

CURRICULUM VITAE

A. PERSONAL INFORMATION

Name	Karin Hoisl
Nationality	German
Place of Birth	Munich, Germany
Address (office)	University of Mannheim Chair of Organization and Innovation L 5, 4 am Schloss DE-68161 Mannheim
	Copenhagen Business School Department of Strategy and Innovation Solbjerg Plads 3 DK-2000 Frederiksberg
Web	http://hoisl.bwl.uni-mannheim.de ; https://www.cbs.dk/en/research/departments-and-centres/department-of-strategy-and-innovation/staff/khsi
E-mail	hoisl@bwl.uni-mannheim.de; karin.hoisl@ip.mpg.de; kh.si@cbs.dk
Languages	German (native speaker), English (fluent), French (advanced)
Research interests	<ul style="list-style-type: none"> • Knowledge Management • Organizational Innovation • Women in STEM • Labor Mobility

Current Position

since 11/2015	Chair of Organization and Innovation at the University of Mannheim
since 11/2015	Research Affiliate, Max Planck Institute for Innovation and Competition, Munich
since 03/2015	Association to the Research Group for Entrepreneurship and Innovation, Munich School of Management, LMU
since 11/2014	Professor in the Economics and Management of Inventive Processes, Copenhagen Business School, DK (part-time)

Education and Training

1997 – 2002	Studies of business administration (Ludwig-Maximilians-University Munich) (major subjects: Innovation Management and Marketing, minor subject: Industrial Organizational Psychology)
1995 – 1997	Studies of mathematics (Ludwig-Maximilians-University Munich)

Degrees

2013	Venia Legendi - Ludwig-Maximilians-University Munich Habilitation thesis: ' <i>Knowledge Acquisition, Learning and Innovation Performance</i> '
2006	Doctoral degree: Doctor oeconomiae publicae (business administration) - Ludwig-Maximilians-University Munich (summa cum laude) Thesis: ' <i>A Study on Inventors – Incentives, Productivity, and Mobility</i> '
2004	Postgraduate Studies: Master of Business Research - Ludwig-Maximilians-University Munich
2002	Diploma in Business Administration - Ludwig-Maximilians-University Munich

Work Experience

since 11/2015	Chair of Organization and Innovation at the University of Mannheim
since 11/2015	Research Affiliate, Max Planck Institute for Innovation and Competition, Munich
03/2015 – 10/2015	Minerva Fast Track Position (W2) at the Max Planck Institute for Innovation and Competition, Munich
since 03/2015	Association to the Research Group for Entrepreneurship and Innovation, Munich School of Management, LMU
since 11/2014	Professor in the Economics and Management of Inventive Processes, Copenhagen Business School, DK (part-time)
11/2013 – 02/2015	Senior Research Fellow at the Max Planck Institute for Innovation and Competition
03/2011	Visiting Researcher at the Georgia Institute of Technology, College of Management, USA
01/2011 – 02/2015	Hans-Sauer-Foundation Assistant Professor “Invention Processes and Intellectual Property” at the Ludwig-Maximilians-University Munich
02 – 04/2010	Visiting Researcher at the Georgia Institute of Technology, College of Management, USA
02 – 05/2007	Visiting Researcher at the European Patent Office Research Project: ‘ <i>Patent Validation - The Role of Fees and Translation Costs</i> ’ (Coordinator: Prof. B. van Pottelsberghe de la Potterie)
2007 - 2010	Post-Doc, at the Institute for Innovation Research, Technology Management and Entrepreneurship (Prof. D. Harhoff, PhD), LMU
2002 - 2006	Doctoral Candidate at the Institute for Innovation Research, Technology Management and Entrepreneurship (Prof. D. Harhoff, PhD), LMU

Awards & Grants

2020	Nominated for the AOM TIM Best Paper Award. Academy of Management Meeting, 2020
2017	Nominated for the DRUID Best Paper Award (DRUID Conference 2017, New York)
2016	AOM TIM Best Paper Award. Academy of Management Meeting, 2016
2015	Nomination for the Best Paper Award 2015 of the German Academic Association for Business Research (VHB)
2015	Minerva Fast Track Position (W2) from the Minerva Program of the Max Planck Society (5 years)
2013	Reduction of the teaching assignment (summer term 2013) due to the support of selected young female researchers at the Munich School of Management, LMU
2012	Jürgen-Hauschildt-Award 2012 of the Commission for Technology, Innovation and Entrepreneurship (TIE) / VHB for the best scientific publication in empirical innovation management research
2012	Nomination for the DRUID Best Paper Award (DRUID Conference 2012, Copenhagen)
2011	DRUID Best Paper Award (DRUID Conference 2011, Copenhagen)
2011	Outstanding Reviewer Award for the Business Policy and Strategy Division at the Academy of Management Meeting
2010	Visiting Research Fellowship from DFG (German Research Foundation) - research stay at the Georgia Institute of Technology 2010/11
2009	RePEc Ranking Top 100 Economists (5 years in research or less)
2006	Hans-Sauer-Award 2006 for outstanding research in the field "Research on Inventors" (Dissertation)
2006	Dissertation Award LMU Management Alumni

