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Associate Professor, PhD.

Department of Intercultural Communication and Management

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Professional preparation

1991 BA Political Science/MA Latin American Studies, University of Copenhagen

1997 PhD University of Copenhagen

Publications

A. Peer reviewed books

Hansen, H. K. and D. Salskov-Iversen, eds. (2008) Critical Perspectives on Private Authority in Global Politics, Basingstoke: Palgrave MacMillan

Hansen, H. K. and J. Hoff, eds. (2006) Digital Governance://Networked Societies. Creating authority, community, and identity in a globalized world, Copenhagen: Samfundslitteratur PRESS/Nordicom.

B. Book chapters

Hansen, H. K. (2009) Governing Corruption Through the Global Corporation, forthcoming in M. Ougaard and A. Leander (eds.) Business in Global Governance, London and New York: Routledge.

Hansen, H. K. (2008) The disaggregation, innovation and mediation of authority, in H. K. Hansen and D. Salskov-Iversen (eds.) Critical Perspectives on Private Authority in Global Politics, Basingstoke: Palgrave MacMillan: 1-23

Hansen, H. K. and D. Salskov-Iversen (2008) Conclusions: the making of authority in global politics - towards the engagement of practice and micropolitics, in H. K. Hansen and D. Salskov-Iversen (eds.) Critical Perspectives on Private Authority in Global Politics, Basingstoke: Palgrave MacMillan: 208-222.

Salskov-Iversen, D. and H. K. Hansen (2008) Globalizing Webs in Public/Private and Translocal Interfaces, in H. K. Hansen and D. Salskov-Iversen (eds.) Critical Perspectives on Private Authority in Global Politics, Basingstoke: Palgrave MacMillan: 147-165

Salskov-Iversen, D. and H.K. Hansen (2008) Momenty dyskurswne: Zarzadzanie modernizajca podejscie do komunikacji społecznej, in Anna Duszak and Norman Fairclough (eds.) Analiza Dyskursu : Interdyscyplinarne podejscie do komunikacji społecznej (English title: Critical Discourse Analysis: an interdisciplinary approach to social communication), Krakow: Universitas: 405-427

Salskov-Iversen, D, H.K. Hansen and S. Bislev (2008) The Governmentality of Globalizing Managerial Discourses: The Case of New Public Management in Local Government Practices, in B. Chakrabarty and M. Bhattacharya (eds.) Governance Discourse : A Reader, Oxford : Oxford University Press: 179-208

Hansen, H.K. (2008) Antikorruption, in Jan Stentoft Arlbjørn (eds.) Corporate Social Responsibility, Børsen Ledeshåndbøger (Corporate Social Responsibility), København: Børsens Forlag, 2008: 1-14.

Hoff, J, H. K. Hansen and F. Bjerke (2006) Introduction, in H. K. Hansen and J. Hoff (eds.) Digital Governance://Networked Societies. Creating authority, community, and identity in a globalized world, Copenhagen: Samfundslitteratur PRESS/Nordicom: 9-43

Flyverbom, M. and H. K. Hansen (2006) Technological Imageries and Governance Arrangements: Global Networks in the Service of Development, in H. K. Hansen and J. Hoff (eds.) Digital Governance://Networked Societies. Creating authority, community, and identity in a globalized world, Copenhagen: Samfundslitteratur PRESS/Nordicom: 79-106.

Hoff, J. and H. K. Hansen (2006) Conclusion – perspectives on politics and democracy, in H. K. Hansen and J. Hoff (eds.) Digital Governance://Networked Societies. Creating authority, community, and identity in a globalized world, Copenhagen: Samfundslitteratur PRESS/Nordicom: 329-42

Hansen, H. K. and D. Salskov-Iversen (2005) Public Sector Modernization: the Transnational Domain, in M. Veenswijk (ed.) Organizing Innovation. New Approaches to Cultural Change and Intervention in Public Sector Organizations, Amsterdam: IOS Press: 59-79

Hansen, H. K. and D. Salskov-Iversen (2005): Globalizing Webs: Translation of Public Sector e-Modernization in: B. Czarniawska and G. Sévon (eds.) Global Ideas. How Ideas, Objects and Practices Travel in the Global Economy, Brussels: Liber: 213-232

Hansen, H. K., R. Langer and D. Salskov-Iversen (2004) Politisk Kommunikationsledelse, in D. Pedersen (ed.) Offentlig ledelse i managementstaten, København: Forlaget Samfundslitteratur: 176-198

