
Curriculum Vitae

Henrik Lando

Title:

Professor of Law and Economics, Copenhagen Business School.

Departments:

Department of Law, CBS

Department of Private Law, University of Oslo (Professor 2)

Year of Birth:

1960

Specialization:

Law-and-economics, tort and contract law, criminal law, theory of evidence, contract theory, organizational economics

Education:

Lic.polit (Ph.D), University of Copenhagen, 1993.

Cand.polit. (M.Sc. Economics) University of Copenhagen, 1988.

Career:

August 2018: Appointed (by calling) as Professor 2 at University of South-Eastern Norway

January 2018: Visiting Professor at Tel-Aviv University, teach a three-weeks' course

October 2018: Visiting professor at Sankt Gallen University, Switzerland, teach an intensive course

January 2017: Visiting Professor at Hebrew University, Jerusalem, teach an intensive course

October 2015: Visiting professor at Magdeburg University, teach a Phd. course.

May 2012: Professor at the Law Department, CBS

Autumn 2011: Professor 2 at Department of Private Law, University of Oslo. Appointment ends 2016.

Autumn 2011: Appointed visiting distinguished professor at Pennsylvania Law School, University of Pennsylvania, for the month of January 2012.

October 2001: Professor (MSO) at the Department of Industrial Economics and Strategy, Copenhagen Business School.

January 2000 - October 2001: Associate Professor at the Department of Industrial Economics and Strategy, Copenhagen Business School.

October 1995 - January 2000: Associate Professor, Department of Finance, Copenhagen Business School. Courses taught: corporate governance, venture capital, the economics of tort law, law and economics, contract theory and environmental regulation.

January 1995 - October 1995: Research Associate Professor, Department of Finance, Copenhagen Business School.

September 1994 - January 1995: Research Associate Professor in Economics at the University of Copenhagen.

January 1992 - July 1993: Visiting scholar at Massachusetts Institute of Technology.

December 1991: Ph.D thesis: Six Essays On Unemployment Theory, Flexibility Preference and Financial Contracts.

July 1991: Seniorstipendium (Post-doc.) at the Institute of Economics, University of Copenhagen.

August 1990 - June 1991: Visiting scholar at University of California, Los Angeles.

1988-1992: Ph.d student at the Institute of Economics, University of Copenhagen.

February 1987 - August 1988: Visitor at the French research institute: CEPREMAP. Write Master Thesis which receives the Zeuthen Prize at Copenhagen University.

1980-1988: Master's of economics (and one year of mathematics) at the University of Copenhagen.

Editorial boards:

Member of the editorial board of The Reviews of Law and Economics.

Referee:

Environmental and Resource Economics.

Journal of Institutional and Theoretical Economics (JITE).

International Review of Law and Economics.

Review of Law and Economics

Law, Probability & Risk

Journal of Economic Behavior and Organization

Journal of Legal Studies

Journal of Public Economics

Memberships:

International Association of Commercial and Contract Management (IACCM)

American Law and Economics Association

European Law and Economics Association

Awards and fellowships:

Zeuthen Prize for Master Thesis: "Intertemporal Coordination Failure: Credit and Risk".
Fellowships to UCLA (1989) and to MIT (1992).

Distinguished visiting Bok Professor at Pennsylvania Law School (2012).

Administrative work:

Member of Bibeskæftigelsesnævnet (2015-); a committee overseeing income earned by judges in secondary occupations.

Member of the Advisory Board of the European Association of Law and Economics (2010-)

Member of the Executive Board of the European Association of Law and Economics (2006-2010)

Member of the IVS institute Board (2006-2008)

Member of several appointment committees for professorships, in some cases as chairman.

Conference organization (many minor conferences not mentioned):

Organizer of conference on *contract law and economics in the next hundred years*, in celebration of CBS's 100th year birthday, including presentations by Nobel Prize winner Oliver Hart and John Bates Clark medalist Matthew Rabin

Organizer of the EALE conference 2007 in Copenhagen

Co-organizer of the Third Annual Scandinavian Law and Economics Conference, June 2005

Organizer of the 9th Joint Seminar of EALE and Geneva Association, Copenhagen Business School, April 5-6, 2001

Conference presentations

Main conferences, (a number of minor conferences excluded):

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference: September 2015, Vienna, Austria.

Presenter ALEA (American Law and Economics) Annual Conference: May 2015, New York.

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference: September 2014, Aix-en-Provence, France.

Presenter ALEA (American Law and Economics) Annual Conference: May 2014, Chicago

Presenter and discussant at KLEA (Korean Association of Law and Economics) Annual Conference: November 2013, Seoul, Korea.

