

JOÃO ALBINO PIMENTEL

Copenhagen Business School
Department of Strategy and Innovation
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ACADEMIC EXPERIENCE

Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark
Assistant Professor (2020-current)

Darla Moore School of Business, University of South Carolina, Columbia, SC, USA
Assistant Professor of International Business (2016-2020)

Carlson School of Management, University of Minnesota, Minnesota, USA
Research Scholar (2014-2015)

EDUCATION

HEC Paris, Jouy en Josas, France

Ph.D. in Strategic Management (2016)

Dissertation: “Three Essays on the Influence of Political Connections on Firms’ International Expansion Strategy”

Committee: Pierre Dussauge (HEC Paris), J. Myles Shaver (University of Minnesota), Jean-Philippe Bonardi (University of Lausanne), and Rodolphe Durand (HEC Paris)

Finalist: Buckley & Casson Best Dissertation Award, 2017 (Academy of International Business)

Finalist: D'Amore-McKim Best Dissertation Award, 2017 (Academy of Management, IM Division)

Finalist: Emerald Best International Dissertation Award, 2017 (Academy of Management, ITC Division)

Winner: Strategy Research Foundation Dissertation Grant, 2014 (Strategic Management Society)

Winner: COST-DTT Dissertation Proposal Award, 2012 (European International Business Academy)

University of Grenoble, Grenoble, France

M.A. Business Economics (2008)

University of São Paulo, São Paulo, Brazil

M.Sc. Management (2009)

B.A. Economics (2006)

RESEARCH INTERESTS

Non-Market Strategies; Corporate Political Strategy; National Institutions and Strategy; International Business; Emerging Markets; Corporate Strategy

PUBLICATIONS

Georgallis, P, J Albino Pimentel & N Kondratenko. *Not all those who wander are lost: Jurisdiction shopping and foreign entry in the European solar power industry*. **Journal of International Business Studies**, 2020 (conditionally accepted).

Albino Pimentel, J, P Dussauge & J M Shaver. *Firm Non-Market Capabilities and the Effect of Supranational Institutional Safeguards on the Location Choice of International Investments*. **Strategic Management Journal**, 2018.

- Featured at *The Conversation France* article “Investir à l'étranger : quand la politique devient un outil pour contrebalancer les risques”, December 1st, 2019.
- Featured at *Knowledge@HEC* article “How companies can offset the risks of foreign investments”, May 14th, 2019.

Albino Pimentel, J, R Anand, & P Dussauge. *How do firm political connections impact foreign acquisitions? The effects of decision makers' political and firm embeddedness*. **Global Strategy Journal**, 2018.

- Recognized as one of the top 20 most read papers in Global Strategy Journal during 2017-2018.

Albino Pimentel, J. *Three essays on the influence of political connections on firm international expansion strategy*. **AIB Insights**, Volume 17, Issue 2, 2017.

- Special issue of *AIB Insights* featuring articles based on the doctoral dissertations nominated for the Buckley & Casson Best Dissertation Award of the 2017 Academy of International Business Meeting.

PAPERS UNDER REVIEW AND WORKING PAPERS

Albino Pimentel, J, P Dussauge, L Mulotte & S Tallman. *Do home-country ties influence alliance formation and partner selection? Evidence from the aircraft manufacturing industry (1944-2000)*. **Under review at Strategic Management Journal**.

Albino Pimentel, J & A Jacqueminet. *Who's gaming the system? MNEs' environmental institutional arbitrage and non-market strategies*. **Preparing for submission to the Strategic Management Journal**.

- Nominated as one of the best papers at the SMS annual conference in Minneapolis 2019.

Albino Pimentel, J, J Oetzel, C Oh & N Poggioli. *The relative benefits of institutional change and firm capabilities: How do they affect MNE investment in conflict-affected countries?*. **Preparing for submission to the Journal of International Business Studies**.

El Noyal, O, J Albino Pimentel & P Dussauge. *Political capital, intellectual property rights, and the foreign R&D investments of MNEs*. **Preparing for submission to the Journal of Management**.

Mindruta, D, J Albino Pimentel & G Hoetker. *Institutional opportunities and constraints for exploration and exploitation: A cross-country analysis*. **Preparing for submission to the Journal of Management**.