Hansen, H.K (2003) Knowledge Society Newspeak Dissemination and Advanced Liberalism: Governing through Digitalized Transnational Partnerships, pp 54-82, in L. Qvortrup, N. O. Finnemann, H. K. Hansen, P. Bro and B. Kampmann Walther: Netværksbegrebet og Netværkssamfundet, Center for Media and Democracy in Network Society, Copenhagen

Hansen, H. K., S. Bislev and D. Salskov-Iversen (2002) Globalizing Public Management: The evolution of transnational discourse communities, in R. Higgott and M. Ougaard (eds.) Towards A Global Polity, London: Routledge: 107-24.

Hansen, H. K. and K. Appendini (1999) Economic integration and the Construction of the Efficient Peasant, in K. Appendini and S. Bislev (eds.) Deficient Institutionalality - EU and NAFTA Integration, London: MacMillan: 69-88

Hansen, H. K. (1997) Korruptionsdiskurser i Mexico in K Hjort, ed, Diskurs. Analyser af tekst og kontekst, København: Samfundslitteratur: 313-339

C. Articles in peer reviewed journals

Hansen, H.K and D. Salskov-Iversen (2006) Global Interconnectedness: Local Authorities and Transnational Networking, Journal of Politics/Tidskriftet Politik, 9(40): 26-35

Hansen, H. K (2006) Tales of Global Transformation, Journal of Language and Politics 5(3) 2006: 473-77

Blasco, M. and H. K. Hansen (2006) Cosmopolitan Aspirations: New Media, Citizenship Education and Youth in Latin America, Journal of Citizenship Studies 10(4): 469-488

Hansen, H. K. and D. Salskov-Iversen (2005) Remodeling the Transnational Political Realm: Partnerships, Benchmarking Schemes and the Digitalization of Governance, Alternatives. Global, Local, Political, 30(2): 141-164

Hansen, H.K. (2005) Introduction to Latin America: Twenty-First Century Challenges (Review of Peadar Kirby, 2003), Millennium. Journal of International Studies, vol. 34 (1):316-18

Hansen, H.K. (2002) ¿Salidas de una mala administración? Racionalidad administrativa y prácticas de comunicación en el campo político : el caso de un municipio en el norte de México (English title: Exits From Mismanagement: Political Rationality and Political Communication in a North Mexican Community) Gestión y Política Pública, 10 (1): 157-181.

Bislev, S., H. K. Hansen and D. Salskov-Iversen (2002) The Global Diffusion of Managerialism: Transnational Discourse Communities at Work, Global Society, 16 (2): 199-212.

Hansen, H.K. and D. Salskov-Iversen (2002) Managerialized Patterns of Political Authorities: Partners, Peddlers and Entrepreneurial People, Critical Quarterly, 44(3): 4-19.

Hansen, H.K. (2002) Globalization and the Third World (Review of Ray Kiely and Phil Marfleet, 1998), European Journal of Development Research, 14(2).

Hansen, H.K., Langer, R. and D. Salskov-Iversen (2001) Managing Political Communications, Corporate Reputation Review, 4(2): 167-184

Hansen, H.K., D. Salskov-Iversen and S. Bislev (2000) Governmentality, Globalization, and Local Practice: Transformations of a Hegemonic Discourse, Alternatives. Journal of Human Governance and Social Transformation, 25(2): 183-222.

Hansen, H.K. (2000) The North American Trajectory: Cultural, Economic, and Political Ties Among the United States, Canada, and Mexico (Review of Ronald Inglehart, Neil Nevitte and Miguel Basañez, 1996), Journal of Interamerican Studies and World Affairs, 42(1): 164-67

Hansen, H.K. (1998) Governmental Mismanagement and Symbolic Violence. Discourses on Corruption in the Yucatán of the 1990s, Bulletin of Latin American Research, 17 (3): 367-386.

Hansen, H.K., L. Novak, D. Salskov-Iversen, and C. Werther (1996) Interdisciplinarity: The Need for Coming full Circle, Discourse & Society, 3(7): 447-48

Hansen, H.K. (1995) Small Happenings and Scandalous Events. Corruption and Scandal in Contemporary Yucatán, Folk. Journal of the Danish Ethnographic Society, vol.37: 75-101.

H.K. Hansen (1994): México: La corrupción - un tema añejo y siempre actual, Corriente del Golfo. Revista Noruega de Estudios Latinoamericanos, no. 1-2: 57-66.