Memberships

- Verein für Socialpolitik (VfS), Industrieökonomischer Ausschuss
- Verband der Hochschullehrer für Betriebswirtschaft e.V. (VHB)
- Academy of Management (AOM)
- Strategic Management Society (SMS)
- European Policy for Intellectual Property Association (EPIP) , founding member

Memberships in Editorial Boards / Scientific Committees / Consortia

Journals

- Associate Editor, Strategic Management Journal (from 2017)
- Member of the Editorial Review Board, Academy of Management Discoveries (from 2017)
- Associate Editor, ICC Industrial and Corporate Change (from 2016)
- Member of the Editorial Board, Strategic Management Journal (2016-2017)
- Guest Associate Editor, Management Science (2014)
- Advisory Editor, Research Policy (from 2014)

Conferences / Research Community

- AOM TIM division representative-at-large (2020-2021)
- TIM Junior Faculty Consortium 2020, virtual AOM 2020 Conference
- STR Junior Faculty Consortium 2020, virtual AOM 2020 Conference
- TIM Doctoral Consortium 2019, AOM 2019 Conference, Boston
- TIM Junior Faculty Consortium 2019, AOM 2019 Conference, Boston
- TIM Doctoral Consortium 2018, AOM 2018 Conference, Chicago
- STR Junior Faculty Consortium 2018, AOM 2018 Conference, Chicago
- EPIP Young Scholar Award (2017-2018)
- ZEW Conference “Dynamics of Entrepreneurship”, Scientific Committee (2016)
- EPIP Conference, Board Member (2016-2018)
- BPS Best Paper Awards Committee 2016, AOM 2016 Conference, Anaheim
- TIM Best Paper Awards Committee 2015, AOM 2015 Conference, Vancouver
- BPS Outstanding Dissertation Award Committee 2015, AOM 2015 Conference, Vancouver
- AOM BPS Research Committee (2014-2016)
- TIM Best Paper Awards Committee 2014, AOM 2014 Conference, Philadelphia

Ad-hoc Reviewer

- **Research Funding Organizations:** National Science Foundation (NSF), German Research Foundation (DFG), Bayerisches Forschungsinstitut für Digitale Transformation (bidt)
- **Journals:** Management Science, Academy of Management Journal, Organization Science, Strategic Management Journal, Strategic Entrepreneurship Journal, Journal of Business Venturing, Journal of Applied Econometrics, Review of Economics and Statistics, Research Policy, Journal of Economic Geography, Journal of Economics & Management Strategy, Industrial and Corporate Change, Economics of Innovation and New Technology, Journal of Technology Transfer, European Management Review, Industry and Innovation, International Journal of Technology Management, Journal of Management Studies, Technovation, World Patent Information, DBW, zbf, SBR, Small Business Economics, Journal of Business Economics, Journal of Economics & Management Strategy, Design Science
- **Books:** Routledge, Taylor & Francis Group
- **Conferences:** Academy of Management Meeting / SMS Conference / DRUID Summer Conference / EURAM Conference (until 2017) / TIE Conference (until 2015) / G-Forum (until 2019) / EPIP Conference (until 2019).

