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Academic Appointments

2017-present	<i>Professor mso</i> Copenhagen Business School
2010-2016	<i>Associate Professor of Sociology</i> Copenhagen Business School (tenured) Maternity leave: January-August 2010
2012-2013	<i>Visiting Scholar</i> (during research leave from CBS) European University Institute
2006-2009	<i>Research Fellow, Max Planck Institute for the Study of Societies</i>
2003-2004	<i>Visiting Scholar</i> (during sabbatical leave from Brown) Princeton University Stanford Graduate School of Business Santa Fe Institute
1999-2007	<i>Assistant Professor of Sociology and Public Policy</i> Brown University

Education

1999	Ph.D. in Sociology, Harvard University <i>Committee:</i> Peter Marsden, Lotte Bailyn (MIT Sloan), David Frank
1996	M.A. in Sociology, Harvard University
1990	B.A. in English Literature, Stanford University

External Research Funding (selected)

2014	<i>Council for Independent Research, Denmark: DKK 3,200,000</i> PI on Economy and Society Division project, "Mind the Gaps: Explaining Nordic Exceptionalism in Taxation Policies."
2011	<i>Danish Ministry for Research and Innovation: DKK 170,000</i> PI on EUopStart project, "Socio-Economic Inequality and the Role of the Wealth Management Profession."

- 2009 *American Sociological Association: \$6,900*
PI on Fund for the Advancement of the Discipline project,
"Reproduction of Wealth and Inequality in the US and Europe,"
- 2008 *University of Michigan PSID Program: \$10,600*
PI on PSID project, "Inheritance and Retirement Wealth."
- 2007 *Alexander von Humboldt Foundation: €150,000*
PI on two-year project, "Inequality and the Dynastic Accumulation of
Wealth in Germany and the United States."
- 2001 *Boston College: \$24,000*
PI on Center for Retirement Research project, "Distributional and
Demographic Effects of Social Security Privatization."
- 2000 *National Science Foundation: \$220,000*
PI on Decision, Risk, and Management Science project,
"The Impact of Gender and Group Processes on Investment
Decisions." Led four-person research team during a two-year study.

Awards and Honors

- 2012 European University Institute: Fernand Braudel Senior Fellowship
- 2006 Max Planck Institute for the Study of Societies: Research Fellowship
- 2003 Brown University: Wriston Teaching Award
- 2002 Academy of Management: Newman Best Paper Award
- 2002 Academy of Management: OB Division Best Paper Award

Books

- 2016 *Capital without Borders: Wealth Management and the One Percent*
Harvard University Press. 2017 Danish translation: Djøf Forlag,
Copenhagen. Japanese and Korean translations in progress.
- 2009 *Deception: From Ancient Empires to Internet Dating*
Stanford University Press; editor and contributor for multi-author volume.
2012 Korean translation: Slow and Steady Publishing, Seoul.
- 2008 *Pop Finance: Investment Clubs and Stock Market Populism*
Princeton University Press.
2010 Chinese translation: Renmin University Press, Beijing.

Refereed Journal Articles

- 2017 "Fraud and Fantasy: Toward a New Research Agenda for Economic
Sociology." *Socio-Economic Review*, 15: 249-255.

- 2017 "Habitus and the Labor of Representation Among Elite Professionals." *Journal of Professions and Organization*, in press.
- 2016 "Trusts and Financialization." *Socio-Economic Review*, 14: 1-33.
- 2015 "Going Global: Professionals and the Microfoundations of Institutional Change." *Journal of Professions and Organization*, 2: 1-19.
- 2014 "The Companies We Keep: From Legitimacy to Reputation in Retail Investment." *Socio-Economic Review*, 12: 186-195.
- 2012 "Trust and Estate Planning: The Emergence of a Profession and Its Contribution to Socio-Economic Inequality." *Sociological Forum*, 27: 825-846.
- 2012 "Scenes from a Power Struggle: The Rise of Retail Investors in the US Stock Market." *Research in the Sociology of Organizations*, 34: 231-258.
- 2009 "Trust and Estate Planning." *Max Planck Institute Discussion Paper Series*, 09/6:1-28.
- 2008 "Politics in the Public Sphere: The Power of Tiny Publics in Classical Sociology." *Sociologica*, 1/2008: 1-20. With Gary Fine.
- 2006 "Where the Action Is: Small Groups and Contemporary Sociological Theory." *Small Group Research*, 37: 1-16. With Gary Fine.
- 2004 "Tiny Publics: Small Groups and Civil Society." *Sociological Theory*, 22: 341-356. With Gary Fine.
- 2003 "The Social Psychology of Access in Ethnographic Research." *Journal of Contemporary Ethnography*, 32: 592-625.
- 2002 "The Pervasive Effects of Network Content." *Academy of Management Best Paper Proceedings*, 50: 1-6.
- 2002 "Obtrusiveness as Strategy in Ethnographic Research." *Qualitative Sociology*, 25: 49-61.
- 2001 "Organizational Performance and Corporate Social Capital." *Research in the Sociology of Organizations*, 18: 83-106.
- 2000 "Opening the 'Black Box:' Small Groups and 21st Century Sociology." *Social Psychology Quarterly*, 63: 312-323. With Gary Fine.

