

## **Kristian Kreiner**

(December 10, 1947)

### **Private address**

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### **Work address**

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Copenhagen Business School  
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## **Summary of qualifications**

### **Work experience**

- 1987 -**      **Copenhagen Business School, Department of Organization**  
*Professor Emeritus (2016 - )*  
*Professor (1997 - 2015)*  
*Associate Professor (1987 - 97).*
- 1973 - 87**      **Technical University of Denmark, Department of Construction Management**  
*Associate Professor (1978 - 1987)*  
*Assistant Professor (1977 - 1978)*  
*Ph.D. Scholar (1973 - 76)*
- 1980 - 81**      **United Nations Development Programme, New York, U.S.A.**  
*Training officer*
- 1972 - 73**      **Stanford University, California, U. S. A.**  
*Visiting Scholar*
- 1964 -68**      **Schøbel & Marholt**  
*Certified accountants*

## **Educational background**

- 1976**    **Ph.D. (Lic.techn.)**  
Department of Construction Management  
Technical University of Denmark  
*Lyngby, Denmark*
- 1972**    **M.Sc. (Cand.merc.)**  
Copenhagen School of Business  
*Copenhagen, Denmark*
- 1971**    **B.Sc. (HA)**  
Copenhagen School of Business  
*Copenhagen, Denmark*
- 1967**    **Certified Accountant**  
Schøbel & Marholt  
*Copenhagen, Denmark*

## **Professional experience**

Member of the CBS Board (2008 - 12)

Founder and director, Netværket Ledelse i Byggeriet (The Management under Construction Network) (2010 – 2014)

Founder and director, Center for Ledelse i Byggeriet (The Center for Management Studies of the Building Process) (2005 – 2010)

Co-Founder and Scientific Leader, Center for Flexibility and Efficiency (1998 - 2001)

Chairman of the Board, SCANCOR at Stanford University (1997 - 2004)

Co-Founder and Director, CISTEMA: Center for Inter-disciplinary Studies in Technology Management. (1993 - 99).

Editor, *Scandinavian Journal of Management* (2001 - 06)

Co-editor, *Nordiske Organisasjons Studier* (1998 - 2007 )

Member of Editorial Advisory Board, *Qualitative Research in Accounting & Management* (2007 - )

Member of Editorial Panel of Construction Management and Economics (2012 - )

Member of the Academic Council, Copenhagen Business School (2003 - 08)

Member, Erhvervs- og Byggestyrelsens Visionsgruppe ”Vision 2020 for byggeriet” (2005)

Member, of advisory board: ‘Infrastructure through Life: Technology Use in Global Projects’, Reading University (2008 – )

Member, ATV Fremtidens byggeerhverv – Nye markeder, nye roller og ændret arbejdsdeling” (2007 – 2008)

Member of Advisory Board, KITE (Knowledge Integration and Innovation in Transnational Enterprise), Linköping University, Sweden (2007 - 2010)

Member, programme committee, Riksbankens Jubileumsfond (2007 - 2008)

Member of Advisory Board, Byggeriets Innovation (2004 - 2008)

Member af projektrådet for Det digitale Byggeri (2004 - 07)

Member, Danish Social Science Research Council (2001 - 03)

Director, EMRI: EUREKA Management Research Initiative (1989 – 1994)

Chairman (1986 – 88), board member (1984 – 88), newsletter editor (1984 – 86), Standing Conference on Organizational Symbolism

Co-founder, Financial director, Scandinavian Academy of Management Studies (1992-1994)

Organizer of several international conferences and workshops, e.g. The Annual Conference on “Managing the Construction of Building” (Center for Management Studies of the Building Process), “Crossing Boundaries: Economics, Sociology and Organization Theory” (SCANCOR, Stanford University, September 2000), “Mobilizing Knowledge in Technology Management” (CISTEMA, CBS, October 1999), “The Roots and Branches of Organizational Economics” (SCANCOR, Stanford University, September 2000).