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference: September 2013, Warsaw

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference: September 2012, Stockholm

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference: `Court intervention when circumstances have changed`, September 2011, Hamburg

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference: `Delegation and performance pay: When do they go together?`, September 2010, Paris

Presenter and discussant at EALE (European Association of Law and Economics) Annual Conference, Rome: `A Rationale of the Limitation Period in Sales Law`, September 2009

Invited speaker to the Berkeley Program in Law and Economics Workshop, April 2008

Speaker at the EMEA conference of IACCM on `The Value-Maximization Principle Applied to the Drafting of Confidentiality Agreements`, November 2007

Speaker at the EMEA conference of IACCM on "Contract and Negotiations", November 2006

Key-note speaker at the Nordic School of Proactive Law Conference June 2005 on Fusing Best Business Practices with Legal Information Management and Technology. Present "An Economic Perspective on Pro-active Law"

Presenter at the American Law and Economics Conference at Berkeley: "Legal ignorance and optimal standards of negligence", May 2006

Presenter at the American Law and Economics Conference in New York 2005: Does Wrongful Conviction Lower Deterrence?'

Presenter and discussant at the European Association of Law and Economics conference, Ljubljana: "On the Choice Between Simple Mechanisms when Contracting and Renegotiation is Costly", September 2004

Presenter at the American Law and Economics Conference at Northwestern University, May 2004: "On the Enforcement of Specific Performance in Civil Law Countries"

Presenter and discussant at the European Association of Law and Economics conference, Nancy: "The Myth of Specific Performance in Civil Law Countries", September 2003

Presenter and discussant at the European Association of Law and Economics conference, Athens, 2002: Lando, Henrik and Steven Shavell: "The Advantage of Focusing Law Enforcement Effort"

Presenter at the American Law and Economics Conference at Harvard University, May 2001: "Prevention of Crime and the Optimal Standard of Proof in Criminal Law"

Publications in Refereed Journals:

Henrik Lando; Murat C. Mungan: The Effect of Type-1 Error on Deterrence
In: International Review of Law and Economics, Vol. 53, 3.2018, p. 1-8.

Lando, Henrik: "Efficient Compensation " Lessons from Civil Liability - Comment.
Journal of Institutional and Theoretical Economics, Vol. 173, No. 1, 2017, p. 77-83.

Lando, Henrik: "Discussion of Getting Incentives Right", Jerusalem Review of Legal Studies, Vol. 12, No. 1, 2016, p. 228-236

Lando, Henrik: "Optimal Rules of Negligent Misrepresentation in Insurance Contract law", International Review of Law and Economics, Vol. 46, 6.2016, p. 70-77.

Lando, Henrik: "En retsøkonomisk analyse af købers ret til at hæve ved mangel", Tidsskrift for Rettsvitenskap, Vol. 127, No. 3-4, 2014, p. 397-427.

Lando, Henrik: "Legal ignorance and optimal standards of negligence", Journal of Law, Economics, and Organization, Vol. 26, Nr. 3, p. 592-608, 2010.

Lando, Henrik: "Prevention of crime and the optimal standard of proof", Review of Law & Economics. Volume 5, Issue 1, Pages 33–52, 2009.

Lando, Henrik: "On a Dilemma posed to Utilitarianism by Non-utilitarian Preferences for Fairness", Studies in the Philosophy of Law, (2007).

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- Lando, Henrik: "Optimal Negligence Standards when one Party is Ignorant of the Standards", *Research in Law and Economics*, Volume 22, December 2006.
- Lando, Henrik: "A Derivation of Probabilities of Correct and Wrongful Conviction in a Criminal Trial", *Review of Law and Economics*, Vol. 2: No. 3, p. 371-79, 2006.
- Lando, Henrik: "Does Wrongful Conviction Lower Deterrence", *Journal of Legal Studies*, vol. 35, no. 2, 2006.
- Lando, Henrik: "Determinants of the Optimal Degree of Pro-activeness in Contracting", *Scandinavian Studies in Law*, vol. 49, p. 255-262, 2006.
- Lando, Henrik: "The Size of the Sanction Should Depend on the Weight of the Evidence", *Review of Law and Economics*, Issue 2, pp. 2005.
- Lando, Henrik and Rose, Caspar: "The Enforcement of Specific performance in Civil Law Countries", *International Review of Law and Economics* vol. 24, no. 4, p. 473-487, 2004.
- Lando, Henrik and Steven Shavell: "The Advantage of Focusing Law Enforcement Effort", *International Review of Law and Economics*, 2004.
- Lando, Henrik: "When is the Preponderance of the Evidence Standard Optimal?", *Geneva Papers on Risk and Insurance, Issues and Practice*, October 2002, vol. 27, no.4.
- Lando, Henrik: "A Reply to Cathrine Hagem's: The Kyoto Protocol, Tradeable Permits and Firm Survival", *Environmental-and-Resource-Economics*; 2002.
- Lando, Henrik: "Shareholder eller stakeholder value? En retsøkonomisk analyse af loyalitetspligten i aktieselskaber", *Nordisk Tidsskrift for Selskabsret*, no. 1, Maj 2001.
- Lando, Henrik and Michael Teit Nielsen: "Flexibility and Uncertainty in the Housing Market", *International-Review-of-Law-and-Economics*; 18(4), December 1998.
- Lando, Henrik: "Law and Economics in Denmark". In: BOUCKAERT, B. and DE GEEST, G. (eds.): *Encyclopedia of Law & Economics*, 1998.
- Lando, Henrik, Foss, Nicolai J. and Thomsen, Steen: "The Theory of the Firm". In: BOUCKAERT, B. and DE GEEST, G. (eds.): *Encyclopedia of Law & Economics*, 1998.
- Lando, Henrik: "On the Use of Economic Theory in the Design of Accident Law". *Tidsskrift for Rettsvitenskap* 5/98.
- Lando, Henrik: "An Attempt to Incorporate Fairness into an Economic Model of Tort Law", *International-Review-of-Law-and-Economics*; 17(4), December 1997.
- Lando, Henrik and Lars Jørgensen: "Regulating a Polluting Firm under Asymmetric Information", *Environmental-and-Resource-Economics*; 10(3), October 1997.
- Lando, Henrik: "Tort Law from the Perspective of Economic Theory". *Tidsskrift for Rettsvitenskap*, 5/97.
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Lando, Henrik: "The Economic Consequences of Debt-Deflation", In: Amoroso,-Bruno and Jespersen,-Jesper: Macroeconomic theories and policies for the 1990s: A Scandinavian perspective. New York: St. Martin's Press, 1992.

