

CURRICULUM VITAE

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- Education:** PhD, Umeå School of Business and Economics in Sweden and the University of Dar es Salaam
Master of Business Administration (MBA-Marketing), University of Dar es Salaam.
Bachelor of Commerce (BCom -Marketing), University of Dar es Salaam.
- Employment:** Lecturer and Deputy Director, University of Dar es Salaam Entrepreneurship centre.
- Key areas of expertise:** Entrepreneurship and private sector development.
Private-public policy advocacy
Micro-financing and financial sector development for the poor.
Foreign Direct Investment and Internationalization.
Business environment and investment climate focusing on food sector, dairy industry and energy.
- Most relevant publications:** Charles G. (forthcoming). Comparing Competitiveness of Family and Non-Family SMEs in the Context of a Developing Economy: *Accepted for publication in the International Journal of Family Businesses Management.*
- Charles G. (forthcoming). The Effect of the Regulatory Framework on the Competitiveness of the Dairy Sector in Tanzania: *Accepted for publication in the International Journal of Public Policy Management.*
- Charles G. (2010): Strategic Orientation between Family and Non-Family Firms in Tanzania; Paper presented at the 10th Annual International Conference: International Academy of African Business and Development (IAABD), Makerere.
- Charles G. (2007) Determinants of Consumer Buying Decisions for Residential Properties in Developing Countries: A Case of Dar-es Salaam City In Tanzania; Paper presented at the 8th Annual International Conference: International Academy of African Business and Development (IAABD), London
- Charles G., Per Nilsson and Jan Erik (2006). Competitive Advantage of Family and Non-Family SMEs in the Developing Countries Context-A Conceptual Framework Paper presented at the 7th Annual International Conference International Academy of African Business And Development (IAABD), Accra Ghana
- Matambalya F. and Charles G. (2001) "Opportunities for Small and Medium Scale Enterprises in a Liberal market Economy", A paper presented at African Business Forum in Pretoria South Africa.