Reviewer for international journals: including *Organization Science*, *Scandinavian Journal of Management*, *Organizational Studies*, *Academy of Management Journal*, *Studies in Cultures, Organizations and Societies*,

*Journal of Management and Governance, California Management Review, Transactions on Engineering Management.*

National Expert in working group preparing the EUREKA booklet, *Cross Border Innovation: Managing Co-operative Ventures in Industrial R&D*

National Expert in EUREKA Evaluation Study conducted by the French EUREKA Chair, reported in *Evaluation of EUREKA Industrial and Economic Effects*. 1993

Regular speaker (10 -15 per year) for practitioners, in companies, at professional association meetings, etc. Common subjects include: “project management”, “networking”, “technology management”, “organizational and technological innovation”, “knowledge creation and management”, “decision-making”, and “construction management”.

Supervisor for a large number of Ph.D. students.

### **Management experience**

Acting Head of Department, Department of Organization, Copenhagen Business School (2014)

Director of Center for Management Studies of the Building Process. (2005 – 2010)

Head of Department, Department of Organization and Industrial Sociology, Copenhagen Business School. Staff: approx. 70. (1998 – 99; 2014)

Member of the Board, Copenhagen Business School (2008 - 2012)

Associate Dean, Copenhagen Business School, MBA BYG (2002 – 2005)

Member of the board, Niels Fuglsang A/S

Financial Director, Scandinavian Academy of Management Studies (1992 – 94)

Extensive experience on committees: curriculum boards, institute boards, faculty boards, including also department chairman (Department of Construction Management, Technical University of Denmark).

Extensive experience in research and project management.

## List of Publications / Publikationsliste

**2017**

*Mindeværdige projekter: Handicaporganisationernes Hus, Torvehallerne på Israels Plads og M/S Museet for Søfart.* Samfundslitteratur, København. Med John Haukeland.

**2016**

\* "Accounting, Decisions and Promises." *Accounting, Organizations and Society*, pp. 21-31. With Jan Mouritsen.

\* The Inaccessibility of Building Accessibility: Giving Visual and Material Form to Innovation. In: *Architectural Competitions as Institution and Process*. Rönn, Magnus, Zettersten, Gerd Boxham & Andersson, Jonas E. (EDS.). Stockholm, Sweden: The Royal Institute of Technology & Kulturlandskapet, Fjällbacka

\* The Competition between Creativity and Legitimacy. In: *Architectural Competitions and the Building Process*. Silberberger, Jan & Strebel, Ignaz (EDS). London: Ashgate

\* Accounting, decisions and Promises. *Accounting, Organization, and Society*, Vol. 49. Pp. 21-31. With Jan Mouritsen

**2015**

\* The interplay between evidence and judgment in the IT project prioritization process. *The Journal of Strategic Information Systems* xx:xx. With Arisa Shollo and Ioanna Constantiou

\* Knowledge integration in developing distant problem solving processes: The case of Diesel Engine failure in cargo vessels. Conference Paper: EGOS, Athens July 2015

\* Liminality by design. Creating Traction in Architectural Design Competitions. Paper for APOS/EGOS conference: Spaces, Constraints, Creativity: Organization and Disorganization. December 2015. With Jan Mouritsen

\* Arkitektur i ord og gerning: Jagten på en modus vivendi Arkitekten 2015, nummer 10). Med Marianne Stang Våland

**2014**

\* The Invisibility of Informed Architectural Design. The Case of Building Accessibility. Paper for the International Workshop: Giving Visual and Material Form to Ideas, Identity, and Imagination. Architecture, Urbanism, and

Sustainable Construction. WU Vienna University of Economics and Business, May 12-13 2014.

\*Towards An Architectural 'Lingua Franca': Navigating the Market Society with a Professional's Compass. Paper for IOA Winter Games. With Marianne Stang Våland

\*Clegg, S.R., Kreiner, K., 2014. Fixing Concrete: Inquiries, Responsibilities, Power and Innovation. *Construction Management and Economics*, 32, 262-278.

\*Restoring Project Success as Phenomenon. In: *Advancing Research on Projects and Temporary Organizations*. red. Rolf A. Lundin; Markus Hällgren. Frederiksberg: Copenhagen Business School Press 2014, s. 19-38

## 2013

\* A Feast of the Fog of Reality. *Nordiske Organisasjonsstudier*. 15 (4): 111-116.