Lando, Henrik: "Argumenter for og imod B-aktier". ("Arguments for and against B-Shares [i.e., with Reduced Voting Rights]"). Nationaløkonomisk-Tidsskrift; 129(1), 1991.

Lando, Henrik: "Om imperfekte kapitalmarkeder og konjunkturbevaegelser". ("The Role of Imperfect Capital Markets in the Business Cycle"), Nationaløkonomisk-Tidsskrift; 127(3), 1989.

Publications under submission:

Publications in Non-refereed Journals or Books:

Henrik Lando: "Alf Ross and the Functional Analysis of Law"

In: Erhvervsretlige emner: 1917-2017. . ed. /Vishv Priya Kohli; Peter Arnt Nielsen.

København : Djøf Forlag 2017, p. 43-67

Book chapter

Lando, Henrik: "Law and economics applied to a case of termination of contract", in Eide, Lando and Stavang: "Rettsøkonomi i nordiske dommer", Institutt for Privatrekt, Skriftserie 197, Universitetet i Oslo, 2014.

Lando, Henrik: "On the sanctioning of economic crime in Denmark", in "Regulatory Crimes and Overcriminalization", ed: Iljoong Kim, Jin Kwon Hyun, KERI, 2014.

Lando, Henrik, Drewsen, Merete Løwe, and Cummins, Tim: "On the Drafting of Confidentiality Agreement", July 2006. Part of a Wiki for contract drafting, initiated by IACCM (International Association for Contract and Commercial Management).

Lando, Henrik, og Hansen Peter Møgelvang: "Nye regler om forbrugerkøb - en empirisk analyse", book, 73. pages, Lefic and Juridisk Institut, April 2005. Translated into English as 'New Consumer Law, an Empirical Study', Lefic and Juridisk Institut, 2006.

Lando, Henrik: "Retssikkerhed i retsøkonomisk perspektiv", contribution to festskrift in honor of Ingemar Ståhl "Studier i rättsekonomi", Studentlitteratur, Lund, maj 2005, s. 107-121.

Lando, Henrik: "Hvad er retsøkonomi? En sokratiske dialog om økonomisk teori anvendt på retssystemet", Lov og Ret No. 4, June 2003.

Lando, Henrik: "En kritik af de danske erstatningsregler for personskaade", Samfunds-økonomen, 2000, (3), 5 p.

Lando, Henrik og Andersen, Per: "Retsøkonomi - et videnskabeligt fundament for juraen?" Editorial introduction, *Samfundsøkonomen*, 2000, (3), p. 2-3.

Lando, Henrik: "A Definition of Legal Security and an Application to Regulation of Land Pollution", in *Liability, Economics and Insurance, Proceedings from a SØM-conference*, 1999, 18 p.

Lando, Henrik: "Derfor handel med CO2-kvoter", *Samfundsøkonomen*, 1998, No.7, p. 29-31.

Lando, Henrik: "Uagtsomhed og det offentliges erstatningsansvar -om en uholdbar Højesteretsdom-", *Samfundsøkonomen*, 1998 Februar, No.1, p. 39-42.

Lando, Henrik: "Et forsvar for Jordforureningsudvalgets forslag om objektivt ansvar for jordforurening" -opinion-, *Samfundsøkonomen*, 1996 NOV, No.7, p. 27-29.