Book Chapters

- 2017 "Studying Elite Professionals in Transnational Settings." Pp. 39-49 in *Professional Networks in Transnational Governance*, Leonard Seabrooke and Lasse Folke Henriksen (Eds.), Cambridge University Press.
- 2016 "Social Structure, Power and Financial Fraud." Pp. 340-355 in *The Global Financial Crisis: Economics, Psychology and Values*, Tassos Malliaris, Leslie Shaw and Hersh Shefrin (Eds.), Oxford University Press.

- 2015 "Immersion Ethnography of Elites." Pp. 134-142 in *Handbook of Qualitative Organizational Research*, Kimberly Elsbach and Roderick Kramer (Eds.), Routledge.
- 2013 "States and Financial Crises." Pp. 267-282 in *Introduction to Political Sociology*, Benedikte Brincker (Ed.), Gyldendal Akademisk.
- 2012 "From Trustees to Wealth Managers." Pp. 190-209 in *Inherited Wealth, Justice, & Equality*, Guido Erreygers and John Cunliffe (Eds.), Routledge.
- 2012 "Shame and Stock Market Losses: The Case of Amateur Investors in the US." Pp. 81-98 in *Emotions in Finance*, Jocelyn Pixley (Ed.), Routledge.
- 2012 "The Sociology of Financial Fraud." Pp. 393-410 in *The Oxford Handbook of the Sociology of Finance*, Karin Knorr-Cetina and Alex Preda (Eds.), Oxford University Press.
- 2009 "Introduction: Beyond True and False." Pp. 1-18 in *Deception: From Ancient Empires to Internet Dating*, Brooke Harrington (Ed.), Stanford University Press.
- 2009 "Responding to Deception: The Case of Fraud in Financial Markets." Pp. 236-53 in *Deception: From Ancient Empires to Internet Dating*, Brooke Harrington (Ed.), Stanford University Press.
- 2009 "Introduction." Pp. ix-xxi in *Death, Deeds and Descendants, 2nd Ed.*, by Remi Clignet, Transaction Press. With Jens Beckert.
- 2007 "What Is Social, or Secure, About Social Security?" Pp. 343-46 in D. Papadimitriou (Ed.), *Government Spending on the Elderly*, Palgrave.
- 2007 "Can Small Investors Survive Social Security Privatization?" Pp. 308-13 in D. Canon and J. Coleman (Eds.), *Faultlines: Debating the Issues in American Politics*, W.W. Norton.

Work in Progress

- 2017 "Good People, Bad Reputations: Resolving Identity-Reputation Conflict in Financial Services"
Revise and resubmit, *Human Relations*.
- 2017 "The Business of Family: Wealth Management and Family Firms"
Revise and resubmit, *Family Business Review*.

Invited Lectures (selected)

- 2017 "Inequality as a Product of Offshore Jurisdictions." Hebrew University, Jerusalem, March 20.
- 2017 "Global Wealth Inequality." University of the Higher School of Economics, St. Petersburg, Russia, February 2.
- 2016 "Wealth Management and Inequality." Trinity College, Dublin, March 24.

- 2016 "Methodology and Globalization: For a Sociology of the Small Picture." Finnish Sociological Society Annual Meeting, Jyväskylä, March 17.
- 2015 "Good People, Bad Reputations: Resolving Identity-Reputation Conflict in Financial Services." University of Oxford, UK, May 14.
- 2013 "Professions and Plutocracy: The Case of Wealth Managers." European University Institute, Florence, February 20.
- 2012 "From Trustees to Wealth Managers." European Science Foundation Conference on Shadow Banking, Copenhagen, May 25.
- 2010 "The Limitations of Behavioral Finance." Chartered Financial Analysts Institute, INSEAD, Fontainebleau, France, June 9.
- 2009 "Wealth of Nations? Dynastic Fortunes and the Power of the State." Avenir Suisse, Zurich, June 5.
- 2009 "Structure and Strategy: Organization Design in Complex Systems." Society of Chartered Financial Analysts, Frankfurt, February 10.
- 2008 "Investors, Identity and Financial Markets." Royal Society of Arts, London, April 14.
- 2007 "Theoretical Foundations of Qualitative Research." Department of Social Sciences, University of Pisa, May 24.
- 2007 "Fraud in Financial Markets: The Response of Individual Investors." Max Planck Institute for the Study of Societies, June 21.
- 2006 "Dollars and Difference: The Effects of Group Demography on Workgroup Performance." Center for the Study of Economy & Society, Cornell University, April 28.
- 2004 "Diversity as Adaptation in Complex Financial Systems." Santa Fe Institute, April 7.
- 2004 "The Business Case for Diversity." Stanford Graduate School of Business, February 17.