\* Teaching as Learning Opportunity. Managing Building Projects. In: *Developing Architecture: Learning from Sierra Leone*. Dokkedahl, T. L. A., Vang Petersen, F. S. & Andersen, S. (eds.). København: Forlaget PB43, p. 70-71

\* Book review: Organizational Behaviour in Construction. *Construction Management and Economics* 31, 11, p. 1165-1169

\* "Som chef skal du kunne lide mennesker." Blog indlæg på CBS OBServer (<http://cbsobserver.dk/som-chef-skal-du-kunne-lide-mennesker>)

\* Ledelse og troværdighed: Illusioner og realiteter i ledelsen af den moderne kommune. I: *I fællesskabets tjeneste: 100 års kommunal ledelse*. Thorup, S. (ed.). København: Gyldendal, Ch. 3, p. 93-114

\* The Little Things: Responsibility, Power and Innovation in Fixing Concrete. *Construction Management & Economics* (forthcoming). (With Stewart Clegg)

\* Power and Politics in Construction Projects. In Drouin, N., Müller, R. & Sankaran, S. (Eds.). *Novel Approaches to Organizational Project Management Research: Translational and Transformational* Ch. 10, p. 268-293 (Copenhagen: CBS Press, 2013) (With Stewart Clegg)

\* Constructing the Client in Architectural Competitions: An Ethnographic Study of Architects' Practices and the Strategies They Reveal. *Architectural Competitions, Histories and Practice*. Rönn, M., Andersson, J. E. & Bloxham Zettersten, G. (eds.). Fjällbacka: Rio Kulturkooperativ, Ch. 8, p. 217-245

\* En Wind i et glas vand. Forskningsformidling på CBS. Blogindlæg på CBS Observer 18. januar 2013. (<http://cbsobserver.dk/en-wind-i-et-glas-vand-forskningsformidling-p-cbs>)

## 2012

\* Ligeværdighedens projekt: Iscenesættelsen af innovation i byggeriet. Case: Handicaporganisationernes Hus. (Netværket Ledelse i byggeriet). [http://clibyg.org/videnbank/index.php?item\\_id=91](http://clibyg.org/videnbank/index.php?item_id=91). (Med John Haukeland)

\* Future Object Thinking. The Interplay between Buildings as Project and Object. Paper presented at the CLIBYG Research Workshop: The building as object and as project, November 2012. (With Jan Mouritsen)

\* *Dialog og konkurrence. Eksperimenter med nye arkitektkonkurrenceformer*. København: Nyt fra Samfundsvidenskaberne. (Med Peter Holm Jacobsen)

\* Will any old map do? Paper for the Scancor Seminar at Asilomar in Honor of Woody Powell

\* Højt at flyve (om CBS' indkøbspolitik). Blogindlæg på CBS Observer 1. november 2012. <http://cbsobserver.dk/h-jt-flyve>

\* Den indre DJØFisering. *Arkitekten*. Vol. 114. Juli 2012 (med Marianne Stang Våland)

\* Organizational Decision Mechanisms in an Architectural Competition. *Research in the Sociology of Organizations* 36: 383–413. (The Garbage Can Model of Organizational Choice: Looking Forward at Forty)

\* Comments on "Challenging the Rational Project Environment – The Legacy and Impact of Christensen and Kreiner's "PROJEKTLEDNING I EN OFULSTÄNDIG VÄRLD". Special Issue on "Classics in Project Management", (Eds.: Jonas Söderlund & Joana Geraldi), *International Journal of Managing Projects in Business*, Vol. 5, No. 4, pp 714-717

## 2011

\* Restoring Project Success as Phenomenon. In *Projects and Organizations – Theory and Research Practice*. Lundin, Rolf A. & Markus Hällgren (EDS.) forthcoming