Organization of Conferences / Workshops

- Workshop on “Human Capital & Innovation”, July 16, 2015, Brandenburg
- Workshop on “Challenges of Knowledge Creation - Intellectual Property Protection and Innovation Performance”, Dec. 2, 2014, Munich
- 3rd Mobility & Competition Clause Workshop, Nov. 10-11, 2014, Munich
- 2nd Mobility & Competition Clause Workshop, Dec. 13-14, 2012, Munich
- Mobility & Competition Clause Workshop, Sept. 1-2, 2011, Munich
- InnoS&T Conference, Feb. 15-16, 2011, Munich
- 1st EPIP Conference, Policy, Law and Economics of Intellectual Property, Sept. 7-8, 2006, Munich

Other Functions

- Member of the University Council (Universitätsrat) – University of Mannheim (since 2019)
- Spokesperson Area Management, University of Mannheim (since 2019)
- Graduate School of Economic and Social Sciences / Center for Doctoral Studies in Business (CDSB), Program Manager Management Track (2017-2019)
- Junior Faculty Committee, Mannheim Business School, University of Mannheim (since 2017)
- Prechel-Stiftung e.V. (Foundation/Association), Mannheim:
 - Member of the Board of Trustees (since 2017)
 - Financial Board / Supervisory Board (since 2020)
- Scientific Advisory Council of the Mannheim Innovation Panel (ZEW) (since 2017)

B. PUBLICATIONS

Publications in Refereed Journals

- (1) Beck, S. / Bergenholtz, C. / Bogers, M. / Brasseur, T.-M. / Conradsen, M.L. / Di Marco, D. / Distel, A.P. / Dobusch, L. / Dörler, D. / Effert, A. / Fecher, B. / Filiou, D. / Frederiksen, L. / Gillier, T. / Grimpe, C. / Gruber, M. / Haeussler, C. / Heigl, F. / Hoisl, K. / Hyslop, K. / Kokshagina, O. / LaFlamme, M. / Lawson, C. / Lifshitz-Assaf, H. / Lukas, W. / Nordberg, M. / Norn, M.T. / Poetz, M.K. / Ponti, M. / Pruschak, G. / Pujol Priego, L. / Radziwon, A. / Rafner, J. / Romanova, G. / Ruser, A. / Sauermann, H. / Shah, S.K. / Sherson, J.F. / Suess-Reyes, J. / Tucci, C.L. / Tuertscher, P. / Vedel, J.B. / Velden, T. / Verganti, R. / Wareham, J. / Wiggins, A. / Xu, S. M. (2020). The Open Innovation in Science Research Field: A Collaborative Conceptualisation Approach. *Industry and Innovation*, forthcoming.
- (2) Hoisl, Karin / Gruber, Marc / Conti, Annamaria (2017). R&D Team Diversity and Performance in Hypercompetitive Environments, *Strategic Management Journal*, 38(7): 1371-1565.
 - Winner of the DRUID Best Paper Award at the DRUID Conference 2011(title changed)
 - Nominated for the DRUID Best Paper Award at the DRUID Conference 2012 (title changed)
- (3) Hoisl, Karin / Mariani, Myriam (2017). It's a Man's Job - Income and the Gender Gap in Industrial Research, *Management Science*, 63(3): 766-790.
- (4) Zwick, Thomas / Frosch, Katharina / Hoisl, Karin / Harhoff, Dietmar (2016). The Power of Individual-Level Drivers of Inventive Performance, *Research Policy*, 46(1):121-137.
- (5) Torrisi, Salvatore / Gambardella, Alfonso / Giuri, Paola / Harhoff, Dietmar / Hoisl, Karin / Mariani, Myriam / (2016). Used, blocking and sleeping patents: what do we know about them, *Research Policy*, 45(7): 1374-1385.
- (6) Hoisl, Karin / Stelzer, Tobias / Biala, Stefanie (2015). Forecasting Technology Discontinuities in the ICT Industry, *Research Policy*, 44(2): 522-532.
- (7) Wagner, Stefan / Hoisl, Karin / Thoma, Grid (2014). Overcoming Localization of Knowledge – The Role of Professional Service Firms, *Strategic Management Journal*, 35(11): 1671-1688.
 - Nominated for the Best Paper Award 2015 of the German Academic Association for Business Research (VHB)
 - Best Paper Proceedings. Academy of Management Meeting, 2012, 1, 13055 (title changed)
- (8) Davis, Lee N. / Davis, Jerome / Hoisl, Karin (2013). Leisure Time Invention, *Organization Science*, 24(5): 1439-1458.
 - Best Paper Proceedings. Academy of Management Meeting, 2014, 1, 13376 (title changed)
- (9) Gruber, Marc / Harhoff, Dietmar / Hoisl, Karin (2012). Knowledge Recombination across Technological Boundaries: Scientists versus Engineers, *Management Science*, 59(4): 837-851.
 - Winner of the Jürgen-Hauschildt-Award 2012
- (10) Harhoff, Dietmar / Hoisl, Karin / Reichl, Bettina / van Pottelsberghe de la Potterie, Bruno (2009). Patent Validation at the Country Level - The Role of Fees and Translation Costs, *Research Policy*, 38(9): 1397-1504.
- (11) Hoisl, Karin (2009). Does Mobility Increase the Productivity of Inventors?, *Journal of Technology Transfer*, 34(2): 212-225.
- (12) Harhoff, Dietmar / Hoisl, Karin (2007). Institutionalized Incentives for Ingenuity - Patent Value and the German Employees' Invention Act, in: *Research Policy* 36(8): 1143-1162.
- (13) Giuri P. / Mariani M. / Brusoni S. / Crespi G. / Francoz D. / Gambardella A. / Garcia-Fontes W. / Geuna A. / Gonzales R. / Harhoff D. / Hoisl K. / Lebas C. / Luzzi A. / Magazzini L. / Nesta L. / Nomaler O. / Palomerias N. / Patel P. / Romanelli M. / B. Verspagen (2007). Inventors and Invention Processes. Results from the PatVal-EU Survey, in: *Research Policy* 36(8): 1107-1127.
- (14) Hoisl, Karin (2007). Tracing Mobile Inventors - The Causality between Inventor Mobility and Inventor Productivity, in: *Research Policy* 36(5): 619-636.
- (15) Franke, Nik / Gruber, Marc / Henkel, Joachim / Hoisl, Karin (2004). Die Bewertung von Gründerteams durch Venture-Capital-Geber, in: *Die Betriebswirtschaft* (DBW), 6/2004: 651-670.