Hansen, H. K. (1993): Political Corruption. A Handbook (Review of Arnold Heidenheimer, 1990) Tidskriftet Antropologi, 28:162-64.

D. Selected conference manuscripts 2009-2000

Hansen, H.K. (2008) Bribery Risk Governance: The Politics of Measurement in International Anti-corruption, paper prepared for the GARNET/CBS Workshop on “The Power of Numbers: Exploring the Use of Rating, Rankings and Benchmarking Schemes in Global Governance”, Copenhagen Business School, 14 November 2008.

- Hansen, H.K (2008) Managing Corruption Risk; Due Diligence and Whistle-blowing, paper presented at the 24th EGOS Colloquium, July 10-12, 2008, Amsterdam
- Hansen, H.K (2008) Corruption Governance: A Governmentality Perspective on the Role of Business in the Global Politics of Anti-Corruption, paper presented at the 49th ISA convention, San Francisco, March 26-29 2008
- Hansen, H.K (2007) Private Actors in Global Governance: International Business Fighting Transborder Corruption, paper presented at 5th Annual Academy of International Business (AIB) conference on Emerging Research Frontiers in International Business, Nov 28 – Dec 1, Miami, Florida.
- Hansen, H.K (2007) Governing Corruption: reflections on the place of business in the global politics of anti-corruption, paper presented at the Garnet Workshop on Business in Global Governance, November 15-16, Copenhagen Business School.
- Hansen, H.K and D. Salskov-Iversen (2007) The Disaggregation And Innovation Of Authority: Globalizing Webs In Public/Private And Translocal Interfaces, paper presented at the International Studies Association Special Workshop on “Accomplishments and Challenges in Research on Private Authority and Private Governance in International Affairs”, Chicago, 27 February 2007
- Hansen, H. K. and D. Salskov-Iversen (2005) The Powers of Transnational Organizing: Shaping e-Modernization through Partnerships and benchmarking Schemes. Paper presented at the 55th Annual Conference of the International Communication Association, May 26-30, New York
- Hansen, H. K and D. Salskov-Iversen (2005) Weak Webs, Strong Allies: A Transnational Perspective on the Modernization of the Public Sector. Paper presented (by invitation) at the international conference Reinventing the Public? Changing relationships between public and public services, Open University, UK, April 14-16.
- Hansen, H. K and D. Salskov-Iversen (2004) Local translation of a global discourse - public sector modernization as globalization at a distance. paper presented at the 6th International Conference on Organizational Discourses, Amsterdam, 28th-30th July 2004
- Hansen, H.K (2004) Shaping Global Governance: Knowledge Management, Modernization by Technology and Multi-Stakeholder Partnerships, paper presented at the International Studies Association 45th Annual Convention in Montreal, Canada, March 17-20.
- Hansen, H.K and D. Salskov-Iversen (2003) Remodeling the Transnational Political Realm: Partnerships, Benchmarking Schemes and the Digitalization of Governance, paper given by invitation at the Millennium Annual Conference International Relations in the Digital Age, October 18th, 2003, London School of Economics
- Hansen, H.K (2003) Disseminating Knowledge Society Newspeak to the Unknowing: Multisectoral Transnational Partnerships and the Construction of the Digital Divide, paper presented at the International Studies Association 44th Annual Convention, Portland, Oregon, February 25 – March 1, 2003.
- Hansen, H.K and D. Salskov-Iversen (2002): Management by Technology: The Role of ICT in Transnational Government Discourse, NOPSAs, XIII Nordiske Statskundskabskongress, 15-17 August 2002, Aalborg University.
- Hansen, H.K (2002) Corruption as Concept, in proceedings from workshop on ‘Corruption – Fraud or Legitimate Behaviour’. FAU Conference Report 2000: The Politics and Ethics of North-South Relations. The Development Research Agenda of the New Millennium, held 4th – 6th March 2000, at Djursvold Conference Centre, Greenaa, Denmark, FAU

Hansen, H.K (2002) Transnational Regulators as Hyperreal Coalitions: The Case of the Global Knowledge Partnership, paper presented at The European Group for Organizational Studies (EGOS), 18th Colloquium, July 4-6, 2002, Barcelona, Spain

Hansen, H.K (2002) The Role of Political Communications in State Building Processes, paper presented at Institut for Romansk Filologi, Aarhus University, April 2002.