- \* The Project of Success. Working Paper. IOA Vinterlege.
- \* Building not Dwelling: Purposive Managerial Action in an Uncertain World. British Academy of Management Meeting 2011. (with Graham Winch) Best paper award.
- \* *Fejl i byggeriet? Når erfaringen fører os på vildspor.* København: Nyt Teknisk Forlag. (Med Lise Damkjær)
- \* The value of style in architectural practice. *Culture and Organization*, Volume 17 Issue 2, 139 - 153 (with Martin Kornberger and Stewart Clegg).
- \* Why a competition on competitions? Commentary on the Future of Architectural Competitions-Competition. *Conditions*, Vol. 7. Pp. 46-49
- \* Balancing Multiple Matters of Concern. *Conditions*, Vol. 7. Pp. 12-17.
- \* Architectural Competitions – Empirical Observations and Strategic Implications for Architectural Firms. In *The Architectural Competition. Research Inquiries and Experiences*. Magnus Rönn, Reza Kazemian & Jonas E. Andersson (Eds.). Stockholm: Axl Books. Pp. 101-124.
- \* Dialogues and the Problems of Knowing. Reinventing the Architectural Competition (with Peter Holm Jacobsen and Daniel Toft Jensen). *Scandinavian Journal of Management* Vol. 27(1), pp. 160-166.
- \* Projektledelse i en ufuldkommen verden (med Søren Christensen). I *Projektstyringens problemer og værktøjer: Fra kaos til resultat*. (Red.: Preben Melander). 4. udgave. Kapitel 4. Pp. 195-213. København: DJØF
- \* Organisational spaces: From ‘matters of fact’ to ‘matters of concern’. In Yanow, Dvora & Alfons van Marrewijk (EDS), *Organisational Spaces: Rematerializing the Workaday World*. Cheltenham, UK: Edward Elgar. Pp. 200-211.
- \* The Changing Face of Academic Publishing: On the Past, Present and Future of the Scandinavian Journal of Management (with Rolf A. Lundin, Sten Jönsson and Janne Tienari). *Scandinavian Journal of Management* Vol. 26(3), pp. 309-317.
- \* Paradoxes of Architectural Competitions: The Competition Between Efficiency, Justice and Creativity. Conference Paper: ARCOM 26<sup>th</sup> Annual Conference, Leeds, UK. August 2010

## **2010**

## 2009

\* Asymmetric Information and Collective Ignorance: Dilemmas in Dialogue-based Architectural Competitions. (with Peter Holm Jacobsen and Daniel Toft Jensen). Conference Paper: Constructions Matter. Copenhagen 5-7 May 2010.

\* Architectural Competitions – Empirical Observations and Strategic Implications for Architectural Firms. *Nordic Journal of Architectural Research* Vol. 21, No. 2/3. 2009. Pp. 37-51.

\* Faddish disappointments? *Scandinavian Journal of Management* (2009) Vol. 25, 232-234.

\* Heroes and History at CBS. (With James G. March). In: Molin, J. and Alan Irwin. *The Distinctiveness of Diversity. CBS: A case in point*. Copenhagen: Copenhagen Business School. (2009)

\* Learning and Imagination in Construction. (With Lise Damkjær). In: Dainty, A.R.J. (Ed) *Procs 25<sup>th</sup> Annual ARCOM Conference*, 7-9 September 2009, Nottingham, UK, Association of Researchers in Construction Management, 135-44. Recipient of The ‘Paul Townsend’ Commemorative Award.

\* “Faulty” steps in construction – “faulty” learning from experience. (With Lise Damkjær). Paper presented at CIB Joint International Symposium, Dubrovnik, Croatia, 27 September – 01 October 2009.

\* Inquiries, Responsibilities, Power and Learning. (With Stewart Clegg). Submitted to *Management Learning*, January 2009.

\* Future Perfect Strategizing on Major Projects. (With Graham Winch). Paper presented at the EURAM 9<sup>th</sup> Annual Conference, 11 – 14 May 2009, Liverpool, UK). Recipient of Best Paper Award.

\* Prækvalificering af arkitektkonkurrencer i Danmark – Del 2: Arkitekternes perspektiv og erfaringer. (With Majken Merete Gorm). CLIBYG

\* Forstyrrelser fremmer produktiviteten. *Campus og studiemiljø – fysiske rammer for fremtidens universiteter*. Universitets- og Bygningsstyrelsen, Ministeriet for Videnskab, Teknologi og Udvikling, 2009 (pp. 148-152).

## 2008

\* Future Perfect Strategy: The Role of Imagination and the Risk of Empty Horizons. Conference Paper, presented at EGOS Colloquium, Amsterdam 2008. (With Graham Winch)

\* Architectural Competitions – Empirical Observations and Strategic Implications for Architectural Firms. Conference Paper, presented at the Conference Architectural Competitions, in Stockholm, 16th-17th of October 2008.

\* Fixing Concrete, Fixing Responsibility, Fixing Learning. Journal paper, under review. (With Stewart Clegg).

\* Foreword to, preparation and translation of, *Fornuft og Forandring - Ledelse i en verden beriget med uklarhed*. 2nd Edition. A collection of articles by James G. March. København: Samfundslitteratur, 2008.