Books

- (1) Hoisl, Karin (2007). *A Study of Inventors: Incentives, Productivity and Mobility*, DUV Gabler, Wiesbaden (also dissertation thesis Ludwig-Maximilians-University Munich, 2006).

Articles in Books

- (1) Hoisl, Karin (2020). *Employee Mobility, Knowledge Spillovers, and the Appropriation of Returns to Innovation*, in: Tzabbar, D., Cirillo, B. (Eds.): *Employee Mobility: A Conversation Across Disciplines and Setting a New Agenda*, *Advances in Strategic Management*, Vol. 41, emerald Publishing, pp. xx.
- (2) Harhoff, Dietmar / Hoisl, Karin / van Pottelsberghe de la Potterie, Bruno / Vandepuut, Charlotte (2016). *Languages, Fees and the International Scope of Patenting*, in: Ginsburgh, V., Weber, S. (Eds.): *The Palgrave Handbook of Economics and Language*. Springer, pp. 403-422.
- (3) Harhoff, Dietmar / Schulz, Celine / Hoisl, Karin (2006). *Inventors, Communities and Intellectual Property*, in: Wengenroth, U. (Eds.): *Innovation in Wirtschaft und Gesellschaft*, Symposium der Volkswagen-Stiftung.
- (4) Henkel, Joachim / Hoisl, Karin (2002). *All Stars und Boy Groups - die zentrale Bedeutung des Gründerteams*, in: Gruber, M., Henkel, J., Witzler, R. (Eds.): *Gründungsmanagement - Wie Jungunternehmer Ideen finden, Strategien entwickeln und Wachstum erzielen*, Frankfurter Allgemeine Buch (FAZ-Institut).

Reports

- (1) Dorner, Matthias / Harhoff, Dietmar / Gaessler, Fabian / Hoisl, Karin / Poege, Felix (2018). *Linked Inventor Biography Data 1980-2014*.
- (2) Frosch, K. / Harhoff, D. / Hoisl, K. / Steinle, C. / Zwick, T. (2015). *Individual Determinants of Inventor Productivity: Report and Preliminary Results with Evidence from Linked Human Capital and Patent Data*, ZEW Discussion Paper No. 15-001.
- (3) Frosch, K. / Harhoff, D. / Hoisl, K. / Steinle, C. / Zwick, T. (2015). *Candidate Screening for the Recruitment of Critical Research and Development Workers – A Report and Preliminary Results with Evidence from Experimental Data from German High-Tech Firms*, ZEW Discussion Paper No. 15-002.
- (4) Gambardella, A. / Giuri, P. / Harhoff, D. / Hoisl, K. / Mariani, M. / Torrisi, S. (2012). *Final Report – Inventor Survey in Europe, the U.S., and Japan*, European Commission.
- (5) Harhoff, Dietmar / Hoisl, Karin (2010). *Patente in mittelständischen Unternehmen - Eine empirische Studie des Instituts für Innovationsforschung, Technologiemanagement und Entrepreneurship*.
- (6) Harhoff, D. / Hall, B.H. / von Graevenitz, G. / Hoisl, K. / Wagner, S. / Gambardella, A. / Giuri, P. (2007). *The Strategic Use of Patents and Its Implications for Enterprise and Competition Policy*, Report ENTR/05/82, European Commission.
- (7) Webb, Colin / Dernis, Hélène / Harhoff, Dietmar / Hoisl, Karin (2005). *Analysing European and International Patent Citations: A Set of EPO Patent Database Building Blocks*, STI WP 2005/9, OECD.
- (8) Hoisl, Karin (2006). *German PatVal Inventors – Report on Name and Address-Matching Procedure*, University of Munich.
- (9) Harhoff, Dietmar / Hoisl, Karin (2004). *Erfinder in Europa, PatVal-Projektbericht*, European Commission/INNO-tec, July 2004.

