

# Curriculum Vitae

## Personal data

Name: Søren Henning Jensen Date of birth: 24-08-69  
E-mail: shj.lpf@cbs.dk Civil status: married, no children

## Professional experience

- 2008- **Associate professor, Ph.D.**, CBS, department for Management, Politics & Philosophy  
Strategy and Management  
Strategy and management in knowledge intensive companies and professional service firms.  
Strategic understanding of knowledge and knowledge sharing.  
Strategic understanding of innovation, entrepreneurship and co-creation  
Strategy and leadership in the public sector  
Development of leadership skills and interaction between leadership and strategy
- 2004-2008 **Assistant professor, Ph.D.**, CBS, department for Management, Politics & Philosophy  
Strategy and management in knowledge intensive companies and professional service firms.  
Strategic understanding of knowledge and knowledge sharing.  
Experience economy in a strategic perspective, strategic
- 2003-2004 **Research assistant**, CBS Department for Management, Politics & Philosophy
- 2000-2003 **Ph.D. scholarship**, The Danish Institute of Occupational Health and CBS department for Management, Politics & Philosophy
- 1999 **Managing trackleader** Consensus Workshop "Financial aspects of Social protection schemes"
- 1998-2000 **Teamleader**, Consensus project RO-9710
- 1996-2000 **Research assistant** Roskilde University

## Teaching experience (selected)

- 2010 **Course responsible for Master of Public Governance**  
Responsible for developing and teaching the elective "Organizational analysis"
- 2010- **Team manager for Master of Public Governance**  
Responsible for developing and coordinating course in strategy and leadership for public managers
- 2010- **Education coordinator for Department of Management, Politics & Philosophy**
- 2009- **Teaching strategic management at EMBA at SIMI-CBS**
- 2009- **Censor on the Leadership development program for EMBA at SIMI-CBS**
- 2006- **Teaching strategy, creativity and innovation for executives at SIMI-CBS summerschool**
- 2005- **Program coordinator for Cand. Merc. IMM**
- 2002- **Teaching Strategic Management and International Management at Cand Merc IMM**

### Project experience

2010	<b>EU mini study on Mobility –strategic use of mobile technology in rural and mountain regions</b>
2008	<b>Mwatch Minho Region</b>
2007-	<b>Mwatch, innovation and mobility global research network, CBS</b>
2007-2009	<b>MIKE (Managing Intangible Assets in the Knowledge Economy) EU framework VII, Asia-link</b>
2004	<b>Experiencescapes, Øforsk. (regional research organization)</b>
2003	<b>Strategi &amp; viden, CBS &amp; SSF</b>
2000	<b>Sundbus project, The Danish Institute of Occupational Health</b>
2000	<b>Welfare and solidarity in Postindustrial Europe, Roskilde University &amp; SSF</b>
1999	<b>Financial aspects of Social protection schemes, EU Consensus Budapest</b>
1998	<b>Organisation, development and operation of an efficient network of public services at local level for disadvantaged people, EU Phare-Consensus project RO-9710 Bucharest</b>
1998	<b>Urban redevelopment and social polarisation in the city (URSPIC) Ørestads project, EU DG XII</b>
1996	<b>Bachus Bachelorudslusningsprojekt, Ministry of Education, Quality enhancement fund</b>

### Reviewer

2009-	Journal of Service Industries
2005	Euram Conference 2005, Knowledge Management Track
2005-	International Journal of Entrepreneurship and Small Business
2005-	Academy of Management, Management Consulting & Organizational behaviour groups

### Editorial positions

2007-	Editorial board member for " <i>International Journal of Entrepreneurial Venturing</i> ", Inderscience Publications
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### Languages

Language	Written	Spoken
English	Fluent	Fluent
German	Fair	Fair

### Publications

2011	Hjorth Daniel and Jensen, Søren H., <b>Reading Experience Economy Entrepreneurship Cases Using a Resource Based Perspective</b> , <i>International Review of Management</i> , vol. 1 issue 1, 2011 forthcoming
2010	Jensen, Søren H., Sascha Kraus, Flemming Poulfelt, <b>Managerial Routines in Professional Service Firms: Transforming Knowledge into Competitive Advantages</b> , <i>The Service Industries Journal</i> ,
2009	Jensen, Søren H., Anja Schultz, Sascha Kraus, Flemming Poulfelt; <b>STRATEGIC AWARENESS AND COMPETENCE IN HIGH-GROWTH SMEs - QUALITATIVE EMPIRICAL EVIDENCE FROM DENMARK</b> ", <i>International Journal of Business Strategy</i> , February 2009
2007	Jensen, Søren H., Patricia Plackett., <b>A holistic approach to understanding the role of intangibles in value creation</b> , abstract accepted for the at the 3rd EIASM Workshop on Intangibles and IC