Collaboration and Cooperation. In Clegg, Stewart R. & James R. Bailey (EDS.), *International Encyclopedia of Organization Studies*. Los Angeles: Sage Publications.

”Det skal kunne betale sig at tænke sig om.” CLIBYG kronik (april 2008).

”Rationelle beslutninger med irrationelle konsekvenser.” CLIBYG kronik (februar 2008).

Prækvalificering til arkitektkonkurrencer i Danmark. Del 1: Bygherrerens perspektiv og erfaringer. Center for ledelse i byggeriet. (Med Majken Merete Gorm)

## 2007

Constructing the Client in Architectural Competition. An Ethnographic Study of Revealed Strategies. Conference Paper, presented at EGOS Colloquium, Vienna 2007

The Architecture of Success and Failure in Construction. Paper presented at the CLIBYG conference. (With Mette Løth Frederiksen).

Prækvalificering til arkitektkonkurrencer i Danmark. Del 1: Bygherrerens perspektiv og erfaringer. Working Paper. Center for Management Studies of the Building Process. (With Majken Merete Gorm).

Strategizing in Unknowable Worlds. Preparing for Success in Architectural Competitions. Conference Paper, presented at the EURAM Conference “Current Management Thinking: Drawing from Social Sciences and Humanities to Address Contemporary Challenges”. Paris, May 2007.

"A Scandinavian way in organization theory. What is the evidence, and does evidence matter?" *Nordiske Organisasjonsstudier* 2007 (9:1, pp. 83-91)

## 2006

Double-Loop False Learning -The micro-processes of learning under uncertainty. Paper presented at the 22nd EGOS Colloquium, Sub-theme 35: The Social Complexity of Organizational Learning: Dynamics of micro-practices, processes and routines, July 6-8, Bergen, Norway.

The Micro-Processes of Experiential Learning  
-Snags In Construction Work And In Knowing How Things Work. Paper prepared for the IOA Winter Conference 2006.

Architectural Competitions. A Case Study. Center for Management Studies of the Building Process. 2006.

Læringssvigt i Byggeriet. En empirisk analyse af nogle gode grunde til dårlige resultater. En rapport udarbejdet til Erhvervs- og Byggestyrelsen. (i samarbejde med Mette Løth Frederiksen og Lise Damkjær)

## 2005

\* *Valg, vane og vision*. Articles by James G. March. Translation. Samfundslitteratur 2005. 351 pages.

Architectural Competition for Primacy. Organizational Strategies under Conditions of High Uncertainty and Complexity  
Conference Paper, presented at EGOS Colloquium, Berlin 2005

Small Artifacts – Big Technologies. The Power of Imperfect Principles.  
Conference Paper, presented at Academy of Management Meeting, August 2005.

"The analytical interview. Relevance beyond reflexivity." In *The art of science*. Stefan Tengblad, Rolf Solli and Barbara Czarniawska (Eds.) (Co-author: Jan Mouritsen).

"Industrialisering er, hvad det gøres til." I *Industrialiseret arkitektur*. Lene Dammand Lund, Line Eriksen og Jens V. Nielsen (Eds.)

## 2004

Knowledge Management as Attention. Principles and Practice of Product Development. Working paper

Akkordsystemer i byggesektoren. Indsigter i akkordlønnens rolle i teori og praksis. Report. (Co-author: Marianne Førriisdal)

## 2003

\* Forbidden Knowledge - Or Merley Hidden? *Management Learning*, Vol. 34, No. 3. Pp. 371-373

\* Not for Profit - for Sale. Management Control in and of an Internet Start-Up Company (with Jan Mouritsen). In Bhimani, Alnoor (Ed.), *Management accounting in the digital economy*. Oxford: Oxford University Press. 299 pages.

\* Performing Design. Serious but not Literal Design! (with Jan Mouritsen). Unpublished manuscript.

\* Knowledge Management as Technology -Making Knowledge Manageable (with Jan Mouritsen). In *The Northern Lights – Organization Theory in Scandinavia* (Czarniawska, Barbara og Guje Sevón, EDS). Copenhagen: Copenhagen Business School Press/Liber/Abstrakt. Pp. 223-47.