Albino Pimentel, J & P Vaaler. *The hindering hand: Political connections and speed of financing in investment projects around the world*. **Preparing for submission to the Academy of Management Journal**.

RESEARCH IN PROGRESS

Albino Pimentel, J & J M Shaver. *A French connection: The influence of political connections on international expansion strategy*.

Albino Pimentel, J & D Mindruta. *Political networks in boards in France: A matching approach*.

Albino Pimentel, J, O El Noyal & M Van Essen. *Political connections and government contracts in the EU*.

Albino Pimentel, J & T Kostova. *Managing stakeholder pressures*. Invited chapter for B Ambos, T Ambos & S Tallman. *The Companion to Global Strategy*, Routledge Press.

AWARDS AND SCHOLARSHIPS

2020 | JIBS Best Reviewer Award | Journal of International Business Studies

2020 | STR Membership Engagement Committee | Academy of Management STR Division

2019 | Top 20 most read papers in Global Strategy Journal | Strategic Management Society
2018 | Elected Representative-at-Large for the Global Strategy Interest Group | Strategic Management Society
2017 | Finalist IM Division Best Dissertation Award | Academy of Management
2017 | Finalist Emerald Best International Dissertation Award | Academy of Management
2017 | Finalist Buckley & Casson Best Dissertation Award | Academy of International Business
2014 | SRF Dissertation grant | Strategic Management Society
2014 | Society and Organizations Research Center grant | HEC Paris
2014 | Grant for research visit at Carlson School | HEC Paris
2013 | Best doctoral thesis proposal | 4th COST-EIBA/ EIASM Doctoral Think Tank
2013 | Training school grant | 4th COST-EIBA/ EIASM Doctoral Think Tank
2011-2015 | Full Scholarship for PhD studies | HEC Paris
2008-2009 | Full scholarship for MSc studies | Brazilian Ministry of Education
2007-2008 | Eiffel Academic Excellence Scholarship | French Government
2008 | Ranked first | MA Business Economics | University of Grenoble
2006 | Top 0.03% percentile | Brazilian Examinations for Graduate Studies in Management

TEACHING EXPERIENCE

University of South Carolina, Columbia, USA

Ph.D. program

“International Business I” | 2019 (5.0/5.0)

P MBA program

Study abroad class in Colombia “Exploring Global Business” | 2020 (4.65/5.00)

Study abroad class in Brazil “Exploring Global Business” | 2018 (4.18/5.00)

Undergraduate program

“Globalization and Business” | 2020 (4.85 & 4.81), 2019 (4.94 & 4.58/5.0), 2018 (4.91 & 4.60/5.00),
2017 (4.26/5.0)

Audencia Nantes School of Management, Nantes, France

Master's in Consulting

“Consulting in International Business” | 2012-2013

Linyi University, Linyi, China

Undergraduate Program

“Organizational Behavior” | 2010-2011

“South American Economy” | 2010-2011

INVITED PRESENTATIONS

- HEC Lausanne, Department of Strategy, Lausanne, Switzerland, 2019.
- IE Business School, Department of Strategy, Madrid, Spain, 2019.
- Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark, 2019.
- RSM, Erasmus University, Department of Strategy, Rotterdam, the Netherlands, 2019.
- Nova SBE, Department of Management, Lisbon, Portugal, 2019.
- HEC Montreal, Department of International Business, Montreal, Canada, 2019.

- ITAM, Department of Business Administration, Mexico City, Mexico, 2019.
- FGV EAESP, Sao Paulo School of Business Administration, Graduate School, Sao Paulo, Brazil, 2019.
- BI Norwegian Business School, Department of Strategy and Entrepreneurship, Oslo, Norway, 2018.
- Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark, 2018.
- Baruch College, City University of New York, Department of Marketing and International Business, New York, USA, 2017.
- George Washington University, Department of International Business, Washington D.C., USA, 2015 (declined).
- University of Liverpool, Management School, Liverpool, United Kingdom, 2015 (declined).
- Bocconi University, Department of Management and Organization, Milan, Italy, 2015.
- Cranfield University, Department of Strategy, Cranfield, United Kingdom, 2015.
- Catolica Lisbon Business School, Department of Economics and Management, Lisbon, Portugal, 2015.
- University of Western Australia, Department of Management and Organization, Perth, Australia, 2015.
- University of Melbourne, Department of Management, Melbourne, Australia, 2015.
- University of Calgary, Department of Strategy and International Business, Calgary, Canada, 2015.
- University of South Carolina, Department of International Business, Columbia, SC, USA, 2015.
- HEC Montreal, Department of International Business, Montreal, Canada, 2015.
- HEC Paris, Department of Strategy, Jouy en Josas, France, 2015.