Hansen, H. K, S. Bislev and D. Salskov-Iversen (2001) Globalization, Governance and Security Management, paper presented at the American Political Science Association Annual Meeting 2001, San Francisco.

Hansen, H. K, D. Salskov-Iversen and S. Bislev (2001) Governance and Globalization: Security privatization on the US-Mexican Border. A new role for non-state actors in security provision? Paper presented at the Business Association of Latin American Studies Annual Meeting 2001, San Diego, March 2001.

Hansen, H.K (2000) The Enterprise of Place Making. Managerialism and the Politics of Communication in a North Mexican Municipality. Conference Proceedings Habitus 2000 – A sense of place, September 5th –9th 2000, Curtin University of Technology, Perth, Western Australia.

Hansen, H.K (2000) Managerialism and Transnational Discourse Communities: the Case of Latin America, Conference proceedings of The 4th International Conference on Organizational Discourse: Word-views, Work-views and World-views, The Management Centre, Kings College, University of London, 26th-28th July 2000.

Hansen, H.K, R. Langer D. Salskov-Iversen (2000) Political Communications and Managerialism: Building City Image and Identity, Conference Proceedings from The 4th International Conference on Corporate Reputation Identity and Competitiveness, May 18th-20th 2000, Copenhagen Business School.

Membership of professional associations and networks

- International Studies Association (ISA)
- Global Studies Association (GSA)
- European Group of Organizational Studies (EGOS)
- MS/Action AID Network on Governance and Anti-corruption
- Society of Latin American Studies (SLAS)
- LA-NET

Appointments and positions

- Academic Director, *Business, Language and Culture Studies Programme*, CBS, Nov. 2004 –Jan. 2008
- Coordinator of the Research Cluster *Business in Global Governance*, Department of Intercultural Communication and Management, CBS, 2003-2008
- Board Member of the *CBS Learning Lab*, 2006-7.
- PhD. Coordinator, Department of Intercultural Communication and Management, CBS, 2002-2004
- Deputy Head of Department, Department of Intercultural Communication and Management, February-June 2002.
- Member of the Department Board, Department of Intercultural Communication and Management, 2000-2004, 2006-8
- Member of the Study Board, SPRØK, CBS, 1997-1999

- Associate professor, Department of Intercultural Communication and Management, CBS, 1999-
- Assistant professor, Department of Intercultural Communication and Management, CBS, 1995-1998
- PhD. candidate, University of Copenhagen, Faculty of Humanities, 1992-95

Participation in major research networks and projects 2009-1998

- 2005-10 Member of *GARNET, EU Network of Excellence on Global Governance, Regionalisation and Regulation*, funded under the European Commission's 6th Framework Programme, comprising 42 leading research centres and universities and coordinated by the Centre for the Study of Globalisation and Regionalisation, University of Warwick, UK
- 2002-2005: *Media and Democracy in the Network Society (MODINET)*. A three-year interdisciplinary project involving 45 researchers from the social sciences and humanities in Denmark, supported by a national research grant. Research member of Team 1, Democracy, Governance and New Public Spheres, which investigated the ways in which digital information and communication technologies shape political practices.
- 1999-2001: Comparative Regionalism: Globalization and Transformations of the Public Sector. This project was part of a 3-year trans-institutional project *Globalization, Statehood, and World Order* involving researchers from CBS, anchored in the Dept. of Political Science, Aarhus Universitet, financed by the Danish Social Science Research Council 1999-2001.
- 1999-2000: *Political Communication – Borders, Boundaries and Frontiers* Funded by the CBS Communication Initiative in 1998-99, this interdisciplinary project united researchers from three different departments at CBS.

Fieldwork and extended studies abroad

- Visiting fellow at the Centre for the Study of Globalisation and Regionalisation, University of Warwick, 1 Sept-31 October 2008, funded by GARNET, under the European Commission's 6th Framework Programme.
- Research visits of 2-4 weeks to Mexico and USA (August 1999, Tijuana and San Diego; August-September 2001; Tijuana; October 2003, Mexico D.F); Peru (November 2004, Lima); Chile (October 2005, Santiago, Valparaíso), funded by the Danish Social Science Research Council, the Media and Democracy in Network Society Programme, and CBS.
- Visiting PhD scholar at Universidad Autónoma de Yucatán, Mérida, Mexico. December 1993-August 1994, funded by the University of Copenhagen

PhD supervision and assessment

In process

Arthur Mühlen-Schulte (2007-10) Institutional Change and the UNDP: Multilateral Organisational Reform and the Privatisation of Development, forthcoming, Department of Intercultural Communication and Management, CBS.