## 2002

\* Tacit Knowledge Management: The Role of Artifacts. *Journal of Knowledge Management*, Vol. 6, No. 2. Pp. 112-123

\* *Forskning i praksis* (Eds. With Steen Scheuer). Copenhagen: Nyt fra Samfundsvidenskaberne. 316 pages.

\* *Forskning i praksis*. Introduction to *Forskning i praksis* (Eds. With Steen Scheuer) Copenhagen: Nyt fra Samfundsvidenskaberne. Pp. 7-36

\* The co-production of chip and society -Unpacking packaged knowledge (with Kjell Tryggstad). *Scandinavian Journal of Management*, Vol. 18, No. 3, pp. 421-449.

\* Editorial. *Scandinavian Journal of Management*, Vol. 18, No. 1, pp. iii-iv

## 2001

\* Review of Ohlsson, Ö. & Rombach, B., “Res pyramiderna. Om frihetsskapande hierarkier och tillplattningens slaveri”. *Scandinavian Journal of Management*.

\* Tilbage til arbejdet! Et essay om arbejdets betydning for – og placering i – vores teorier om organisationer. In *Nordiske Organisasjons Studier*. Vol. 3, No. 1

## 2000

\* Et behavioralistisk bidrag til virksomhedsstrategi. In *Strategi og Anarki* (“Strategy and Anarchy”), T. Agersnap & S. Scheuer (EDS.), København: Nyt fra Samfundsvidenskaberne. (With Mie Augier).

\* Introduction: Some Roots and Branches of Organizational Economics. *Journal of Industrial and Corporate Change*, Vol. 9, No. 4 (Special Issue). Pp. 555-565. (With Mie Augier and James G. March)

\* Rationality, Imagination and Intelligence in Human Decision Making. Lessons from Simon, Shackle and March. *Journal of Industrial and Corporate Change*, Vol. 9, No. 4 (Special Issue). Pp. 659-681. (With Mie Augier)

\* Competence and Community: post-acquisition learning processes in high-tech companies. *International Journal of Technology Management*, Vol. 20, Nos. 5/6/7/8. Pp. 657- 669. (With Kristina Lee)

\* An Interview with James G. March. *Journal of Management Inquiry*, Vol. 9 No. 3 (September). (With Mie Augier).

1999

\* “The Knowledge Project”. Paper presented at CISTEMA Conference on Mobilizing Knowledge in Technology Management, October 1999.

\* Knowledge and Mind. In *Cognition, Knowledge and Organizations*. Porac, J. and Garud, R. (Eds.) Advances in Managerial Cognition and Organizational Information Processing, Vol. 6. JAI Press. Pp. 1-29.

\* Review of *Managing Knowledge, Perspectives on Cooperation and Competition*. von Krogh, G. & Roos, J. (Eds.). *Scandinavian Journal of Management*, Vol. 15, No. 1. (With Augier, M. and Lee, K.)

1998

\* Rationality and Imagination. Boundaries in Human Decision-making. (With Mie Augier). Paper presented at CISTEMA workshop on Austrian Economics and Economic Organization, Technology and Knowledge, Copenhagen, June.

\* *Constructing R&D Collaboration. The Enactment of EUREKA*. Kreiner, Kristian and Sevón, Guje (EDS.).

\* Introduction. In *Constructing R&D Collaboration. The Enactment of EUREKA*. Kreiner, Kristian and Sevón, Guje (EDS.). (With Guje Sevón)

\* The art of managing EUREKA projects. In *Constructing R&D Collaboration. The Enactment of EUREKA*. Kreiner, Kristian and Sevón, Guje (EDS.).

1997

\* Hvad kan man bruge forskning i projektledelse til (“What is the use of research in Project Management”). In Proceedings from Projektledelse ’97. (With Pernille Eskerod)

\* International projektledelse (“International Project Management”). Article published in *Projektledelse*. 199\* Vol. 2

\* “Kommentarerne taler for sig selv”. Ledelse af pædagogiske processer. *Mosaik om moderne ledelse*. IOA Årbog 1997. Klöcker-Larsen, L. et al. (EDS.) Copenhagen: Nyt fra Samfundsvidenskaberne

\* The Co-production of CHIP and Society: Unpackaging Packaged Knowledge. Paper presented at Nordic Academy of Management. (With Kjell Tryggestad)

1996

\* Accountability in project formation. In *Accountability: Power, ethos and the technologies of managing*. Munro, Rolland and Mouritsen, Jan (Eds.). London: International Thomson Business Press. Pp. 85-102