CONFERENCE PRESENTATIONS & PANELS

(*presented by co-author)

Albino Pimentel, J. The Interplay of Non-Market and Competitive Strategy: Creating and Capturing Value at the Interface of Market and Non-Market Environments (session chair)

- Strategic Management Society Annual Conference, Minneapolis, USA, October 2019.

Albino Pimentel, J & A Jacqueminet. Global Environmental Regulations: The Way Forward? (panel co-chair)

- Academy of Management Annual Meeting, Boston, USA, August 2019.
- Academy of International Business Annual Meeting, Copenhagen, Denmark, June 2019.

Albino Pimentel, J, J Oetzel, C Oh & N Poggioli. Signaling calm after conflict: Multinational investment in post-conflict environments.

- Strategic Management Society Annual Conference*, Paris, France, September 2018.

Albino Pimentel, J, & P Vaaler. The hindering hand: Political connections and speed of financing in investment projects around the world.

- Academy of Management Annual Meeting, Chicago, USA, August 2018.
- Academy of International Business Annual Meeting, Minneapolis, USA, June 2018.
- Frontiers in International Business Conference, Columbia, SC, USA, February 2018.
- Academy of International Business Annual Meeting, New Orleans, USA, June 2016 (preliminary version).

Albino Pimentel, J, P Dussauge, & L Mulotte. The influence of home-country ties on alliance formation: Evidence from the aircraft manufacturing industry (1944-2000).

- European Academy of Management Annual Conference*, Reykjavik, Iceland, June 2018.
- Academy of Management Annual Meeting, Atlanta, USA, August 2017.
- Academy of International Business Annual Meeting, Dubai, UAE, June 2017.

Albino Pimentel, J, R Anand, & P Dussauge. "How do firm political connections impact foreign acquisitions? The effects of decision makers' political and firm embeddedness"

- Strategic Management Society Annual Conference*, Berlin, Germany, October 2016.

- European International Business Academy Annual Conference*, Vienna, Austria, December 2016.

Albino Pimentel, J & J M Shaver. "The Effect of Political Connections on International Expansion Strategy: Evidence from French Firms, 2003-2012"

- Society and Organizations Research Day, HEC Paris, Jouy en Josas, France, May, 2016.
- Strategic Management Society Annual Conference, Denver, USA, October 2015.
- Academy of Management Annual Meeting, Vancouver, Canada, August 2015.
- Academy of International Business Annual Meeting, Bengaluru, India, June 2015.
- JIBS Paper Development Workshop, Bengaluru, India, June 2015.
- Trans-Atlantic Doctoral Conference, London Business School, London, UK, May 2015.

Albino Pimentel, J, P Dussauge, & J M Shaver. "The Effects of Diplomacy, Institutions and Political Connections on Firms' Choice of FDI Location"

- Academy of Management Annual Meeting, Vancouver, Canada, August 2015.
- Academy of International Business Annual Meeting, Bengaluru, India, June 2015.
- Academy of Management Annual Meeting, Philadelphia, USA, August 2014 (preliminary version).
- Academy of International Business Annual Meeting, Vancouver, Canada, June 2014 (preliminary version).
- Chamonix EM-Lyon Ph.D. Seminar, Chamonix, France, March, 2014 (preliminary version).

James, B, **J Albino Pimentel**, & P Vaaler. "Legal strategies for managing large project dispute resolution: International, national and private components and combinations"

- Professional Development Workshop on "The Governance of Large Projects", Academy of Management Annual Meeting*, Vancouver, Canada, August 2015.

Mindruta, D, **J Albino Pimentel**, & G Hoetker. "Institutional opportunities and constraints for exploration and exploitation: A cross-country analysis"

- European Academy of Management Annual Conference*, Reykjavik, Iceland, June 2018.
- The DRUID Society Conference*, Copenhagen, Denmark, May 2014.
- Strategic Management Society Annual Conference, Atlanta, USA, September 2013.