Conference Papers (selected)

- 2017 "*Capital without Borders*: A Quick Introduction." For author-meets-critics session at Society for the Advancement of Socio-Economics, Lyon.
- 2016 "Old Wine in New Bottles: Translating Finance for an International Elite." Society for the Advancement of Socio-Economics, San Francisco.
- 2014 "Going Global: The Transnational Diffusion of Professional Work." American Sociological Association, San Francisco.
- 2012 "Investor Responses to Financial Losses." Law & Society, Honolulu.
- 2009 "The Trustee." American Sociological Association, San Francisco.

2009	"Proust's Portfolio: Value, Meaning and Identity." Society for the Advancement of Socio-Economics, Paris.
2008	"The Diversity Premium." American Sociological Association, Boston.
2006	"Social Responsibility and Social Identity in Stock Investment." American Sociological Association, Montreal.
2005	"Where the Action Is: New Directions in Small Group Sociology." American Sociological Association, Philadelphia.

Teaching Areas

Economic Sociology (undergraduate)
 Organizational Analysis (undergraduate)
 Diversity in Groups and Teams (MA)
 Managerial Economics (undergraduate and MA)
 Qualitative Research Methods (PhD and MA)
 Mixed Method Research and Fields of Social Inquiry (PhD)

Professional Activities & Affiliations

Editorial Board	<i>Journal of Professions and Organization</i> , 2017-present <i>European Economic Sociology Newsletter</i> , 2007-2009
Journal Reviewer	<i>American Sociological Review</i> , <i>American Journal of Sociology</i> , <i>Science</i> , <i>Social Forces</i> , <i>Qualitative Sociology</i> , <i>Organization Science</i> , <i>Academy of Management Journal</i> , <i>Research in the Sociology of Organizations</i> , 1999-present.
Conference Organizer	" <i>Deception: Methods, Motives, Contexts and Consequences.</i> " Santa Fe Institute; Santa Fe, NM, 2005 & 2007. Basis for edited volume published in 2009 by Stanford University Press. " <i>Women, Men, Money & Markets.</i> " Academy of Management annual meeting; Washington, DC, 2001.
Project Reviewer	National Science Foundation (US), 2003-2006

Service & Supervision

Program Director	<i>Degree program in Sociology and Business Administration</i> Leadership of undergraduate program involving 173 students at Copenhagen Business School, 2016-present.
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Program & Curriculum Development	<p><i>New degree program in Sociology and Business Administration</i> Created courses, exams and curricula for new undergraduate major at the Copenhagen Business School, 2010-present.</p> <p><i>New degree program in Public and Private Sector Organizations</i> Designed core courses, speaker series and extra-curriculars for new degree offered at Brown University, 1999-2006.</p>
International	<p>Designed and taught MA course on Organizations & Management at the Sino-Danish Research Center in Beijing, 2013.</p> <p>Designed and taught courses on fund-raising and grant-writing to faculty at universities in Tanzania and Ghana, 2012-2013.</p>
Research Supervision	Supervised 5 PhD dissertations, 16 MA theses, and 40 BA theses, all completed successfully.

Communications & Consultancies (selected)

Interviews Given	Research findings featured in the <i>New York Times</i> , the <i>Wall Street Journal</i> , CNN, NPR, the BBC, <i>Time</i> and <i>Newsweek</i> magazines, along with other TV, print and radio outlets, 1998-present.
Articles Published in Mass Media	<p>“Yes, Trump’s Cabinet Is Super-Rich. That’s Not Why We Should Be Worried.” <i>Washington Post</i>, 19 January 2017.</p> <p>“Inside the Secretive World of Tax Avoidance Experts.” <i>The Atlantic</i>, feature article, 26 October 2015.</p> <p>“Monsters of the Complex Market.” <i>Philadelphia Inquirer</i>, op-ed, 18 November 2008.</p> <p>“Investor Beware” and “Money and Moral Hazard.” <i>The American Prospect</i>, cover story, 10 September 2001.</p>
Consulting Clients	European Parliament, OECD, Danish Parliament, amazon.com, Fidelity Investments, Boston Private Value Investors, Legg Mason Funds Management, Ogilvy & Mather, tax authorities of Denmark, Iceland and Finland.

Languages

English	Native
French	Fluent
German	Good
Danish	Beginner