam, P., van Praag, B.M.S., van Praag, C.M. & Wijnbergen, W. (1996), The demand for concerts of classical music - decision support for scenario planning of orchestras [Marketing and Research Today](#), 24 (2), pp. 27-35; award-winner at ESOMAR conference
- Van Ophem, H. & van Praag, C.M. (1995), Determinants of willingness and opportunity to start as an entrepreneur [Kyklos](#), International Review for Social Sciences, 48, pp. 513-540
- Oosterbeek, H. & van Praag, C.M. (1995), Firm-size wage differentials in the Netherlands [Small Business Economics](#), 7, pp. 173-182

Academic Publications (in/of books) - Refereed

- Van Praag, C.M. (2016). Ondernemerschap en onderwijs: van basisschool tot universiteit, chapter Bedrijfseconomie in *Economieonderwijs*, [Koninklijke Vereniging voor de Staathuishoudkunde](#), Amsterdam, December 6
- Van Praag, C.M. (2011). Who values the status of the entrepreneurship? 2011, Handbook of Research on Innovation and Entrepreneurship (ed David Audretsch), Edward Elgar
- Van Praag, C.M. (2009). Academic entrepreneurship in europe: A different perspective, chapter 12 in "Entrepreneurship, Growth and Public Policy", (eds Z. Acs, D. Audretsch and R. Strom), Cambridge University Press, pp. 284-298
- Van Praag, C.M. & Versloot, P. (2008). The economic benefits and costs of entrepreneurship, Foundations and Trends in Entrepreneurship 4 (2), pp. 65-154
- Van Praag, C.M. & van Der Sluis, J. (2007). Returns to education for entrepreneurs, chapter 4 in Human capital: Moving the frontier (eds J. Hartog and H. Maassen van den Brink), Cambridge University Press

- Parker, S. & van Praag, C.M. (2007). The entrepreneur's mode of entry: Business takeover or new venture start? *Frontiers of Entrepreneurship Research* 27 (5), article 9 (Selected Conference Papers and Proceedings Babson Conference)
- Van Praag, C.M. (2006). Venture performance and venture input: human and financial capital, chapter 17 in *The Life Cycle of Entrepreneurial Ventures*, International Handbook Series on Entrepreneurship, Springer Academic Publishers (ed. S. Parker), 2006, 507-533, (TI B)
- Van Praag, C.M. (2005). *Successful Entrepreneurship: Confronting Economic Theory with Empirical Evidence*, Edward Elgar, London, England
- Van Ophem, H. & van Praag, C.M. (2003). Opportunity and willingness to start as an entrepreneur, chapter 2, pp. 38-62 in D.J.Storey (ed) *Small Business: Critical perspectives on business and management*, Routledge, London
- Van Praag C.M. & de Wit, G. (2002). The value of investments in human and social capital for small business founders in *Frontiers of Entrepreneurship Research*
- Cools, K. & van Praag, C.M. (2001). On the virtues of transparency and simplicity: An empirical analysis of the value-relevance of targets, special issue in *English of Maandschrift Accountancy en Bedrijfseconomie* 74, pp. 24-37

Academic Publications (working- and discussion papers)

- Lindquist, M.J., Sol, J., van Praag, C.M. & Vladasel T. (2017), [On the Origins of Entrepreneurship: Evidence from Sibling Correlations](#), SOFI Working paper 7/2017
- Raknerud, A., van Praag, M. (2017). [The returns to entrepreneurship: Evidence from matched person-firm data](#). CEPR Discussion Paper DP12330
- Dushnitsky, G., van Praag, M., Zunino, D. (2017). [Badge of Honor or Scarlet Letter? Unpacking Investors' Judgment of Entrepreneurs' Past Failure](#). CEPR Discussion Paper DP12329
- Barirani, A., Sloof, R., van Praag, M. (2017), [The Origins and Extent of Entrepreneurial Action-Orientedness: An Experimental Study](#), CEPR Discussion Paper DP11771
- Lindquist, M., Sol, J., van Praag, C.M. & Vladasel, T. (2016) [On the Origins of Entrepreneurship: Evidence from Sibling Correlations](#), CEPR Discussion Paper DP11562 (A summary is available at the [VOXEU.org policy portal](#))
- Rocha, V. & van Praag, C.M. (2016) [The "Entrepreneurial Boss" Effect on Employees' Future Entrepreneurship Choices: A Role Model Story?](#), IZA Discussion Paper No. 10104
- Rocha, V., van Praag, M., Folta, T.B., Carneiro, A. (2016) [Entrepreneurial Choices of Initial Human Capital Endowments and New Venture Success](#), IZA Discussion Paper No. 9919
- Dahl, M.S., van Praag, C.M. & Thompson, P. (2015), *Entrepreneurial Couples* (Working paper) (A short version has been selected for the [Best Paper Proceedings of the 2015 Academy of Management](#))
- Claussen, J., Czibor, E. & van Praag, C.M. (2015) [Women do not Play Their Aces - The Consequences of Shying Away from Competition](#), IZA Discussion Paper No. 9612
- Czibor, E., Onderstal, S., Sloof, R. & van Praag, M. (2014) [Does Relative Grading Help Male Students? Evidence from a Field Experiment in the Classroom](#) Tinbergen Institute Discussion Paper 14-116/V
- Rosendahl Huber, L., Sloof, R. & van Praag, M. (2014) [Jacks-of-All-Trades? The Effect of Balanced Skills on Team Performance](#) IZA Discussion Paper No. 8237

- Hoogendoorn, S. & van Praag, C.M. (2012) [Ethnic Diversity and Team Performance: A Field Experiment](#) Tinbergen Institute Working Paper, 12-068/3