- 2007 Jensen, Søren H., Henrik Sornn-Friese: **Interfirm Linkages and the Vertical Structure and Dynamics of the Danish Trucking and Congress Tourism Industries**, paper submitted to "*Technovation*"
- 2007 Jensen, Søren H., Flemming Poulfelt, Sascha Kraus: **Managerial Practices In Professional Service Firms: A Strategic Approach**, paper presented at the SMS conference, San Diego 2007
- 2007 Jensen, Søren H., Flemming Poulfelt, Sascha Kraus: **Professional Service Firms**, in: Wirtschaftswissenschaftliches Studium – Economic Studies, Journal for Education and University, vol. 36
- 2007 Kraus, Sascha, Matthias Fink, Diettmar Roessl, Søren H. Jensen: **Marketing In Small and Medium Sized Enterprises**, Review of Business Research, 2007
- 2007 Reschke, Carl Henning, Sascha Kraus, Søren H. Jensen: **Bringing Strategic Management and Planning Back Together, A Learning and Evolutionary Perspective**, Journal of Academy of Business and Economics, Volume VII, Number 2, 2007
- 2007 Poulsen, Kjeld B., Søren H. Jensen, Elsa Bach & John Schostak: "**Using action research to improve health and the work environment for 3500 municipal bus drivers**" Educational Action Research Journal, vol. 15, no.1., 2007
- 2006 Reschke, Carl Henning, Sascha Kraus, Søren H. Jensen: "**An Evolutionary Foundation for Strategic Management**" journal for management theory no. 43., 2007
- 2006 Jensen, Søren Henning: "**Strategisk ledelse af vidensintensive virksomheder –fokus på kapabiliteter**", contribution for Børsens Management handbook, 2006
- 2006 Jensen, Søren H., Flemming Poulfelt og Stig Hartmann : "**Understanding Professional Service Firms within a Strategic Perspective – A Knowledge and Capability Approach**" paper accepted for EGOS conference, Bergen. 2006
- 2006 Jensen, Søren H., Peter holdt Christensen: "**Knowledge sharing strategies – a theoretical and empirical illustrative perspective**" paper presented at Academy of Management conference, Atlanta. 2006
- 2006 Jensen, Søren H., Flemming Poulfelt og Stig Hartmann: "**Capabilities and knowledge in professional servicefirms – a strategic perspective**" paper presented for Academy of Management conference, Atlanta. 2006
- 2005 Jensen, Søren H., Flemming Poulfelt og Stig Hartmann: "**Towards a Strategic Understanding of Professional Service Firms – a Knowledge and Capabilities Based Approach**. IAMB conference 2006, presented and in proceedings.
- 2005 Jensen, Søren H., Henrik Sornn-Friese: "**PECUNIARY AND STRATEGIC INTERDEPENDENCIES IN THE ORGANIZATION AND EVOLUTION OF VERTICALLY SPECIALIZED INDUSTRIES**", paper presented at the Druid conference, Copenhagen, 2005
- 2005 Jensen, Søren H., Flemming Poulfelt: "**Exploring management dilemmas in professional service firms**", paper presented at Academy of Management conference Hawaii. 2006
- 2005 Jensen, Søren H.: "**Promoting the known and the unknown of cities and cityregions**", antologibidrag til "Experiencescapes" CBS Press, Spring 2005.
- 2004 Jensen, Søren H., Per Jenster, Sven Junghagen og Flemming Poulfelt : "**Strategi og viden –værdiskabelse i vidensintensive virksomheder**", Børsens forlag, 2004.
- 2004 Jensen, Søren H.: "**Between innovation and performance –where to start the discussion**" paper presented at Strategic Management Society conference, Puerto Rico.
- 2003 Jensen Søren Henning Jensen, Ph.d. afhandling: "**Arbejdsmiljø som organiserende koncept –en sund strategi for busbranchen?**", CBS , Ph.d. serie 25.2003
- 2001 Jensen, Søren Henning & John Andersen "**The Orestadproject –Urban revitalisation?**" Research paper no. 16/01, Department of Social Sciences, RUC.
- 1999 Jensen, Søren Henning & Andersen, John "**Oerestad, the Danish casestudy**" Contribution for the final report for the URSPIC project
- 1999 Jensen, Søren H. "**Performance in Social Protection Organisations –and in general**" Published for ConsensusII workshop "Aspects of financial management of social protection schemes" Budapest 18-22 September 1999.
- 1999 Jensen, Søren H. "**Practical aspects of benefit payments**" Published for the Consensus workshop "Aspects of financial management of social protection schemes" i Budapest 18-22 September 1999.
- 1998 Jensen, Søren Henning & Andersen, John "**Oerestad, the Danish casestudy**" contribution for the first annual report for the URSPIC project DG VII.
- 1997 Jensen, Søren Henning & Viggo Plum "**Bachelorer på det danske arbejdsmarked**" research paper, Institute for Geography and International Development Studies, RUC.