Papers under Review

- (1) Dorner, Matthias / Harhoff, Dietmar / Hinz, Tina / Hoisl, Karin / Bender, Stefan (2020). Social Ties for Labor Market Access – Lessons from the Migration of East German Inventors, CEPR Discussion Paper No. DP11601 (*Status: under review*).
 - *Nominated for the DRUID Best Paper Award at the DRUID Conference 2017*
 - *AoM TIM Best Paper Award. Academy of Management Meeting, 2016 (title changed)*
 - *Best Paper Proceedings. Academy of Management Meeting, 2016, 1, 13594 (title changed)*
- (2) Performance in Contests – The Role of Risk and Confidence (*with J. Heite, K. Lakhani*).
- (3) Competition in Contests (*with J. Heite and R. Widmann*).

Working Papers / Current Projects

- (1) The Dark Side of Signals: Patents Protecting Radical Inventions and Venture Capital Investments (*with M. Colombo, M. Guerini, N. Zeiner*).
- (2) Personality matters – Plasticity, search, and inventive performance (*with S. Wagner*).
- (3) It's mine! Recognition and Ownership in the Provision of Online Public Goods (*with J. Förderer*)
- (4) Filling the Gap - Firm Strategies for Human Capital Loss (*with M. Dorner, F. Gaessler, D. Harhoff, F. Poege*)
 - *Nominated for the AoM TIM Best Paper Award. Academy of Management Meeting, 2020*
 - *Best Paper Proceedings. Academy of Management Meeting, 2020*
- (5) The Effect of Female Mentorship on the Next Generation of Life Scientists (*with: M. Lerchenmueller / L. Schmallenbach*)
- (6) Network Structure and Inventive Performance (*with D. Harhoff, C. Steinle*)
 - *Best Paper Proceedings. Academy of Management Meeting, 1, 11502, 2018*
- (7) Rewards for patents and the recognition of women's inventive achievements (*with: M. Mariani*)
- (8) Lost Marie Curies: education, family environment, and the probability to become inventors (*with: M. Mariani / H.C. Kongsted*)

Presentations (last 5 years)

2020

The potential for sports to inform management theory building, Virtual Paper and Idea Development Workshop "Advancing Management Theory with Sports Data", Zoom, April 17, 2020 ([on invitation](#)).

2019

Rewards to patents and the recognition of women's inventive achievements, Honorary Doctoral Symposium, Ludwig-Maximilians-University, Munich ([on invitation](#)).

Performance in Contests – The Role of Risk and Confidence, Research Seminar, INSEAD, Fontainebleau, October 10, 2019 ([on invitation](#)).

The Impact of Female Mentorship on Scientists' Careers, Research Seminar, Tilburg University, Tilburg, September 27, 2019 ([on invitation](#)).

The Impact of Female Mentorship on Scientists' Careers, AoM 2019 Conference, Boston, August 9-13, 2019.

Social Ties for Labor Market Access – Lessons from the Migration of East German Inventors, AoM 2019 Conference, Boston, August 9-13, 2019 ([on invitation](#)).

Performance in Contests – The Role of Risk and Confidence, DRUID Conference, Copenhagen, June 19-21, 2019.

Performance in Contests – The Role of Risk and Confidence, Munich Summer Institute, Munich, June 17-19, 2019.

2018

Network Structure and Inventive Performance, SMS 2018 Conference, Paris, September 22-25, 2018.

Homophily, Biased Attention, and the Gender Gap in Science, AoM 2018 Conference, Chicago, August 10-14, 2018 (*on invitation*).

Network Structure and Inventive Performance, AoM 2018 Conference, Chicago, August 10-14, 2018.