PROFESSIONAL CONSORTIA

2019 *IM Junior Faculty Consortium*, Academy of Management Annual Meeting, Boston, USA, August 2019.

2018 *IM Junior Faculty Consortium*, Academy of Management Annual Meeting, Chicago, USA, August 2018.

2015 INSEAD Ph.D. Camp in Corporate Strategy, INSEAD, Fontainebleau, France, September 2015.

2015 *BPS Dissertation consortium*, Academy of Management Annual Meeting, Vancouver, Canada, August 2015.

2014 *IM Doctoral consortium*, Academy of Management Annual Meeting, Philadelphia, USA, August 2014.

2014 *AIB Doctoral consortium*, Academy of International Business Annual Meeting, Vancouver, Canada, June 2014.

2013 *4th COST-EIBA/ ELASM Doctoral Think Tank*, European International Business Academy Annual Conference, Winner of best doctoral proposal award, Bremen, Germany, December 2013.

2012-2014 *Nordic Research School of International Business*, BI Norwegian Business School (Oslo, Norway, February 2014), Hanken School of Economics (Helsinki, Finland, November 2013), University of Uppsala (Uppsala, Sweden, September 2013), Copenhagen Business School (Copenhagen, Denmark, May 2013), Leeds University Business School (Leeds, UK, February 2013), and Aalto University (Helsinki, Finland, October 2012).

2013 *Medici Summer School*, "Internationalization Strategies: Old Questions, New Contexts", organized by HEC Paris, NYU and U Bologna, Florence, Italy, June 2013.

SERVICE

University of South Carolina

Faculty Director IBA Cohort Program (USC & Universidad de Chile) | 2018-2020

Member of the Steering Committee for Latin America | 2017-2020

Mentor of Top Carolina Scholar | 2017-2020

Maxcy College Faculty Fellow | 2017-2020

Supervisor of Honors College Thesis | 2018-2020

Strategic Management Society

Representative at large | Global Strategy Interest Group | since 2018

Writer | SMS Blog | since 2018

Editorial Review Boards

Business & Society | since 2019

Multinational Business Review | since 2018

Journal of International Business Policy | since 2017

Journal of International Business Studies | since 2015

Journal Reviews

Strategic Management Journal

Academy of Management Journal

Organization Science

Strategy Science

Journal of International Business Studies

Global Strategy Journal

Journal of World Business

Business & Society

RAUSP Management Journal

Review of Industrial Organization

Business Research Quarterly

M@n@gement

Conference Reviews

Academy of International Business Annual Meeting

Academy of Management Annual Meeting

Strategic Management Society Annual Conference

HEC Paris

Elected Ph.D. students representative | 2011-2013

PROFESSIONAL MEMBERSHIPS

Academy of International Business | since 2013

Academy of Management | since 2014
European International Business Academy | since 2013
GREGHEC (French National Research Center at HEC) | 2012-2016
Strategic Management Society | since 2013
Society and Organizations Research Center | since 2012

OTHER EXPERIENCE

HEC Paris, Paris, France

Teaching Assistant for Kristina Dahlin | MBA class in Corporate Strategy (2012)
Teaching Assistant for Denisa Mindruta | MSc class in Strategy (2013)
Research Assistant for Pierre Dussauge | Case study for executive education (2012)
Research Assistant for Denisa Mindruta | Data collection and analysis (2012)
Supervisor | MSc in IB (CEMS) and MSc in Strategic Management (since 2012)

FIA Business School, São Paulo, Brazil

Teaching Assistant | MBA in HRM (2007-2011)
Research consultant | Environmental and labor issues in Chinese SOEs (2010-2011)

Embassy of Brazil, Beijing, China

Trainee | Assistance to Brazilian firms doing or planning to do business in China (2008)

LCA Consultants, São Paulo, Brazil

Trainee | Demand forecasting, market estimation, and marketing data analyses for many industrial sectors (2006-2007)

OTHER SKILLS

Languages: Portuguese (native), English (fluent), French (fluent), Spanish (advanced), Chinese (intermediate); Italian (advanced beginner)

Softwares: STATA, fsQCA

REFERENCES

Pierre Dussauge

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J. Myles Shaver

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Carlson School of Management
University of Minnesota
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Jean-Philippe Bonardi

Dean, Full Professor
Department of Strategy, Globalization and Society
HEC Lausanne
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jean-philippe.bonardi@unil.ch