Lando, Henrik: "Rationel Miljøpolitik under Usikkerhed". *Økonomi og Politik*, (1) 1991, 5 p.

Working papers (partly on ssrn):

Lando, Henrik: "Why do large infrastructure projects often fail", ssrn, 2011: http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1964227.

Lando, Henrik: "Are Delegation and Performance Pay Complementary Instruments?" ssrn, 2004: http://papers.ssrn.com/sol3/papers.cfm?abstract_id=534706

Lando, Henrik: "On the choice between such simple mechanisms as individual ownership and the first-come rule when renegotiation is costly, ssrn, 2004: http://papers.ssrn.com/sol3/papers.cfm?abstract_id=503042

Lando, Henrik: "Prevention of Crime and the Optimal Standard of Proof in Criminal Law", December 2002, Working Paper, Center for Law, Economics and Financial Institutions at CBS (LEFIC).

Lando, Henrik: "Ny lov om jordforurening i økonomisk belysning", June 2000.

Lando, Henrik: "A Note on Hare's Utilitarian Ethics", November 2000.

Newspaper Feature Articles (In Danish: Kronikker):

Henrik Lando: "Innovation: Forbandelse eller velsignelse?", *Berlingske Tidendes Synspunkt*, 22 Juli 2004

Lando, Henrik: "Om forbrydelse og straf", *Politiken*, 28 april, 2003.

Lando, Henrik: "Det går nok", (On sustainability of economic growth in the World Economy), *Weekend-avisen*, 1997.

Lando, Henrik: "Eksportsektorens rolle er stærkt overvurderet", *Børsen*, 24 Feb, 1995.

Lando, Henrik: "Betingede B-aktier", Børsen, 1995.

Lando, Henrik: "Betænkeligt EF-angreb på B-aktien", Børsen, 1992.

Lando, Henrik: "Skal vi opgive Kronen", (On the choice whether to join a common currency), Information, 1992.

Books, articles, lecture notes and cases for teaching purposes:

Lando, Henrik: "A Perspective on the Allocation of Risk in Large Construction Projects", 55 pages. Part of an internetbased case study developed together with Yale Law School, 2010.

Lando, Henrik: "Misligholdelsesbeføjelser ved mangel. Note om købelovens misligholdelsesbeføjelser". Lecture note for a course in Advanced Law and Contract Economics in the graduate law and economics program, September 2008, 7 p.

Lando, Henrik: "A Note to Howard Chang's Article on the Optimal Breadth of Patents". Lecture note for a course in Advanced Law and Contract Economics in the graduate law and economics program, November 2007, 4 p.

Lando, Henrik: "Note om Hart-Moores artikel om ufuldstændige kontrakter og genforhandling", Lecture notes for the course "Contract Law and Contract Theory" in the graduate law and economics program, 1998, 5 p.

Lando, Henrik: "Hvornår bør en virksomhed tegne forsikring", Lecture note for the course "Tort and Insurance" in the graduate law and economics program, Spring 1997, 4 p.

Lando, Henrik: "Culpa kontra objektivt ansvar under forsikringstegning". Lecture note in the course "Tort and Insurance" in the graduate law and economics program, Spring 1997, 5 p.

Lando, Henrik: "Om regler for kontraktbrud" . Lecture notes in the course "Law and Contract Economics" in the undergraduate law and economics program, 1997, 4 p.

Lando, Henrik: "Om begrebet efficiente kapitalmarkeder" Lecture Notes for an MBA-course in Finance, 1995, 9 p.

Lando, Henrik: "Note til optionsprisfastsættelse". Lecture notes for an MBA-course in Finance, 1995, 6 p.

Lando, Henrik: "Om to moral hazard modeller i Milgrom-Roberts lærebog". Lecture note for a course in "Contract Law and Contract Theory" in the graduate law and economics program, 4 p.

Teaching/Course Development:

I teach and develop the following main courses in the graduate law and economics education (merc.jur), CBS:

Graduate course: "Tort law and insurance". An integrated law and economics course on tort and insurance law. The course is increasingly case-based.

Graduate course: "Advanced contract law-and- economics".

At South-Eastern University in Norway, I teach courses in law and economics

At the University in Jerusalem and Tel-Aviv I taught courses on contract law and economics (2017 and 2018)

At Sankt Gallen University I taught a course in Tort and Insurance law and economics. (2017).

At Magdeburg University I taught a course for PhD students in Frontiers in Microeconomics: Behavioral and non-behavioral perspectives on modern contract theory. (2015)

At Pennsylvania Law School, I taught a course for law graduates on Contracting in a Globalized World, drawing on a case-study I developed together with Yale Law School concerning the construction contracts for the Øresund bridge connecting Denmark and Sweden (2012).