Team selection and the gender gap: Evidence from the life sciences, Research Seminar Series, Politecnico di Milano, June 21, 2018 (*on invitation*).

Team selection and the gender gap: Evidence from the life sciences, Research Seminar Series, CREA, Université du Luxembourg, June 20, 2018 (*on invitation*).

Network Structure and Inventive Performance, DRUID Conference, Copenhagen, June 11-13, 2018.

Network Structure and Inventive Performance, Munich Summer Institute, June 4-6, 2018.

Knowledge fit - productivity gains from employee mobility, Workshop, INSEAD, April 29-30, 2018 (*on invitation*).

Selection and knowledge fit - productivity gains from employee mobility, Research Seminar, Università degli Studi di Milano-Bicocca, February 7, 2018 (*on invitation*).

2017

PDW “Employee Mobility & Entrepreneurship: Where We’ve Been and What’s Next”, DRUID Conference, New York, June 12-14, 2017 (*on invitation*).

Social Ties for Labor Market Access – Lessons from the Migration of East German Inventors, DRUID Conference, New York, June 12-14, 2017.

Social Ties for Labor Market Access – Lessons from the Migration of East German Inventors, 7th ZEW/MaCCI Conference on the Economics of Innovation and Patenting, ZEW Mannheim, May 15-16.

Social Ties for Labor Market Access – Lessons from the Migration of East German Inventors, Research Seminar Series, HEC Paris, FR, May 11, 2017 (*on invitation*).

Social Ties for Labor Market Access – Lessons from the Migration of East German Inventors, Research Seminar Series, University of Bath, UK, April 11, 2017 (*on invitation*).

2016

R&D Team Diversity and Performance in Hypercompetitive Environments, Munich Summer Institute (MSI 2016), Munich, June 20-22, 2016.

Debate on “Econometric Identification”, DRUID Conference, Copenhagen, June 13-15, 2016 (*on invitation*).

PDW “Navigating the Publication Process”: Playing the Publication Game, DRUID Conference, Copenhagen, June 13-15, 2016 (*on invitation*).

C. TEACHING

Courses	Course Type	Semester SS=summer semester WS=winter semester	Target Audience BWL = business administration	University
MAN 692 Organisationstheorie	Lecture	HWS 2016 - HWS 2020	M.Sc. in Management	Univ. of Mannheim
MAN 693 Strategic Intellectual Property Management	Lecture	HWS 2016 - HWS 2020	M.Sc. in Management	Univ. of Mannheim
MAN 806 Advances in Organization and Innovation Research	Seminar	HWS 2016 - HWS 2020	PhD in Business (CDSB)	Univ. of Mannheim
MAN 690 Innovation Management	Lecture	FSS 2016 - FSS 2020	M.Sc. in Management	Univ. of Mannheim
MAN 691 Selected Topics in Organizational Behavior	Lecture	FSS 2016 - FSS 2020	M.Sc. in Management	Univ. of Mannheim
MAN 401 Organization and Human Resource Management	Lecture	FSS 2016 - FSS 2020	B.Sc. in Management	Univ. of Mannheim
MAN 721 Research Seminar Organization and Innovation	Seminar	HWS 2015 - FSS 2020	M.Sc. in Management	Univ. of Mannheim
Innovation Management	Lecture	Winter Term 2015	B.Sc. in Innovation	CBS
Strategy and Intellectual Property Rights	Lecture	Spring Term 2015	B.Sc. in Entrepreneurship	CBS
Management and Economics of Innovation (Faculty: 6 CBS Professors)	Seminar	Winter Term 2017, 2019, 2020	Ph.D. School in Economics and Management	CBS
Project Seminar	Seminar	WS 2011- WS 2013	PHD in Management, PHD in Physics, PHD in Biotech, MBA, Law School	LMU, Georgia Tech, Emory University
Innovation Management (<i>Innovation Strategy & Organization for Innovation</i>)	Lecture & Tutorial	SS 2011	BWL BSc	LMU
Innovation Management 1 (<i>Innovation Strategy</i>)	Lecture & Tutorial	SS 2005	BWL Diploma	LMU
Innovation Management 2 (<i>Organization for Innovation</i>)	Lecture & Tutorial	WS 2005/06	BWL Diploma	LMU
IP Management	Proseminar	WS 2002/03 - WS 2014/15	BWL BSc and Diploma, Diploma students from other faculties	LMU
SQ2 Start with Business Planning (Podcast on iTunes U)	Lecture & Tutorial	WS 2008/09; WS 2009/10; WS 2010/11; WS 2011/12	BWL BSc	LMU