Approved theses

Mikkel Flyverbom (2006) Making the global information society governable: on the governmentality of multi-stakeholder networks, CBS PhD-series, 12.2006

Ken Henriksen (2002) The construction of Ethnic and Spatial Identities. Everyday Forms of State Mutation on Nicaragua's Atlantic Coast, CBS PhD.-serie no. 26.2002;

Lluís Armangué (2002) La disputa como creación conjunta. Una aproximación comunicativa al procesamiento extrajudicial de disputas en materia de consumo, CBS PhD.-serie 20.2002;

Committees

Jens Lautrup Nørgaard (2001) Dansk-Spanske Erhvervsforhandlinger og Interkulturel forståelse – En hermeneutisk tilgang, CWP, nr.2002-4 København, 2002 (Chair);

Jakob Lauring (2005) Når Organisationen bliver Mangfoldig. Om vidensdeling og interaktion i etnisk mangfoldige organisationer, PhD. Afhandling ved Institut for Ledelse, Handelshøjskolen i Århus (Member)

Recent interventions in public media and short articles

- Invited speaker at PwC Compliance Network Conference, 20 November 2008, 'International Anti-corruption, regulation and compliance', Copenhagen
- Interview in Berlingske Tidende, Business, 19.6. 2008, 'Topledere tror ikke på anti-korruption', p. 13
- Invited speaker at PwC NVIR Conference, 19 June 2008, 'The role of business in international anti-corruption', Copenhagen.
- Interview in Dansk Business, 1.6. 2008, vol. 6(2), 'Uvilje mod korruption koster ordrer': 34-36
- Article 'Sydamerikanske grænseoverskridelser og systemekspert a la bolivariana', in IPMONOPOLET.DK. 2008, vol. 1, nr. 2: 22-24
- Interview in Kristeligt Dagblad, 26.6 2006, p. 6 'Latinamerika sætter sin egen dagsorden'
- Interview in Tidsskriftet Salt 2005 no. 4:3-5: 'Studenter – nu også med cirkusengelsk!'
- Interview in DR Radioavisen 2005 23.8 kl 18.30: 'Danske virksomheder, korruption og FN's olie-formad program'
- Speaker, invited by Novo Nordisk, for 'Learning Process for Novo Nordisk Learning Leadership Forum 2005', Scandic Hotel, Copenhagen, April 5 2005
- Article in KOM-Magasinet, nummer 2, oktober 2004, with Dorte Salskov-Iversen, 'Om den transnationale dimension i politisk kommunikation' bidrag til temanummer om politisk kommunikation.
- Interview in Mandag Morgen 2003 17.11 i 'Forskere: Medierne ændrer folkestyret radikalt'

Other selected research related activities

- Organizer and chair of panel on *The Power of Numbers: Exploring the Use of Ratings, Rankings, and Benchmarking Schemes in Global Governance*, 50th Convention of the International Studies Association, New York, February 2009.
- Organizer of international workshop on *The Power of Numbers: Exploring the Use of Ratings, Rankings, and Benchmarking Schemes in Global Governance* at CBS on 11 November 2008, with participants from McMaster University (Canada), Hebrew University, University of Warwick and CBS.
- Co-organizer (with Tony Porter, Virginia Haufler and Claire Cutler) of the ISA Workshop on *Accomplishments and Challenges in Research on Private Authority and Private Governance in International Affairs*, Chicago, 27 February 2007;
- Moderator, invited by the City of Bremen within the Europeaid and European Union URB-AL Framework, for the *Network 13 Towns in the Information Society*, November 2005.

- Reviewer on various book proposals and article manuscripts from Cambridge University Press, Samfundslitteratur/NORDICOM, Journal of International Relations and Development, Young, amongst others.

Current teaching and study coordination tasks

MSc in Business, Language and Culture – ‘Organizing and Managing in Regional Context/Organización y Gestión en el Contexto Regional’ (taught in Spanish)

BSc in Business, Language and Culture – ‘Culture, Society and Communication – Theories and Concepts’ (taught in English)

BSc in International Business and Politics, course module in ‘Global Political Economy’

HA (kom.) Communications Programme – coordination of 1, 2, and 3rd year projects