\* Social Construction of Application Specific Integrated Circuits. The Foundations of Knowledge-based Companies and Economies. Paper (With Kjell Tryggestad)

\* Knowledge and Mind. Paper presented at Academy of Management Conference, August 1996

\* “Hvad skal være fakultetes identitet?” In *Institut for Organisation og Arbejdssociologi: Årbog 1996*

1995

\* Creativity post-processing: On making turbulence valuable. In Ford, Cameron M. and Gioia, Dennis A., *Creative Action in Organizations. Ivory Tower Visions & Real-world Voices*. Thousand Oaks, CA: Sage Publications. pp. 181-186 (With Majken Schultz). 1995

\* In search of relevance: Project management in drifting environments. *Scandinavian Journal of Management* 11(4), 1995, pp. 335-346

\* Soft cultures: The symbolism of cross-border organizing. *Studies in Cultures, Organizations and Societies* 1(1), pp. 63-81 (co-author: Majken Schultz). 1995

\* Foreword to, preparation and translation of, *Fornuft og Forandring - Ledelse i en verden beriget med uklarhed*. A collection of articles by James G. March. København: Samfundslitteratur. 1995

1993

\* Managing the internationalization of R&D. The European experience. Paper based on a speech given at the symposium “Internationalization of Research and Development: Context, Evolution, and Management”, Technology and

- Innovation Management Division, Academy of Management Meeting, August 1993.
- \* The art of managing EUREKA projects. Lessons from a longitudinal study. Paper given at the conference "Cross-border Ventures in Innovation. The Uniqueness of the EUREKA Experience, March 1993.
  - \* Informal collaboration in R&D. The formation of networks across organizations. *Organization Studies*, Vol. 14, No. 2, 1993. Pp. 189-209. With Majken Schultz
  - \* *EUREKA - på dansk*. København: Samfundslitteratur, 1993.
- 1992
- \* Konstruktiv teknologi: sandhed eller konsekvens. I *Konstruktiv teknologi*. Redigeret af Torben Agersnap. København: Nyt fra Samfundsvidenskaberne, 1992.
  - \* *Teknologi & virksomhedsudvikling*. Redigeret af Kristian Kreiner og Jan Mouritsen. København: Samfundslitteratur. 1992
  - \* Teknologi og virksomhedsudvikling. En introduktion og oversigt. I *Teknologi & virksomhedsudvikling*. Redigeret af Kristian Kreiner og Jan Mouritsen. København: Samfundslitteratur. Pp. 1-22. (medforfatter Jan Mouritsen). 1992.
  - \* Organisering af vidensproduktion. I *Teknologi & virksomhedsudvikling*. Redigeret af Kristian Kreiner og Jan Mouritsen. København: Samfundslitteratur. Pp. 59-99. 1992
  - \* The Postmodern Epoch of Organization Theory. *International Studies of Management and Organization*. Vol. 2:2. Pp. 37-52. 1992. På dansk i *Kalejdoskopiske fortællinger*, Molin, J. & Schultz, M. (Eds.). Copenhagen: Schulz, 19??
- 1991
- \* *Projektledelse i løst koblede systemer - ledelse og læring i en ufuldkommen verden*. København: DJØF, 1991. (co-author: Søren Christensen)
- 1990
- \* *Corporate Architecture. Turning Physical Settings into Symbolic Resources*. In Gagliardi, P. (Ed.), *Symbols and artifacts. views of the Corporate Landscape*. Berlin: de Gruyter, 1990. Pp. 41-67. (Co-author: P.O.Berg)
- 1989
- \* Culture and meaning: Making sense of conflicting realities in the workplace. *International Studies of Management & Organization*, Vol. 19(3). 1989. Pp. 64-81

- \* Efficiency. The role of formal instruction and tacit knowledge. Paper. Presented at the EFMD conference "Knowledge as a Corporate Asset." Barcelona, April 1989.
- 1987 \* Prisdannelse og kalkulation. Om at regne - og regne den ud. *Byggeindustrien*, nr. 2, 1987)
- 1986 \* Den menneskelige faktor. *Byggeindustrien*, nr 10, 1986.
- \* Teori for praksis. *Byggeindustrien*, nr. 1, 1986. (co-author Knud Christensen)
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