Courses	Course Type	Semester SS=summer semester WS=winter semester	Target Audience BWL = business administration	University
Train the Trainer – “Start with Business Planning”	Seminar	WS 2010/11 - WS 2015/16	BWL PhD	LMU
Business Planning for HighTech-Industries	Proseminar	SS 2015	BWL MSc	LMU
Social Entrepreneurship	Proseminar	SS 2015	BWL MSc	LMU/TUM
Business Planning	Seminar	SS 2011, SS 2013	Informatics BSc and Diploma, BWL BSc and MSc	LMU
Advanced Seminars	Seminar	SS 2003-SS 2012	BWL BSc and Diploma	LMU
Empirical Research	Proseminar	WS 2006/07; SS 2010	BWL BSc and Diploma	LMU
Skills & Tools	Proseminar	WS 2002/03; WS 2003/04	BWL Diploma	LMU
Investment & Financing	Tutorial	SS 2002	BWL Diploma	LMU

Ph.D. Committees / Support of Dissertation Projects / Supervision of Theses

Hiring Committees / PhD Committees / Habilitation Committees

- 2020 - Chairman of the Assessment Committee, Professorship in Innovation and Entrepreneurship, Department of Strategy and Innovation, Copenhagen Business School, DK
Ernest Miguelez, University of Bordeaux (External Member of the Committee for the Habilitation à Diriger les Recherches)
- 2019 - Chairman of the Assessment Committee, Junior Professorship “Sustainable Entrepreneurship”, University of Mannheim
- 2018 - Antanina Garanasvili, University of Padua (Referee, PhD)
- 2017 - David Wehrheim, Universidad Carlos III de Madrid (Member of the PhD Evaluation Panel)
Marie Oehme, University of Mannheim (Second Referee, PhD)
Jens Förderer, University of Mannheim (Second Referee, PhD)
Assessment committee, Full Professorships in Business Economics, Aarhus University, DK
- 2016 - Ding Ding, KTH Royal Institute of Technology, Stockholm, SE (Member of the PhD Committee)
Bernadette Baumstark, University of Mannheim (Second Referee, PhD)
Jan Zyburá, University of Mannheim (Second Referee, PhD)
Armita Atabaki, University of Mannheim (Second Referee, PhD)
Suleika Bort, University of Mannheim (Second Referee, Habilitation)
- 2015 - Senem Aydin, Bocconi University, IT (External Discussant in the PhD Defense)
Hiring Committee, Assistant Professor of Technology Entrepreneurship, The Mads Clausen Institute at the University of Southern Denmark, DK
- 2013 - Arjan Markus, Copenhagen Business School, DK (Member of the PhD Committee)

PHD Supervision

- Supervision at the University of Mannheim: Nico Zeiner (from 2016), Mona Reber (from 2016), Leo Schmallenbach (from 2017), Claudia Rossetti (from 2018), Himani Singh (from 2018)
- PhD Supervision at CBS: Davide Cannito
- I have closely supported the following doctoral students who have completed their thesis at INNO-tec (LMU) or at the Max Planck Institute for Innovation & Competition:

Bernhard Kirchmair:	<i>Spinoffs from established companies</i>
Stephan Hundertmark:	<i>The usefulness of IP and other protection mechanisms</i>
Maria Heibel:	<i>Inventor networks</i>
Jeannine Sütterlin:	<i>Knowledge recombination in nanotechnology</i>
Volker Ruerup:	<i>The breadth and the depth of technological knowledge</i>
Michael Natterer:	<i>Similarity of patents</i>
Alexander Suyer:	<i>Ideology's Role in Adaptation to Technological Change</i>
Christian Steinle:	<i>Inventor networks and inventor productivity</i>
Michael Moedl:	<i>Crowd-based means of financing</i>
Jonas Heite:	<i>Asymmetric contests, stress and performance</i>

Supervision of Theses

- Supervision of Business Master Projects in the course of the full-time and part-time MBA and the Executive MBA at the Mannheim Business School
- Supervision of various Diploma, Project, Bachelor, and Master Theses in management at the University of Mannheim, CBS, and LMU
- Supervision of Master's Theses in the course of the European Master in Management (EMM) run jointly by EMLyon Business School (France), Aston Business School (UK) and LMU (Germany)
- Supervision of Master's Theses in the course of the Master of Laws in Intellectual Property (LL.M. IP) program of the Munich Intellectual Property Law Center (MIPLC)

Executive / MBA Education

- Munich Intellectual Property Law Center (MIPLC): Course "Technology and Innovation Management" (from 2014)
- Munich Intellectual Property Law Center (MIPLC): Course "Valuation of Intangibles" (2010-2015)
- LMU EC Business Planning Seminar for physicists: Lecture on intellectual property (2008-2013)
- LMU EC Entrepreneurship Seminars: Lecture "IP Management for Start-ups" (2008-2013)
- European Patent Academy: Lecture "University patents – Incentive for Innovation?" (2008-2009)
- DIHK: Lecture "Development of Patent Applications in the US and Europe" (10/2006 and 12/2006)

D. LIST OF PROJECTS

Research Funding

- (1) **Volkswagen Foundation – MOMENTUM Grant “Organization Design for Digital Transformation” (Ref.: 96 857) (2021-2025)**
Funding volume: 631,300 €
Role: Acquisition of the funds; PI
 - (2) **European Commission - ENGAGE.EU European University (joint application with Luiss Libera Università Internazionale degli Studi Sociali Guido Carli (Italy), NHH Norwegian School of Economics (Norway), Tilburg University (The Netherlands), University of National and World Economy (Bulgaria), University Toulouse 1 Capitole (France), and WU Vienna University of Economics and Business (Austria) (2021-2023)**
Funding volume: 5,000,000 € (for all partners)
Role: Contribution to draft the proposal: Coordinator of Work Package 3 “Research and Innovation”; Contribution to WP3
 - (3) **DFG Grant - Productivity Effects of Inventor Mobility in Agglomerations and Teams (joint project with Dr. Joerg Heining, IAB, Germany and Dr. Fabian Gaessler, Max Planck Institute for Innovation and Competition Germany) (Ref.: HO 4468/2-1) (2017-2019)**
Funding volume: 271,320 € (for all partners)
Role: Acquisition of the funds; PI
 - (4) **Hans-Sauer-Foundation Junior Professorship “Invention Processes and Intellectual Property” (2011-2016)**
Funding volume: 410,000 €
Role: Acquisition of the funds; Junior Professor 2011-2015
- (Applicant of each of the following projects: Prof. D. Harhoff, Ph.D.)
- (5) **DFG Grant - Clean Technology-Innovation in Germany: Human Capital Accumulation in Case of Heterogenous Knowledge Inputs (joint project with Prof. Dr. T. Zwick, University of Wuerzburg, Germany) (Ref.: ZW 172/2-1) (2012-2014)**
Funding volume: 340,000 € (for both partners)
Role: Project management; contribution to draft the proposal
 - (6) **ESF / DFG Grant – APE - Academic Patenting in Europe: Database Sharing, Applications and Extensions (Coordinated Funding via ESF and DFG) (07-RNP-011) (2009-2012)**
Funding volume: 380,000 € (for all 11 partners)
Role: Member of the Steering Committee; contribution to draft the proposal
 - (7) **European Commission (7th FP) – InnoS&T - Innovative S&T indicators combining patent data and surveys: Empirical models and policy analyses (FP7-SSH-2007-1) (2008-2011)**
Funding volume: 604,000 €
Role: Project management (inventor survey); contribution to draft the proposal
 - (8) **DAAD Travel Grant (VIGONI-Program 2007) (D/06/19579) (2007-2008)**
Funding volume: 7,000 €
Role: Draft the proposal
 - (9) **European Commission - Tender ENTR/05/82 – Strategic Patenting (2006-2007)**
Funding volume: 125,000 €
Role: Researcher; contribution to draft the proposal
 - (10) **ESF / DFG Grant - Inventor Mobility, Knowledge Flows and Firm Productivity (Coordinated Funding via ESF and DFG) (joint project Dr. G. Licht, Dr. E. Müller, Dr. K. Cremers from the Centre for European Economic Research (ZEW), Mannheim, Germany) (7/2005-6/2007)**
Funding volume: 100,000 €
Role: Project management; contribution to draft the proposal

(11) European Commission - EPIP - European Policy for Intellectual Property (HPSE-CT-2002-60053) (2003-2005)

Funding volume: 150,000 € (for all partners)

Role: Founding Member of EPIP

(12) European Commission (6th FP) – PatVal - The Value of European Patents: Empirical Models and Policy Implications based on a Survey of European Inventors (HPV2-CT-2001-00013) (2002-2004)

Funding volume: 130,000 €

Role: Researcher